

Jenny 62  
Carol-orig.

3/13/98

1 SUPREME COURT OF THE STATE OF NEW YORK  
2 COUNTY OF NEW YORK

3 ----- )  
4 PHYLLIS SMALL and DENISE FUBINI, )  
5 individually, and on behalf of )  
6 others similarly situated, )

7 Plaintiffs, )

8 - against - )

9 LORILLARD TOBACCO COMPANY, INC., ) Index No.  
10 LORILLARD, INC., LOEWS CORPORATION, ) 110949/96  
11 COUNCIL FOR TOBACCO RESEARCH-USA, )  
12 INC. (Successor to Tobacco Industry )  
13 Research Committee), AND TOBACCO )  
14 INSTITUTE, INC., )

15 Defendants. )  
16 ----- )

17 (Caption continues...)

18 **CONFIDENTIAL**

19 Video Deposition of

20 TIMOTHY G. MARTIN

21 (Taken by Plaintiffs)

22 Winston-Salem, North Carolina

23 Thursday, February 19, 1998

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21

1 SUPREME COURT OF THE STATE OF NEW YORK  
2 COUNTY OF NEW YORK

3 -----)  
4 MARY ANN HOSKINS, Executrix of the )  
5 Estate of Edwin Paul Hoskins, )  
6 WALTINA BROWN and DANTE AUBAIN, )  
7 individually, and on behalf of )  
8 others similarly situated, )

9 Plaintiffs, )

10 - against - )

11 R.J. REYNOLDS TOBACCO COMPANY, )  
12 RJR NABISCO, INC., COUNCIL FOR )  
13 TOBACCO RESEARCH-USA, INC. )  
14 (Successor to Tobacco Industry )  
15 Research Committee), AND TOBACCO )  
16 INSTITUTE, INC., )

17 Defendants. )  
18 -----)

Index No.  
110951/96

19 SUPREME COURT OF THE STATE OF NEW YORK  
20 COUNTY OF NEW YORK

21 -----)  
22 SHARLENE HOBERMAN and AUDREY HULSE, )  
23 as Executrix, on behalf of the )  
24 Estate of Lewis Hulse, individually, )  
25 and on behalf of others similarly )  
situated, )

26 Plaintiffs, )

27 - against - )

28 BROWN & WILLIAMSON TOBACCO )  
29 CORPORATION, B.A.T. INDUSTRIES )  
30 P.L.C., BATUS, INC., BATUS HOLDINGS, )  
31 INC., COUNCIL FOR TOBACCO RESEARCH- )  
32 USA, INC. (Successor to Tobacco )  
33 Industry Research Committee), AND )  
34 TOBACCO INSTITUTE, INC. )

35 Defendants. )  
36 -----)

Index No.  
110953/96

51770 5240

1 SUPREME COURT OF THE STATE OF NEW YORK  
 2 COUNTY OF NEW YORK

3 ----- )  
 3 ROSE FROSINA, ELIZABETH COLAVITO and )  
 ANILDA ROSS, individually, and on )  
 4 behalf of others similarly situated, )

5 Plaintiffs, )

6 - against - )

Index No.  
 110950/96

7 PHILIP MORRIS, INC., PHILIP MORRIS )  
 COMPANIES, INC., COUNCIL FOR TOBACCO )  
 8 RESEARCH-USA, INC. (Successor to )  
 Tobacco Industry Research Committee) )  
 9 AND TOBACCO INSTITUTE, INC., )

10 Defendants. )  
 11 ----- )

12 SUPREME COURT OF THE ESTATE OF NEW YORK  
 13 COUNTY OF NEW YORK

14 ----- )  
 14 CATHERINE ZITO, PETER HOBERMAN, )  
 and GEORGE ELISSEOU, individually, )  
 15 and on behalf of others similarly )  
 situated, )

16 Plaintiffs, )

17 - against - )

Index No.  
 110952/96

18 THE AMERICAN TOBACCO COMPANY, INC., )  
 19 AMERICAN BRANDS, INC., COUNCIL FOR )  
 TOBACCO RESEARCH-USA, INC. )  
 20 (Successor to Tobacco Industry )  
 Research Committee), AND TOBACCO )  
 21 INSTITUTE, INC., )

22 Defendants. )  
 23 ----- )

24

25

51770 5241

IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF PENNSYLVANIA  
Civil Action No. 96CV-5903

STEVEN R. ARCH, WILLIAM BARNES, )  
CIARAN McNALLY, CATHERINE POTTS, )  
NORMA RODWELLER, BARBARA SALZMAN, )  
EDWARD J. SLIVAK and JOHN TEAGLE, )

Plaintiffs,

) Deposition of:

vs.

) Timothy Martin

THE AMERICAN TOBACCO COMPANY,  
INC., et al.,

Defendants.

TRANSCRIPT of testimony as taken by and

before LINDA RUSSELL, a Certified Shorthand  
Reporter and Notary Public of the State of  
North Carolina, at the offices of Womble Carlyle  
Sandridge & Rice, 200 West Second Street,  
Winston-Salem, North Carolina, on Thursday,  
February 19, 1998, commencing at 9:30 in the  
forenoon.

## 1 A P P E A R A N C E S :

2 CLIMACO, CLIMACO, LEFKOWITZ &  
3 GAROFOLI CO., L.P.A.  
4 Ninth Floor, The Halle Building  
5 Cleveland, Ohio 44115  
6 BY: JACK D. MAISTROS, ESQ.  
7 For the Plaintiffs  
8 (216) 621-8484

9 JONES, DAY, REAVIS & POGUE  
10 Metropolitan Square  
11 1450 G Street N.W.  
12 Washington, D. C. 20005-2088  
13 BY: TIMOTHY M. OPSITNICK, ESQ.  
14 For the Defendant, R.J. Reynolds Tobacco  
15 Corporation  
16 (202) 879-3939

## 14 A L S O P R E S E N T :

15 GUS BORSCHKE, Senior Counsel  
16 R.J. Reynolds Tobacco Company

I N D E X

WITNESS                      DIRECT   CROSS   REDIRECT   RECROSS

Timothy G. Martin

MR. MAISTROS              8

E X H I B I T S

NUMBER                      DESCRIPTION                      IDENTIFICATION

1 - Review of G-7 Process and Product  
Development Programs . . . . . 137

2 - Project Explanations document. . . . . 144

3 - Distribution list. . . . . 150

4 - Poundage Used For Tobacco Additives -  
Tobacco Processing Division. . . . . 157

5 - Tobacco Operations chart . . . . . 164

51770 5244

1           VIDEOGRAPHER: We're going on the  
2 record. The time is 9:30 a.m. This is the  
3 videotape deposition of Tim Martin, taken by the  
4 plaintiff in the matters of Catherine Zito, et  
5 al., Plaintiffs, against the American Tobacco  
6 Company, Incorporated, et al., Defendants, Index  
7 Number 110952/96. And the matter of Sharlene  
8 Hoberman, et al., Plaintiffs, against Brown &  
9 Williamson Tobacco Company, et al., Defendants,  
10 Index Number 110953/96. And the matter of Rose  
11 Frosina, Plaintiff, against Philip Morris,  
12 et al., defendants, Index Number 110950/96. And  
13 the matter of Phyllis Small, et al., Plaintiffs,  
14 against Lorillard Tobacco Company, Incorporated,  
15 et al., Defendants, Index Number 110949/96. And  
16 the matter of Maryann Hoskins, et al.,  
17 Plaintiffs, against R.J. Reynolds Tobacco  
18 Company, et al., Defendants, Index Number  
19 110951/96.

20           These depositions are under the  
21 jurisdiction of the Supreme Court of the State  
22 of New York, County of New York. These  
23 depositions are being held at the offices of  
24 Womble Carlyle Sandridge & Rice, 200 West Second  
25 Street, Winston-Salem, North Carolina, on

1 Thursday February 19th, 1998.

2 My name is John Girdler. I'm the  
3 video specialist. The court reporter is Linda  
4 Russell. We're here in association with Waga  
5 and Spinelli, with offices located at Four  
6 Becker Farm Road, Roseland, New Jersey.

7 Counsel will now state their  
8 appearances for the record and the court  
9 reporter will swear in the witness.

10 MR. MAISTROS: Jack Maistros for the  
11 plaintiffs.

12 MR. OPSITNICK: Tim Opsitnick for  
13 R.J. Reynolds Tobacco Company.

14 MR. BORSCHKE: Gus Borschke for R.J.  
15 Reynolds Tobacco Company.

16 TIMOTHY G. MARTIN,  
17 having been first duly sworn, was examined and  
18 did testify as follows:

19 EXAMINATION

20 BY MR. MAISTROS:

21 Q. Good morning, Mr. Martin, how are  
22 you?

23 A. Fine, sir. Thank you.

24 Q. My name is Jack Maistros. I'm going  
25 to be asking you a series of questions today.

51770 5246



1 If you don't understand my question, tell me.  
2 If you want to confer with your counsel, tell  
3 me. If you want to take a break, tell me.

4 Okay?

5 Could you please state and spell  
6 your full name.

7 A. I'm Timothy Guy Martin, T-I-M-O-T-H-Y;  
8 middle name, G-U-Y; last name Martin,  
9 M-A-R-T-I-N.

10 Q. And your date of birth?

11 A. January 24th, 1958.

12 Q. And your current address?

13 A. [DELETED]

14

15

16 Q. Any plans to move in the near  
17 future?

18 A. No.

19 Q. How long have you resided at that  
20 address?

21 A. Approximately ten years.

22 Q. Are you married?

23 A. Yes.

24 Q. And how long have you been married?

25 A. Seventeen years.

51770 5247

1 Q. Any children?

2 A. Yes.

3 Q. What ages?

4 A. I have two sons, ages 12 and 9.

5 Q. Does your wife work for Reynolds?

6 A. No. My wife's a homemaker.

7 Q. So is mine.

8 Have you been in the military?

9 A. No, sir.

10 Q. Where did you go to high school?

11 A. I attended high school in Anson County,  
12 North Carolina. Anson Junior High School and  
13 Bowman Senior High School. Graduated in 1976.

14 Q. And where did you attend college?

15 A. I attended North Carolina State University  
16 school of engineering. I earned a bachelor of  
17 science degree in electrical engineering in May  
18 of 1980. I continued my graduate studies at  
19 North Carolina State University. I earned a  
20 master of science degree in electrical  
21 engineering in May of 1982.

22 Q. Any other formal education?

23 A. No.

24 Q. Take any chemistry courses?

25 A. Two.

51770 5248

1 Q. Which ones?

2 A. Basic Chemistry 101, first semester,  
3 freshman year. Chemistry continued second  
4 semester, freshman year, North Carolina State  
5 University.

6 Q. Did you take biology?

7 A. No.

8 Q. Have you taught any classes?

9 A. I taught as a teaching assistant while I  
10 was in graduate school at North Carolina State  
11 University. I taught a sophomore electrical  
12 engineering lab.

13 Q. Is -- are you licensed by the State  
14 of North Carolina?

15 A. Yes. I'm a registered professional  
16 engineer with the Board of Registration of  
17 Professional Engineers and Land Surveyors in  
18 North Carolina.

19 Q. What was your first tobacco-related  
20 employment?

21 A. My first tobacco employment was with R.J.  
22 Reynolds Tobacco Company in March -- beginning  
23 in March 1986. Here in Winston-Salem.

24 Q. What did you do between '82 and '86?

25 A. When I graduated from North Carolina State

1 University, I was employed by Carolina Power and  
2 Light Company in several assignments in the  
3 eastern part of North Carolina from  
4 September 1981 through February 1986.

5 Q. And you've been at Reynolds  
6 continuously since '86?

7 A. Yes, sir.

8 Q. Where?

9 A. I started March 10th, 1986, at the Whitaker  
10 Park manufacturing facility.

11 Q. I'm sorry, what was the name of it?

12 A. Whitaker Park facility in plant production  
13 engineering, specifically as a process control  
14 engineer.

15 Q. And how long did you hold that  
16 position?

17 A. I held that position until October of 1988.

18 Q. And then what happened?

19 A. I moved to the third shift at the Whitaker  
20 Park facility as shift maintenance manager.

21 Q. How long?

22 A. Until March of 1989.

23 Q. And then where?

24 A. From March of 1989 until approximately  
25 August of 1989 I served as a making and packing

1 process control engineer at the Whitaker Park  
2 facility in the process control engineering  
3 department.

4 Q. And what did you do in August?

5 A. I was moved to the Shorefair facility where  
6 we were installing, making, and packing  
7 complexes at that time. And I was designated  
8 the making maintenance manager.

9 Q. Till when?

10 A. Making maintenance manager.

11 Q. I'm sorry, until when?

12 A. Until when? Until approximately August of  
13 1990.

14 Q. Then where did you go?

15 A. I was promoted as manager of process  
16 control engineering department for the Whitaker  
17 Park manufacturing facility.

18 Q. For how long?

19 A. I served in that role until January of  
20 1994. Beginning in January, we consolidated the  
21 process control engineering departments between  
22 the Tobaccoville facility and the Whitaker Park  
23 facility. I became the manager of the combined  
24 process control engineering department.

25 Q. And do you hold that position today?

51770 5251

1 A. Yes. I was promoted to director of process  
2 control engineering in February of 1996. My  
3 scope of accountability was enlarged beginning  
4 in 1996 to include both Tobaccoville, Whitaker  
5 Park facilities, and also the tobacco processing  
6 facilities.

7 Q. Okay. Have you been deposed before?

8 A. Once.

9 Q. What kind of case?

10 A. The State of Arizona.

11 Q. Who deposed you? Do you remember?

12 A. Mr. Chris Jarvis.

13 Q. When was that?

14 A. September 1997.

15 Q. How long did that last?

16 A. In terms of the actual time of the  
17 deposition? Approximately two to three hours.

18 Q. Have you read that deposition?

19 A. Yes.

20 Q. Have you testified in a lawsuit  
21 before?

22 A. No, sir.

23 Q. Have you been a plaintiff or a  
24 defendant in a lawsuit?

25 A. No.

51770 5252

1 Q. Do you know what an affidavit is?

2 A. No.

3 Q. Have you ever signed a statement  
4 where you were required to have a notary swear  
5 to the truth of what you were signing, verify  
6 your signature?

7 A. Yes.

8 Q. What occasion?

9 A. When I purchased a vehicle.

10 Q. Ever provided any testimony to any  
11 governmental agencies?

12 A. No.

13 Q. Never called to appear before  
14 Congress, FDA, FTC?

15 A. No. None of the above.

16 Q. Ever been interviewed by the Justice  
17 Department?

18 A. No, sir.

19 Q. The FBI?

20 A. No, sir.

21 Q. Any state agencies?

22 A. No, sir.

23 Q. Have you known anyone at Reynolds  
24 that has been interviewed by the FBI or the  
25 Justice Department?

51770 5253

1 A. No, sir.

2 Q. Have you provided any statements,  
3 whether they were sworn or not, that you know  
4 that were subsequently submitted to a  
5 governmental agency in the course of your  
6 employment at Reynolds?

7 A. I'm not aware of any.

8 Q. What did you do to prepare for your  
9 deposition today?

10 A. Consulted with my attorney, Mr. Opsitnick,  
11 and Mr. Borschke.

12 Q. And for how long?

13 A. Mr. Opsitnick and I met approximately three  
14 times, two to three hours each session.  
15 Mr. Borschke joined us for one session.

16 Q. Did you review any documents?

17 A. No, sir. Only the summons to appear here  
18 today.

19 Q. Okay. And did you review any other  
20 depositions other than your own?

21 A. No, sir.

22 Q. Did you review your own deposition  
23 prior to this deposition today?

24 A. No, sir.

25 Q. Did you review any documents on your

51770 5254



1 own, either at Reynolds or at home, in  
2 preparation for your deposition?

3 A. Only scattered notes that I make in the  
4 normal course of doing my business as director  
5 of process control engineering to clarify and  
6 make current my knowledge of -- of our business  
7 at Reynolds Tobacco Company.

8 Q. Okay. And did you review any prior  
9 depositions of anyone else?

10 A. No, sir.

11 Q. Have you discussed with anyone  
12 that's employed or was employed at Reynolds,  
13 have you discussed any of those individuals'  
14 depositions that you know about?

15 A. No, sir.

16 Q. Do you know anyone who's been  
17 deposed other than you?

18 A. Yes.

19 Q. Who?

20 A. Mr. Ron Willard, Vice President of PT&D.

21 Q. Did he tell you that was exciting?

22 A. Mr. Willard and I discussed the fact he was  
23 deposed. He told me you were a congenial  
24 gentleman.

25 Q. I'll fix that.

51770 5255

1 A. That was about the substance of what we  
2 discussed.

3 MR. OPSITNICK: I think Mr. Willard  
4 was apologizing for giving him up.

5 BY MR. MAISTROS:

6 Q. You understand you're here because  
7 of Mr. Willard?

8 A. That did come up in our conversation.

9 Q. Okay. Now, have you ever been  
10 demoted at Reynolds?

11 A. No, sir.

12 Q. Would you consider your -- your  
13 different positions you've outlined previously  
14 as all promotions?

15 A. In every case, yes.

16 Q. Ever been disciplined in any  
17 fashion?

18 A. No, sir.

19 Q. Who actually hired you, the  
20 individual -- interviewed you?

21 A. Mr. Bob Farmer who was at the time manager  
22 of Whitaker Park plant production engineering.

23 Q. And what is Whitaker Park?

24 A. Whitaker Park is a manufacturing facility  
25 where we condition, blend, and prepare tobacco

51770 5256

1 to make into finished cigarettes in the making  
2 and packing area of the facility.

3 Q. Okay. Is that -- since you've been  
4 at Reynolds you've had some contact with  
5 Whitaker Park pretty much on and off since  
6 you've been at Reynolds?

7 A. Yes.

8 Q. Is that the only facility where  
9 that's done for Reynolds?

10 A. Excuse me. No. We basically have two  
11 facilities where we make finished product: The  
12 Whitaker Park facility and the Tobaccoville  
13 facility, which is located about 15 miles north  
14 of Whitaker Park, both in the Winston-Salem  
15 area.

16 Q. Is there anything that distinguishes  
17 those two facilities?

18 A. Yes. The Tobaccoville facility uses  
19 automatic guided vehicles in the making and  
20 packing area. The Whitaker Park operation does  
21 not. The Tobaccoville facility is larger. It  
22 has 72 making and packing complexes.

23 Q. When you say "packing," are you  
24 talking about finished cigarette products?

25 A. Yes. Could I briefly describe what I mean

51770 5257

1 by a complex, making and packing complex?

2 Q. Sure.

3 A. Basically, the cigarette rods are formed on  
4 a cigarette maker. That's where the tobacco and  
5 the paper join and become a cigarette rod. The  
6 filters are attached. And those finished  
7 cigarettes go over to a cigarette packing  
8 machine, or packer, as we term it.

9 In the cigarette packer the wrapping  
10 materials are wrapped around the bundle of 20  
11 cigarettes. The packed cigarettes then move to  
12 the pack/over-wrap machine which applies the  
13 polypropylene film around the pack, and the tear  
14 tape, small tear tape on top of the pack that's  
15 used to open it.

16 From the pack/over-wrap machine, the  
17 packs are cartoned ten packs to a carton in a  
18 cartoning machine. From the cartoning machine  
19 we move to the case packer where, depending on  
20 the case size, a number of cartons are plunged  
21 in to fill the case.

22 From the case packer we move to the  
23 palletizer. It's a robotic device which stacks  
24 in a predesigned stacking pattern those cases  
25 onto a pallet. The pallet is then taken to

51770 5258

1 finished goods shipping area for shipment to our  
2 central distribution center.

3 Now when I say a complex, I'm  
4 talking about a complement of machinery,  
5 cigarette rod maker, packer, pack/over-wrap,  
6 cartoner, case packer, palletizer.

7 Q. Okay. Now, what is automated at  
8 Tobaccoville that's not automated at Whitaker  
9 Park? The whole process?

10 A. No. Both processes, both facilities are  
11 highly automated. The Tobaccoville facility  
12 differs, to go back to an earlier question, with  
13 the automatic guided vehicles. And Tobaccoville  
14 has a full complement of primary processing  
15 equipment. Primary processing equipment is that  
16 equipment where we blend, condition, and prepare  
17 the tobacco as a blend to be used in the making  
18 and packing process.

19 Q. Okay. Let's back up, then.

20 The -- the Whitaker Park and  
21 Tobaccoville both produce finished cigarettes at  
22 the end?

23 A. That's correct.

24 Q. Tobaccoville's a little more  
25 advanced in some of the automation. When you

51770 5259

1 say "automatic guided vehicles," what are those?

2 A. Those are, basically, robots that take away  
3 waste, rejects, and finished product from each  
4 complex.

5 Q. All right. Does -- do both plants  
6 make a variety of cigarettes?

7 A. Yes.

8 Q. Is there one plant that makes only  
9 one kind and one plant that makes another kind?  
10 Does it matter?

11 A. In certain cases there are. A making and  
12 packing complex as, I've defined earlier, is  
13 dedicated by configuration. Configuration means  
14 length of cigarette, circumference of cigarette,  
15 whether it's filter tipped or non-filter tipped,  
16 et cetera.

17 So those physical design parameters  
18 determine the configuration. There are some  
19 configuration complexes at Whitaker Park that  
20 are not at Tobaccoville and vice versa.

21 Q. Well, you mentioned the Shorefair.

22 A. Yes, sir. I did.

23 Q. What is that? How is that different  
24 than Whitaker Park?

25 A. Okay. My assignment at the Shorefair

51770 5260

1 facility was during a time when we were closing  
2 down our downtown manufacturing facilities.  
3 Those facilities had been in operation many,  
4 many years.

5 We were installing a number of  
6 making and packing complexes and primary cut  
7 filler feeders in the Shorefair facility in  
8 order to move those complexes out of the  
9 downtown facilities.

10 Q. Okay. Where is Shorefair located?

11 A. Shorefair is located near the Whitaker Park  
12 compound.

13 Q. Is it no longer in operation?

14 A. It is in operation today.

15 Q. And what do they do there?

16 A. Our Eclipse products are made at the  
17 Shorefair facility.

18 Q. Is that the only thing that's made  
19 there?

20 A. Yes.

21 Q. Is there a reason that Eclipse has  
22 to be made at a different facility, or is that  
23 just by chance?

24 A. I don't know of any particular reason other  
25 than it has equipment that is not the same as

1 equipment that's used in other configurations.  
2 Just like a 100-millimeter cigarette requires  
3 different equipment than does an 85-millimeter  
4 cigarette.

5 Q. At which facilities is reconstituted  
6 tobacco processed?

7 A. Could you clarify the question?

8 Q. Okay. Let -- let's start over. At  
9 Whitaker Park do you get -- describe the --  
10 describe for me -- educate me, if you will, the  
11 beginning process of tobacco when it comes in  
12 off the market. Where is it stored? Then,  
13 where does it go? Is that the function of  
14 Whitaker Park, or is that another facility?

15 A. Okay. Let -- let's start at the beginning  
16 and stop me anywhere you'd like for -- for  
17 questions.

18 Basically, tobacco is purchased from  
19 dealers coming from the farmer's field. Once  
20 the tobacco is purchased, it's stemmed in a  
21 stemmery process. We have one stemmery process.

22 Q. Where is that?

23 A. It's called the Brook Cove facility. It's  
24 located in the community of Brook Cove in Stokes  
25 County about 25 miles from here.

51770 5262



1 Q. Tell me what "stemmed" is. I have  
2 no knowledge -- assume I have no knowledge of  
3 tobacco.

4 A. Okay. Tobacco leaf has a large mid-rib  
5 stem, as it's termed, and various vein stems  
6 that emanate out from the mid-rib stem. The  
7 stemming operation is a threshing process  
8 whereby the lamina, as we term it, the leaf, is  
9 removed, or torn away, from the stems.

10 Q. Even those little veins, or just the  
11 big one?

12 A. The big one and as many of the veins as can  
13 be economically removed.

14 Q. Okay.

15 A. After the stemming operation, the product  
16 is termed redried leaf. And within redried leaf  
17 that consists of flue-cured tobacco and burley  
18 tobacco. It's packed in approximately 900-pound  
19 containers called tersa bales. That's named  
20 after the man who invented the container type.

21 Q. Mr. Tersa Bale?

22 A. Mr. Tersa. Now, that's flue-cured and  
23 burley.

24 Q. Okay.

25 A. Maryland tobacco we also purchase, and it's

51770 5263

1 treated the same as burley tobacco. Oriental  
2 tobacco --

3 Q. I'm sorry, the Brooke Stone (sic) --  
4 Brooke --

5 A. Cove, C-O-V-E.

6 Q. Brook Cove facility; where is that  
7 located?

8 A. In Stokes County, adjacent to Forsyth  
9 County where we are here.

10 Q. There's one place where that's done  
11 for Reynolds?

12 A. That's the only stemmery that we operate.

13 Q. Now when you say stems, I understand  
14 the veins and the main stem going down the leaf.  
15 Does it also include what connects it to the  
16 stalk? Is that a stem?

17 A. The mid-rib stem includes the stub that  
18 connects the leaf to the stalk.

19 Q. Okay. Is the stalk used at all by  
20 Reynolds?

21 A. Not to my knowledge.

22 Q. So stems is the -- what I think of a  
23 stem of a leaf plus the veins going through it.  
24 You refer to that as stems? That whole part?

25 A. Yes.

51770 5264

1 Q. Okay. Then what's done with the  
2 stems?

3 A. The stems are separated at the stemmery  
4 into stalk position and length, flue-cured and  
5 burley.

6 Q. What do you mean by stalk position?

7 A. The physical position on the stalk in the  
8 field that the stems came from.

9 Q. You mean lower on the plant versus  
10 higher on the plant?

11 A. Yes.

12 Q. How do you know that when it's been  
13 picked, or is it picked by that -- before it  
14 gets to this plant?

15 A. The United States Department of Agriculture  
16 grades tobacco according to stalk position at  
17 the warehouse before the tobacco is purchased by  
18 tobacco companies.

19 Q. So when it comes to the Brook Cove  
20 facility, it's already been picked off what I'll  
21 call the -- what's the big stem called of the  
22 tobacco plant?

23 A. It's mid-rib stem.

24 Q. Mid-rib stem. It's picked off of  
25 that, but you know because how it's shipped what

51770 5265

1 grade it is? Does it come in bags? Boxes?

2 A. The tobacco comes into the stemmery in a  
3 burlap sheet.

4 Q. And it's graded?

5 A. Yes.

6 Q. What are the various grades?

7 A. There are many, Mr. Maistros. I -- I can't  
8 quote them from memory.

9 Q. Do they have names or letters or  
10 numbers?

11 A. Yes.

12 Q. One of those?

13 A. Both.

14 Q. And do you know what criteria they  
15 use to select the grade?

16 A. I do not know the criteria the United  
17 States Department of Agriculture uses in grading  
18 tobacco.

19 Q. Does the nicotine content vary  
20 depending upon the grade?

21 A. Yes.

22 Q. Is there some chart I can look to,  
23 to figure out if I know the grade what the  
24 nicotine content is?

25 A. I'm not aware of one.

51770 5266

1 Q. Is there a difference in the  
2 nicotine content between flue-cured and burley  
3 tobacco?

4 A. Yes.

5 Q. Are the -- are there different  
6 grades that are used for burley versus  
7 flue-cured, or is it the same system?

8 A. Same system is used to stem and grade  
9 tobacco for flue-cured versus burley.

10 Q. Okay. And what is oriental tobacco?

11 A. Oriental tobacco is a sun-cured leaf which  
12 comes from typical countries such as Turkey or  
13 Greece. It's often referred to as Turkish  
14 tobacco. It's a smaller leaf, about the size of  
15 your hand or smaller.

16 Q. Is the nicotine content of oriental  
17 tobacco different than flue-cured and burley?

18 A. Yes.

19 Q. Do you understand the concept of  
20 nicotine transfer efficiency?

21 A. No, sir. I'm a manufacturing engineer.

22 Q. Okay. Does the nitrogen content of  
23 these tobaccos differ?

24 A. I don't know.

25 Q. Where is the tobacco stored before

51770 5267

1 it ends up or goes to the stemmery?

2 A. Before it goes to the stemmery? It would  
3 be stored at the warehouse where the leaf was  
4 purchased by the tobacco companies.

5 Q. Reynolds doesn't have, like, a  
6 holding area?

7 A. Not prior to purchase.

8 Q. Okay. After purchase, where is it  
9 stored?

10 A. After purchase it goes to the stemmery or  
11 to a dealer stemmery. Understand, we don't stem  
12 all of our own tobacco through our Brook Cove  
13 plant. Some of it we purchase stemmed from  
14 dealers.

15 Q. And do you just purchase, then, the  
16 leaf, not the stems?

17 A. We purchase both.

18 Q. Do you know what percentage Reynolds  
19 stems versus have somebody else stem?

20 A. I -- I don't understand the question.

21 Q. Reynolds has some dealers stem these  
22 leaves?

23 A. Some of our leaf, yes.

24 Q. Do you know what percentage of that  
25 versus Reynolds doing it on their own?

51770 5268

1 A. I don't know that right off the top of my  
2 head. I can tell you that beginning this year  
3 that we'll be -- all of our leaf will be stemmed  
4 by a dealer. The Brook Cove facility will cease  
5 operation this year.

6 Q. Do you know if at the Brook Cove  
7 facility if the tobacco is treated in any  
8 fashion?

9 A. Yes. The tobacco is conditioned. When I  
10 say "conditioned," it is exposed to a steam and  
11 water environment. And it's exposed to steps in  
12 the process to clean any sand, grit, or other  
13 material that might be present from the farmer's  
14 field.

15 Q. Is that what the steam and water  
16 does?

17 A. Yes. It -- it -- basically, it conditions  
18 the leaf. It makes it pliable. The moisture  
19 content of tobacco is very critical. If you  
20 tried to process dry tobacco, you basically  
21 grind it up to dust, or fines. If it's too wet,  
22 there are other problems.

23 Q. Is there a -- at the Brook Cove  
24 facility, is it proper to refer to that facility  
25 as the stemmery?

51770 5269

1 A. Yes.

2 Q. At the Brook Cove facility as part  
3 of the stemmery process, is there anything else  
4 done to the tobacco other than applying steam  
5 and water?

6 A. The tobacco is thrashed through thrashers,  
7 which remove the stems from the lamina, or leaf.  
8 The lamina is then sized using sizing screens,  
9 or SIVS.

10 Q. How big a piece is this -- is this  
11 lamina after the thrashing process?

12 A. It varies. That's the purpose of sizing,  
13 to separate the small material from the larger  
14 material. The larger pieces would be  
15 approximately two by three inches. The smaller  
16 pieces could be as small as a half or  
17 quarter-inch or less flake of tobacco.

18 Q. Is there a dust byproduct as a  
19 result of this thrashing process?

20 A. Yes.

21 Q. What's done to that?

22 A. It's discarded.

23 Q. From that facility or forever?

24 A. Forever, as far as I know.

25 Q. Has Reynolds ever employed any

51770 5270



- 1 processes to try to salvage and use that dust?
- 2 A. Specifically, the stemmery dust?
- 3 Q. Yes.
- 4 A. Not to my knowledge.
- 5 Q. Is there anything in the water and
- 6 steam other than water and steam?
- 7 A. No, sir.
- 8 Q. Do you know what a humectant is?
- 9 A. Yes, sir.
- 10 Q. Is there any application of
- 11 humectants at the stemmery?
- 12 A. No.
- 13 Q. Do you know what a top dressing is?
- 14 A. Yes.
- 15 Q. Is there any application of top
- 16 dressings at the stemmery?
- 17 A. No.
- 18 Q. Do you know what ammonia is?
- 19 A. Yes.
- 20 Q. Is there any use of ammonia at the
- 21 stemmery?
- 22 A. No.
- 23 Q. How about diammonium phosphate?
- 24 A. No.
- 25 Q. How about ammonia in any form?

51770 5271

1 A. Not to my knowledge.

2 Q. Are you familiar with the list of  
3 processing aids and additives that Reynolds and  
4 other tobacco companies submit to the government  
5 every year?

6 A. Some of them.

7 Q. Do you know if any of those  
8 processing aids and additives are employed at  
9 the stemmery?

10 A. As far as I know, none of those are  
11 employed at the stemmery.

12 Q. Okay. What happens to the lamina  
13 and the stems after it's treated with the water  
14 and steam at the stemmery?

15 A. As I said before, it's thrashed, it's sized  
16 into its size fractions, and it's packed out  
17 into tersa bales. Those tersa bales are termed  
18 redried leaf for flue-cured and burley tobacco.

19 I was specific in saying flue-cured  
20 and burley because the oriental does not go  
21 through the stemming process. The redried leaf  
22 then goes into a storage facility for a period  
23 of one to two years.

24 Q. Why is it called redried leaf?

25 Because it's redried after the water and steam

51770 5272

1 is applied?

2 A. That's exactly right.

3 Q. One to two years it's stored?

4 A. Yes, sir.

5 Q. How about the stems? What happens  
6 to the stems?

7 A. The stems are packed out in boxes and are  
8 placed in storage for one to two years.

9 Q. And the stems are packed according  
10 to still stalk position?

11 A. Stalk position, length, flue-cured, burley.

12 Q. Are they treated in the same manner,  
13 that's the steam and water, and then just dried?

14 A. Yes.

15 Q. Are they dried at that facility?

16 A. Yes.

17 Q. Is there any heat applied to it, or  
18 is it just open-air dry?

19 A. It's, basically, a big oven that's used to  
20 dry the stems down to a moisture suitable for  
21 storage.

22 Q. The stems and the leafs that are  
23 treated with the water and steam, I assume  
24 there's some water and steam left in a vat  
25 around the floor after that process. What is

51770 5273

1 it? Is it -- when it's treated with the steam  
2 is it on a conveyor belt or something?

3 A. Well, basically --

4 MR. OPSITNICK: Objection.  
5 Compound.

6 BY MR. MAISTROS:

7 Q. I don't know. Just describe to me:  
8 As the water and steam's applied, what's left  
9 with the residue water and steam?

10 A. If there's any residue there, it is  
11 evaporated or taken out through air handling  
12 systems to the exhaust.

13 Basically, these tobacco components  
14 are tumbled in a horizontal cylinder called a  
15 conditioning drum. And we spray steam and  
16 water, one or other or both, to condition the  
17 tobacco in that manner. That's a common  
18 technology used in many areas of the process.

19 Q. Is there any -- are there any tests  
20 done to the stems or leaves at the stemmery to  
21 determine the nitrogen content or the nicotine  
22 content of the tobacco or the stems?

23 A. No, those tests are not done at the  
24 stemmery.

25 Q. Is there anything else that's done

51770 5274

1 at the stemmery you haven't described?

2 A. We have a quality control department at the  
3 stemmery that is very much concerned with  
4 particle size. It's a threshing operation,  
5 degrades tobacco. Can degrade tobacco if it's  
6 not operated in good control.

7 They're concerned about the level of  
8 stems that are left with the lamina because the  
9 objective of the stemming process is to remove  
10 those larger stem pieces.

11 There are various tests that the  
12 quality control laboratory runs to provide  
13 feedback information to the people who run the  
14 process to maintain good process and quality  
15 control.

16 Q. And where is it stored? Where is  
17 the tobacco stored after the stemmery?

18 A. We have a number of storage sheds around  
19 the Winston-Salem and at the site of our current  
20 stemmery at Brook Cove where the tobacco's  
21 stored.

22 Q. Then what happens to the stems and  
23 tobacco -- or stems and leaves -- stems and  
24 lamina, I'm sorry, after it's aged?

25 A. After it's aged for a period of one to two

51770 5275

1 years, then we will bring those tobaccos into  
2 primary processing at Tobaccoville to begin the  
3 manufacturing process.

4 Q. Or Whitaker Park?

5 A. No. Tobaccoville.

6 Q. Everything starts at Tobaccoville,  
7 is that correct, after aging?

8 A. Yes. Let me explain that, Mr. Maistros.  
9 Whitaker Park has a partial complement of a  
10 primary process. It does not have the strip  
11 processing equipment as Tobaccoville does.

12 Q. Okay. Then describe the  
13 Tobaccoville process, and stop and let me know  
14 when you get to the point where Whitaker Park  
15 has the same capability.

16 A. Primary processing begins with receipt of  
17 tobaccos: Flue-cured, burley, oriental, and  
18 reconstituted sheet. Those tobaccos are brought  
19 in, the wrapping materials are removed, they're  
20 placed in a rack storage system for further use.  
21 Our rack storage system can accommodate upwards  
22 of 1600-plus containers of tobacco.

23 Q. You did not mention expanded. Does  
24 that fit in there somewhere?

25 A. We'll -- we'll get to that, I -- I imagine,

51770 5276

1 in a few minutes.

2 Q. Okay.

3 A. Those tobaccos are selected to make a  
4 batch, as we term it, of 60,000 pounds of group  
5 blended strip tobaccos. The tobaccos are  
6 selected according to a recipe.

7 Q. What's the group blended strip?

8 A. A group blended strip consists of the  
9 individual grades of flue-cured or burley or  
10 oriental tobaccos.

11 Q. In certain amounts?

12 A. Yes.

13 Q. I assume there's different group  
14 blended strips?

15 A. Yes. The group blended strip types vary by  
16 stalk position and by whether it's flue-cured,  
17 burley, or oriental.

18 Q. What's the biggest difference in the  
19 quality of the tobacco based upon stalk  
20 position? I mean it --

21 A. What do you mean?

22 Q. Is it color? Is it taste? Is it  
23 feel? Is it chemical content?

24 A. Well, I'm not a leaf scientist. But my  
25 layman's understanding of what goes into the

1 quality of leaf is, basically, its maturity: Is  
2 it ripe or unripe or overripe? Is it a  
3 thin-bodied leaf or a thick-bodied leaf?

4 Q. These group blended strips, are  
5 there different group blended strips for every  
6 different brand of cigarette Reynolds makes?

7 A. No. The group blends are somewhat generic  
8 in that those group blends are designed by stalk  
9 position within a tobacco type.

10 Q. Well, let's assume, hypothetically,  
11 you had 33 percent flue-cured burley and  
12 oriental in a group blend. Is there another  
13 group blend that might have 20 percent of one,  
14 20 percent of another, and 60 percent of a  
15 third?

16 A. Let me explain something that I -- I said  
17 earlier. The group blends are designed by stalk  
18 position, either flue-cured or burley or  
19 oriental. In other words, you will have a lower  
20 stalk flue-cured group blended strip. And you  
21 will have burley upper stalk group blended  
22 strip.

23 Q. I see. So the -- the group blend  
24 strip has more to do with the stalk position  
25 than the type of tobacco?

51770 5278



1 A. Yes.

2 Q. Then you put it in each of these  
3 different group blend strips or in 60,000-pound  
4 batches?

5 A. Yes.

6 Q. Is there, like, lower, upper,  
7 middle, or more variations than that?

8 A. It depends on the recipe.

9 Q. Where do you get the recipe?

10 A. Research and development.

11 Q. Have you seen the recipe?

12 A. I have seen recipes in the past.

13 Q. And what's on the recipe?

14 A. A group blended strip recipe will consist  
15 of a list of grades of flue-cured or burley or  
16 oriental.

17 Q. That's all, just the stalk --

18 A. Grades --

19 Q. Grades?

20 A. -- and the percentages of each of those  
21 grades to include in a batch run of production.

22 Q. At the point where these group blend  
23 strip batches are made, is it just the tobacco  
24 that came out of the aging facility?

25 A. That's it.

51770 5279

1 Q. Nothing added to it?

2 A. Steam and water. Let -- let me describe  
3 somewhat the process of group blending.

4 Q. Okay.

5 A. We've covered how the tobaccos come into  
6 the process. The containers, you can imagine,  
7 are tightly compressed because they've been in  
8 storage for one to two years.

9 The first operation is a slicer.  
10 It's a horizontal machine to separate the tersa  
11 bale into three or four slices. Those slices  
12 are then put through a steam probe. Basically,  
13 this is a device that has many probes that  
14 extend vertically. There are small holes in  
15 those probes through which we inject live steam  
16 as the probe comes down into the slice of  
17 tobacco.

18 The purpose of that device is to  
19 begin to open up, or a term we use a great deal  
20 is delaminate, the compressed strip. After the  
21 steam probe, the probe slices move into an air  
22 tower separator system. Excuse me. Let me  
23 back up one step.

24 After probing, those slices go into  
25 a conditioning cylinder. This is a large,

51770 5280

1 horizontal, rotating cylinder, or drum as we  
2 call it, that has the capability of injecting  
3 steam and water into the probed leaf. The  
4 purpose is to get the tobacco temperature up to  
5 accept water because it's been very dry in  
6 storage, and to assist in delaminating the  
7 tobacco.

8 Q. Okay.

9 A. After delaminating further in the  
10 conditioning drum, it's subjected to a air tower  
11 separator system. The purpose of this system is  
12 to remove any compacted pads or pieces of  
13 tobacco that have not been properly delaminated  
14 and to remove any foreign material that may have  
15 come from the farmer's field.

16 Q. Okay.

17 A. After air tower separation, there's a  
18 preblending step which is simply a mechanical  
19 device to ensure some initial mixing of the  
20 grades of tobacco. And the typical process from  
21 that point goes into what we term a bulker, or a  
22 silo.

23 A bulker is a large rectangular box  
24 that's fed from the top. The tobacco grades are  
25 laid down in a corn row fashion in the bulker.

51770 5281

1 The 60,000 pounds are placed in the bulker in  
2 that fashion.

3 After the bulker is filled, the bed,  
4 or bottom, of the bulker begins to inch forward  
5 as we discharge that tobacco from the bulker.  
6 There's a row of vertical doffers, or rakes as  
7 you might term them, at the front of the bulker  
8 which tend to doff off, or rake off, a vertical  
9 cross section of what you put into that bulker  
10 in a horizontal corn row fashion.

11 Q. These bulkers will each have one  
12 type of tobacco, burley, flue-cured, or  
13 oriental, but of varying grades?

14 A. They will have a group blended strip batch  
15 in them.

16 Q. Each one, though, will only have one  
17 type of tobacco in it?

18 A. That's correct.

19 Q. But varying grades?

20 A. Yes.

21 Q. And up to this point in time in the  
22 process, the only thing that's been applied to  
23 the tobacco is steam and water, still?

24 A. That's correct.

25 Q. Okay. What happens next?

51770 5282

1 A. Once we formed the group blended strips,  
2 the different types, then those are ratioed out  
3 according to a recipe to form a final blended  
4 strip made in 60,000-pound typical batches.  
5 We're still at Tobaccoville in this discussion  
6 so far.

7 Q. Okay. Are we in a different recipe  
8 now, though?

9 A. Yes.

10 Q. Where does that recipe come from?

11 A. Research and development.

12 Q. Are we to the point yet where the  
13 recipe is for a particular cigarette?

14 A. No.

15 Q. Just a blend?

16 A. (Witness nods head.) Now the final blend  
17 is more dedicated, at this point, to a cigarette  
18 brand than is the generic group blend. But  
19 we're not yet to a finished blend.

20 Q. Have we got any expanded tobacco in  
21 this process yet?

22 A. No.

23 Q. Do we have reconstituted tobacco in  
24 it yet?

25 A. Yes. This is the point at which

51770 5283

1 reconstituted tobacco is added to the final  
2 blend.

3 Q. Now when you say "final blend," it's  
4 still not a specific cigarette; but it might be  
5 a brand by this point?

6 A. We refer to final blend because that's the  
7 final step of strip blending. Strip means the  
8 tobacco is still in size -- pieces of roughly  
9 two by three inches. It's not yet cut into the  
10 fine filaments of a cigarette.

11 Q. Is that what's it's called when it's  
12 in those little pieces; it's actually in the  
13 cigarette filaments?

14 A. We term that cut filler tobacco, or cut  
15 tobacco.

16 Q. And we haven't gotten there yet?

17 A. No, sir.

18 Q. Okay. So at this point we have  
19 various 60-pound -- 60,000-pound pieces of  
20 different grades of tobacco now being mixed in  
21 different ratios, different types of tobacco?

22 A. That's correct.

23 Q. And with the different types, all  
24 are made up of various different grades within  
25 the type?

51770 5284

1 A. Yes.

2 Q. So the most you're going to have  
3 going into this recipe is three different mixes:  
4 Flue-cured, burley, oriental?

5 A. Yes. If you mean that plus reconstituted  
6 tobacco.

7 Q. Plus reconstituted.

8 So, all the recipes up to this point  
9 in time are all made up of four different  
10 products, if you will?

11 A. Yes.

12 Q. Is there a name for this recipe  
13 versus the first recipe you talked about?

14 A. Yes. It's called the final blended strip  
15 recipe.

16 Q. And they'll all have on the -- these  
17 recipes the same four things, those different  
18 four types of tobacco. There's no processing  
19 aids up to this point? There's no top  
20 dressings? There's no chemical additives?

21 A. At this point, the burley tobacco may  
22 receive flavoring.

23 Q. Now, is that -- that's obviously  
24 before it goes into this recipe, because you  
25 can't treat the burley without treating the

51770 5285

1 oriental. So you have to treat the burley  
2 before it goes into this final blend strip  
3 recipe?

4 A. That's not correct.

5 Q. Tell me how that happens, then.

6 A. The burley group blends, the group blended  
7 strip components, may receive at this point an  
8 additional flavoring as they're ratioed out of  
9 the storage bulker.

10 Q. And what type of flavorings?

11 A. Typical flavorings are cocoa, licorice,  
12 high fructose corn syrup, sucrose, and water.

13 Q. And the purpose of those flavorings?

14 A. To increase the sugar content of the burley  
15 tobacco. Again, I'm not a leaf scientist, but  
16 that's my understanding.

17 Q. And how are they applied?

18 A. The burley tobacco if it's to be flavored,  
19 or I may use the term cased or casing, goes  
20 through a horizontal cylinder. In that cylinder  
21 the tobacco is tumbled. There's a spray header  
22 located inside that drum through which the  
23 casing, or flavoring material, will be sprayed  
24 on the tobacco.

25 After the casing, if it receives it,

51770 5286



1 it will go through a drying step. Because the  
2 moisture at this point will be 30 to 35 percent.  
3 We go through a large convection dryer to dry  
4 that burley tobacco back down to a specified  
5 moisture.

6 Q. Are quality control tests run at  
7 this point on the burley tobacco to determine if  
8 these additives or flavorants remained after the  
9 drying process?

10 A. No.

11 Q. How about before? How do you know  
12 if you've got the right amount of flavoring?

13 A. We have a highly automated direct digital  
14 process control system combined with  
15 instrumentation, such as micro motion flow  
16 meters for the liquid components. We use fair  
17 scales for the solid components.

18 Those components are metered with  
19 the accuracy that an automated control system  
20 affords so that we make a consistent product  
21 relative to the inclusion of these components.

22 Q. Are there any other flavorants that  
23 are used, other than the ones you cited, at this  
24 stage?

25 A. There are some other burley tobacco flavors

51770 5287

1 that are used to a lesser extent.

2 Q. Do you know what they are?

3 A. I can recall, I think, fig, prune, plum  
4 flavor. And I believe a maple flavor. I'm not  
5 absolutely certain of those, because those are  
6 not used as frequency -- frequently as the  
7 typical flavors that I gave you.

8 Q. And is it your testimony that all  
9 these flavorants are used to increase the sugar  
10 level?

11 A. I'm not a leaf scientist. My layman's  
12 understanding as a manufacturing engineer is  
13 that burley tobacco is flavored to increase the  
14 sugar content.

15 Q. Do you have any understanding of  
16 what, if any, relationship there is between  
17 sugar content and nicotine yield or nicotine  
18 transfer efficiency?

19 A. No, sir.

20 Q. And is there any such -- these are  
21 called casings?

22 A. Yes.

23 Q. Are there any of these casings  
24 applied to the flue-cured tobacco up to this  
25 point in time?

51770 5288

1 A. No.

2 Q. Or the oriental?

3 A. No.

4 Q. Or the reconstituted?

5 A. No.

6 Q. Okay. What happens next?

7 A. The burley tobacco, depending on whether  
8 it's cased or not, will join the flue-cured and  
9 oriental to be placed into a bulker for blending  
10 of those components. That bulker is called a  
11 final blend strip bulker.

12 Q. Is this a third recipe?

13 A. No. We're still making a final blended  
14 strip.

15 Q. Okay. Anything applied to the  
16 tobacco at that point?

17 A. No.

18 Q. Then what happens?

19 A. The final blended strip is stored in the  
20 final blended strip bulker until it's required  
21 by the next downstream process, which is called  
22 casing and cutting.

23 Q. This is still at Tobaccoville?

24 A. Yes. Now at this point Whitaker Park has  
25 also a casing and cutting operation.

51770 5289

1 Q. Okay. So the tobacco that's treated  
2 at Tobaccoville, up to this point in time, could  
3 be shipped over to Whitaker Park and finished  
4 there?

5 A. It is. The final blended strip for  
6 Whitaker Park is sourced from Tobaccoville.

7 Q. Has Whitaker Park been doing  
8 anything in the tobacco manufacturing process up  
9 to this point in time?

10 A. No.

11 Q. So, the first role of Whitaker Park  
12 is to get this final blend strip bulk tobacco to  
13 begin the process?

14 A. That's right. The tobacco is shipped to  
15 Whitaker Park in pallets. The pallet contains  
16 from 2300 to 2500 pounds of tobacco.

17 Q. Okay. Describe the beginning of  
18 the -- and up to the beginning here, the casing  
19 and cutting process, we still haven't figured  
20 out the role of reconstituted tobacco, right?  
21 Or you haven't explained it. It's not part of  
22 the process yet?

23 A. The reconstituted tobacco, as I mentioned,  
24 is added as a component of the final blended  
25 strip.

51770 5290

1 Q. Okay. Where did that come from?

2 A. It came from our reconstituted sheet  
3 manufacturing facility, which is located  
4 adjacent to the Whitaker Park manufacturing  
5 center.

6 Q. Is that the only reconstituted  
7 facility?

8 A. That is the only facility that we have in  
9 operation. We have another facility in downtown  
10 Winston-Salem; it is not used.

11 Q. Where was KDN made?

12 A. KDN was made at a small plant in the  
13 Whitaker Park compound.

14 Q. When was it in operation?

15 A. From the time I came to Reynolds Tobacco  
16 working in the blending operation, which would  
17 have been 1986, at least. It may have been  
18 prior to that; I don't know. But from that  
19 point up until it was discontinued,  
20 approximately 1992.

21 Q. And did the KDN tobacco enter the  
22 Whitaker Park manufacturing process at some  
23 point in time up to where you've stopped  
24 describing it now?

25 A. Yes. Because prior to 1994, Whitaker Park

51770 5291

1 had a full primary process. Essentially the  
2 same as Tobaccoville.

3 Q. And did the KDN, when it was in  
4 existence, enter the Tobaccoville process prior  
5 to the point where you stopped describing it  
6 now?

7 A. Yes.

8 Q. At what point?

9 A. The KDN was considered a group blended  
10 strip. It came in, in tersa bales. It was  
11 sliced, probed as we've described, and placed in  
12 group blended strip bulkers.

13 Q. And was it treated -- or do you know  
14 how it was treated at -- at the facility  
15 adjacent to Whitaker?

16 A. Yes.

17 Q. Could you describe that process.

18 A. My knowledge of that process is that it  
19 used steam, ammonia, and water to treat the  
20 burley tobacco.

21 Q. Just the burley?

22 A. That's my understanding.

23 Q. And what form did the ammonia take?

24 A. I don't understand the question.

25 Q. Was it -- ammonia, was it gaseous

1 ammonia? Was it solid ammonia? Was it  
2 diammonium phosphate?

3 A. I'm not certain.

4 Q. Okay. The steam, ammonia, water in  
5 some form was applied to the burley tobacco for  
6 what purpose?

7 A. Steam, ammonia, and water was applied to  
8 the burley tobacco to reduce the nicotine  
9 content of the burley.

10 Q. And do you know how it was? Was it  
11 the steam, the water, or the ammonia that helped  
12 remove the nicotine?

13 A. I have no idea.

14 Q. You don't know the reaction of  
15 ammonia and nicotine?

16 A. No, sir.

17 Q. Okay. Well, how much of the  
18 nicotine was removed?

19 A. Approximately 60 to 65 percent.

20 Q. Were there different grades of KDN  
21 where more nicotine was removed and --

22 A. Not to my knowledge.

23 Q. There was one type of KDN?

24 A. Yes.

25 Q. So any KDN that came to Whitaker

51770 5293

1 Park or Tobaccoville had the same nicotine  
2 reduction amount to it? There weren't different  
3 grades depending on how much nicotine was  
4 removed?

5 A. There was only one KDN group blended strip  
6 item that I have experience with coming in to  
7 Whitaker Park which then was placed in a group  
8 blended strip bulker as I described.

9 Q. And what was the purpose of the KDN  
10 process?

11 A. Again, I'm not a product developer. My  
12 layman's understanding was that it was used to  
13 achieve product taste.

14 Q. That's all? Taste?

15 A. That's the extent of my knowledge.

16 Q. What was done with the byproduct  
17 from the KDN process?

18 A. As far as I know, it was discarded.

19 Q. Do you know how?

20 A. No.

21 Q. Did the facility have an  
22 incinerator?

23 A. I don't know.

24 Q. Was it always discarded?

25 A. As far as I know, it was always discarded.

51770 5294



1 Q. Do you know of any research that was  
2 done where the KDN byproduct was used?

3 A. I know of some experimental work that was  
4 considered at one point.

5 Q. What was that?

6 A. That experimental work dealt with adding  
7 potentially some of the KDN components back to a  
8 product.

9 Q. Which product?

10 A. It was an experimental product called  
11 Prisms II.

12 Q. Prisms Roman numeral two?

13 A. Far as I know.

14 Q. And was it test marketed?

15 A. Not to my knowledge. Again, I'm not in the  
16 marketing department. I'm not aware of those  
17 matters.

18 Q. Who had the most knowledge of the  
19 KDN process at Reynolds?

20 A. I'd have to reflect on that a minute.

21 (BRIEF PAUSE)

22 It's difficult to come up with a  
23 single name as to who might be able to more  
24 adequately describe the process.

25 Q. Was there a manager of that

51770 5295

1 facility?

2 A. Yes.

3 Q. Who was that?

4 A. The one manager that I was familiar with,  
5 his name was Ken Shepherd.

6 Q. Is he still at Reynolds?

7 A. I don't think so.

8 Q. Did he live in the [DELETED]  
9 area?

10 A. I think so. I'm not certain.

11 Q. Okay. Have you heard of Project  
12 REST, R-E-S-T?

13 A. I've heard of that term.

14 Q. Do you know what it is?

15 A. No.

16 Q. Or was?

17 A. No. I'm not involved in product  
18 development or experimental studies.

19 Q. Did you have inter -- any  
20 interaction with Wallace Hayes?

21 A. No. I've heard of Wally Hayes, but I did  
22 not have interaction with him.

23 Q. Did you have interaction with  
24 Anthony Colucci?

25 A. No.

51770 5296

1 Q. Mike Shannon?

2 A. No.

3 Q. Joseph Bumgardner?

4 A. No.

5 Q. Gary Huber?

6 A. No.

7 Q. Ever hear the names?

8 A. No. I've heard the name Mike Shannon but  
9 ,didn't know him.

10 Q. The -- why do you -- if you know,  
11 why was KDN stopped?

12 A. Well, the plant was outdated, in need of  
13 resources to be invested in it to bring it up to  
14 date. I had heard that testing had indicated  
15 that KDN was no longer needed in a product.

16 Q. No longer needed? Is that what you  
17 said?

18 A. That's what I said. And the KDN process  
19 was very hard on the tobacco leaf. It degraded  
20 it and generated tobacco fines to a great  
21 extent.

22 Q. Well, what -- was all different  
23 types of grades of burley sent to the KDN  
24 processing facility?

25 A. I don't know.

51770 5297

1 Q. Were stems treated in the KDN  
2 processing facility?

3 A. Not to my knowledge.

4 Q. Was there a different facility that  
5 did a similar process with respect to stems?

6 A. Yes.

7 Q. And what was that facility called?

8 A. We referred to it at the time as a  
9 prototype process, as one of our shed processes.  
10 Shed simply means the building that it was in.  
11 I believe it was Shed 113. I'm not certain of  
12 that. I believe that's correct. There,  
13 flue-cured stems were expanded with steam and  
14 water.

15 Q. For what purpose?

16 A. For including in tobacco blends.

17 Q. And was the nicotine content  
18 reduced?

19 A. I don't know.

20 Q. Was it done for taste?

21 A. Again, I'm not a product developer.

22 Q. And how long was that process in  
23 development or in actual work?

24 A. That process was called, again, cut/rolled  
25 expanded stems. And that process was used up

51770 5298

1     until 1994.

2           Q.       Commercially?

3     A.     Yes.

4           Q.       And do you know when it began?

5     A.     No.

6           Q.       At what point were those cut/rolled  
7     expanded stems utilized in the Tobaccoville or  
8     Whitaker -- Whitaker Park process?

9     A.     Those cut/rolled expanded stems are  
10    included in the casing/cutting process after  
11    final drying of the cut filler blend.

12          Q.       Is there any process that was  
13    employed after '94 that was similar to the  
14    cut/rolled expanded stem process?

15    A.     Yes.

16          Q.       What's that?

17    A.     It's, again, termed cut/rolled expanded  
18    stems.

19          Q.       How is it different than the other  
20    one?

21    A.     It's simply a larger process. And we use  
22    an outside vendor to process our flue-cured  
23    stems to make cut/rolled expanded stems.

24          Q.       Who do you use?

25    A.     The company is called Cres Tobacco Company.

1 Q. C-R-E-S?

2 A. Yes.

3 Q. Where are they located?

4 A. King, North Carolina.

5 Q. And do you know what effect this  
6 process has on the nicotine content of the  
7 stems?

8 A. No.

9 Q. Has there been a process similar to  
10 the KDN that's employed now?

11 A. Not to my knowledge.

12 Q. Okay. You stopped at the -- by the  
13 way, any time you want to take a break or if you  
14 want to --

15 MR. OPSITNICK: Do you want to take  
16 a break?

17 THE WITNESS: Let's do.

18 MR. OPSITNICK: Okay.

19 MR. MAISTROS: Do you want to take a  
20 break?

21 MR. OPSITNICK: Yes, please.

22 VIDEOGRAPHER: We're going off the  
23 record at 10:35 a.m.

24 (RECESS TAKEN FROM 10:35 A.M. TO 10:42 A.M.)

25 VIDEOGRAPHER: We're going back on

51770 5300

1 the record at 10:42 a.m.

2 BY MR. MAISTROS:

3 Q. What was the purpose of the Cres  
4 process?

5 A. The purpose of the Cres process was to  
6 utilize flue-cured stems in a more economical  
7 fashion than sending those stems to the  
8 reconstituted sheet process.

9 And I would like to clarify that  
10 from an earlier question, Mr. Maistros, is -- as  
11 unrelated to the KDN discussion that we were  
12 having, in that the Cres process was not for the  
13 purpose of reducing nicotine.

14 Q. Okay. Well -- well, KDN wasn't just  
15 stems, was it?

16 A. KDN, to my understanding, was burley  
17 tobacco.

18 Q. And Cres is just stems?

19 A. Cres is flue-cured stems.

20 Q. And the purpose -- you understand  
21 the purpose of the KDN process was to reduce  
22 nicotine content?

23 A. The purpose of the KDN process was to  
24 reduce the nicotine content of the burley  
25 tobacco.

1 Q. And, again, my question is: Is  
2 there any process that you know of that has  
3 substituted for the KDN process?

4 A. No.

5 Q. Did the KDN tobacco end up in all  
6 the Reynolds cigarettes?

7 A. I can't recall.

8 Q. Do you know what percent of KDN  
9 tobacco was in the recipe?

10 A. Approximately 40 percent inclusion.

11 Q. Forty percent of the tobacco in a  
12 cigarette was KDN when KDN was in -- working?

13 A. No, it was approximately 40 percent  
14 inclusion in the final blended strip.

15 Q. Now, is that 40 percent of burley or  
16 40 percent of the tobacco?

17 A. Forty percent by weight of the tobacco.

18 Q. Was always -- was ammonia always  
19 used in the KDN process?

20 A. As far as I know.

21 Q. Was there any other chemical or  
22 processing aid that was used other than ammonia?

23 A. Not to my knowledge.

24 Q. Okay. Now, at the point we were  
25 back to Tobaccoville, you stopped at the casing

51770 5302



1 and cutting process. Could you pick up there  
2 and continue?

3 A. Yes. The casing and cutting process begins  
4 by bringing the final blended strip tobacco  
5 through a flavoring cylinder.

6 Q. This would include burley that's  
7 already been treated?

8 A. Yes.

9 Q. And what's in the flavoring  
10 cylinder?

11 A. Okay. If the burley tobacco has previously  
12 been flavored, then the total blend, the final  
13 blend, in the casing cylinder will receive  
14 glycerin.

15 Q. Is that a humectant?

16 A. Yes. And a lubricant for cutting.

17 Q. Is that the only flavorant at this  
18 point?

19 A. Basically --

20 MR. OPSITNICK: Objection.

21 BY MR. MAISTROS:

22 Q. Is that --

23 MR. OPSITNICK: Ambiguous.

24 BY MR. MAISTROS:

25 Q. -- is that really a flavorant?

51770 5303

1 A. As I said, the glycerin is a humectant and  
2 a lubricant for cutting.

3 Q. But it's -- but it -- this glycerin  
4 is applied in what you call the flavoring  
5 cylinder?

6 A. Or casing cylinder, as we term it.

7 Q. Now this cylinder will have  
8 flue-cured, burley, oriental, and recon in it?

9 A. Yes.

10 Q. Well, if it's got -- isn't all the  
11 burley treated?

12 A. No.

13 Q. Okay. So, the different grades will  
14 have treated and untreated burley?

15 A. No. Let me explain there.

16 Q. Okay.

17 A. If the burley received a flavoring in the  
18 final blended strip area, then the total blend,  
19 which includes the burley, will receive  
20 glycerin, a glycerin/water mixture. If the  
21 burley did not receive flavoring in the final  
22 blended strip process, then a total casing, or  
23 flavoring, is applied in the casing and cutting  
24 cylinder.

25 Q. And what's in the total casing?

51770 5304

1 A. Basically, the same ingredients as I had  
2 quoted earlier that are in the burley flavors.

3 Q. Why not just apply the casing once  
4 at this point in the process as opposed to  
5 treating the burley?

6 A. I'm not sure I understand.

7 Q. You've testified that if the burley  
8 was treated, you would just add glycerin. If it  
9 wasn't treated, all the tobacco would receive  
10 the type of flavorants that the burley would  
11 have received by itself, right?

12 A. Right.

13 Q. Why separate the burley and treat it  
14 earlier in the process? Why not treat all the  
15 tobacco at the same time?

16 A. Well, again, I'm not a product developer or  
17 a leaf scientist. But my understanding is that  
18 burley tobacco has a lower sugar content than  
19 flue-cured. And for some of recipes, we are  
20 asked to add the burley flavors.

21 Q. Okay. And it -- are you testifying  
22 it's the same things, cocoa, licorice, that are  
23 applied at this point in the process if they are  
24 applied?

25 A. Yes.

51770 5305

1 Q. Anything else that's applied?

2 A. Again, in much lesser quantities.

3 Infrequently, I can think of some of the fig,  
4 prune, plum, or maple flavors that have been  
5 used and are used at certain times. Those are  
6 ones I can think of.

7 Q. This is still called casings?

8 A. Yes.

9 Q. And they're all flavorants. Is that  
10 their purpose?

11 A. As far as I know.

12 Q. Have you ever taken any internal  
13 courses to figure out what these flavorants'  
14 purposes are?

15 A. I attended a cigarette design class.

16 Q. Is that by Townsend or Norman?

17 A. Yes.

18 Q. Which one?

19 A. I recall Alan Norman involved and another  
20 gentleman. I cannot recall who the second  
21 gentleman was. It may have been Dave Townsend.

22 Q. Did you get his course outline or  
23 book?

24 A. Yes.

25 Q. Did you read it?

51770 5306

1 A. I read it as we were going through the  
2 class.

3 Q. Do you know up to this point in time  
4 if there's been anything else applied to or  
5 added to the tobacco that you haven't described?

6 A. None comes to mind.

7 Q. Okay. What happens after these  
8 casings are applied?

9 A. After casing, the tobacco will be at a  
10 elevated moisture level suitable for cutting.  
11 The tobacco will be cut --

12 Q. Sorry. How do you elevate the  
13 moisture level?

14 A. The casings are in liquid form.

15 Q. I -- I see. As a result of the  
16 casings, the moisture level's gone up in the  
17 tobacco?

18 A. And we also can apply water in the casing  
19 and cutting -- casing cylinder to achieve the  
20 moisture that we know is required for cutting.

21 Q. Okay. Is this the cutting, then,  
22 that puts the tobacco in the final strip form?

23 A. The final cut filler or cut tobacco form,  
24 yes.

25 Q. Is there anything applied during

51770 5307

1 this process?

2 A. No.

3 Q. Is there any dust left over that's  
4 collected up to this point in time that's  
5 reapplied?

6 A. That's reapplied, no. Dust is collected in  
7 environmental dust collection systems.

8 Q. Well, what happens to that dust?

9 A. It's discarded.

10 Q. Has it always been discarded?

11 A. As far as I know, it has been. Now, at one  
12 time the tower separator on the casing and  
13 cutting line dust collector, tobacco fines  
14 collector, that stream was returned back to the  
15 tobacco blend as the blend was being processed.  
16 The purpose of that was solely economics as a  
17 way to reduce tobacco loss.

18 Q. How is it returned?

19 A. Well, basically, the way the system works  
20 is the dust collector collects the fine  
21 material. And there was a screw conveyor  
22 underneath that transported the fine material to  
23 a can which was discarded. At one time at  
24 Tobaccoville we reversed those screw conveyors  
25 and added that material back onto the

51770 5308

1 casing/cutting line, onto the conveyor belt.

2 Q. How would it -- how would this dust  
3 reincorporate itself into the tobacco? You  
4 had --

5 A. Basically --

6 Q. You had to have, like, a water,  
7 fluid, or something?

8 A. No. The dust was mixed back with the main  
9 tobacco stream just as in the same form it was  
10 as it came away from the tobacco stream.

11 Q. How long was that process in effect?

12 A. I wouldn't really call it a process. This  
13 was simply a way to try to reduce waste from our  
14 process. Waste meaning toba -- clean tobacco  
15 fines. And that process was in effect from 1993  
16 up, I think, through 1995.

17 Q. And why was it stopped?

18 A. Basically, we found that the tobacco fines  
19 were not actually going all the way through the  
20 process. They were being picked back up and  
21 pulled back out of the process by subsequent  
22 tobacco fines collection equipment. So the  
23 yield improvement that we were trying to get was  
24 not achieved.

25 Q. So after '95 the dust was then

51770 5309

1 discarded again?

2 A. Yes.

3 That was an experimental, again,  
4 reclaim effort that was done at Tobaccoville.

5 Q. What happens now that the tobacco is  
6 at the cutting stage, final cut filler?

7 A. Okay. After the tobacco is cut, you can  
8 imagine it's -- it's moist and warm. The  
9 tobacco is next exposed to a steam flotation  
10 chamber. The purpose of that chamber is to  
11 delaminate the cut tobacco; open it up.

12 Q. Okay. Anything in the steam?

13 A. No.

14 Q. It's always just been steam?

15 A. Yes.

16 Q. Then what happens?

17 A. After steam flotation, the cut tobacco  
18 enters a rotary steam dryer. The purpose of  
19 which is to dry the blend down to its final  
20 moisture target.

21 Q. How is that moisture target  
22 measured?

23 A. It's measured on line using infrared  
24 equipment. It's measured off line using an oven  
25 to ensure that the on-line instrument's

51770 5310



1 calibrated.

2 Q. Now this process you've been  
3 describing, at some point you were in charge of  
4 this overall process?

5 A. I'm in charge of the process control  
6 engineering effort in this process.

7 Q. So what you're testifying about, you  
8 have firsthand knowledge of?

9 A. Yes.

10 Q. This process, up to this point in  
11 time, are there any calibers, gauges, scientists  
12 standing around measuring nitrogen, nicotine, or  
13 other content of this tobacco up to this point  
14 in time?

15 A. No.

16 Q. So it's your testimony, as far as  
17 you know, that the last time the nicotine  
18 content was measured, if it was measured at all,  
19 was before the tobacco got to Whitaker Park or  
20 Tobaccoville?

21 MR. OPSITNICK: Objection.

22 Mischaracterizes his testimony.

23 BY MR. MAISTROS:

24 Q. Is there any point up to this point  
25 in time where the nicotine content of the

51770 5311

1 tobacco's measured, as far as you know?

2 A. Yes.

3 Q. When?

4 A. Okay. Let's go back to the stemmery  
5 process. Samples are taken at the stemmery and  
6 are submitted to an off-site laboratory for  
7 nicotine analysis on an infrequent basis.  
8 Nicotine as well as sugar.

9 Q. And these samples that are taken,  
10 they're of the various grades?

11 A. Basically, the samples are taken from what  
12 we term grade belt runs in the stemmery.

13 Q. And when the tobacco -- after the  
14 stemmery process when the tobacco is stored in  
15 these different containers, they're at different  
16 grades; are they not?

17 A. There are different grades in the  
18 containers.

19 Q. And Reynolds knows the nicotine  
20 content of the different grades based on these  
21 outside tests?

22 A. Yes.

23 MR. OPSITNICK: Objection. Assumes  
24 facts not in evidence.

25 BY MR. MAISTROS:

51770 5312

1 Q. And when they're running these tests  
2 on the nicotine content of the different grades,  
3 we're still at the point where the tobacco is  
4 separated flue-cured, burley, oriental?

5 A. Yes.

6 Q. Does Reynolds send the tobacco out  
7 to test anything other than nicotine and sugar  
8 content?

9 A. None comes to mind right now.

10 Q. I'm talking about at this point in  
11 the stemmery process.

12 A. Not to my knowledge.

13 Q. So the only thing Reynolds  
14 independently tests at this point in the process  
15 is the nicotine and sugar content of the  
16 tobacco?

17 A. At this point in the stemmery, the samples  
18 are collected for nicotine and sugar analysis by  
19 research and development.

20 Q. Do they use more than one lab?

21 A. Not to my knowledge.

22 Q. Well, who do they use?

23 A. Our analytical laboratory in research and  
24 development.

25 Q. Oh, it's a Reynolds lab?

51770 5313

1 A. Yes.

2 Q. Is there an individual you're  
3 familiar with who does these tests?

4 A. I'm familiar with the management of the  
5 lab. I'm not familiar with the individuals who  
6 run the test.

7 Q. Who's currently manager?

8 A. Dr. Bob Lloyd.

9 Q. And how long has he held that  
10 position?

11 A. I don't know.

12 Q. Up to the point in time where we  
13 stopped where we were talking about cutting the  
14 tobacco, is the nicotine content or the sugar  
15 content analyzed in any fashion?

16 A. Samples are picked up of the group blended  
17 strip components, the reconstituted tobacco, and  
18 in the case and cutting operation, the  
19 cut/rolled expanded stems on an infrequent  
20 basis. And those samples are submitted to the  
21 R & D analytical laboratory for --

22 Q. Is this -- sorry.

23 A. For nicotine, sugar analyses.

24 Q. And this is a different test than is  
25 applied at the stemming process?

1 A. Not to my knowledge.

2 Q. This is the same test, then?

3 A. As far as I know. I'm not involved in the  
4 laboratory operations.

5 Q. I don't mean the actual test itself.  
6 I'm talking about the timing of the test. These  
7 tests are all done at the same time in the  
8 process on the stems, the group blends and  
9 the -- and the reconstituted tobacco?

10 A. No. The stemmery samples that we spoke of  
11 earlier, basically, there's five composited  
12 samples for an entire grade belt run. Grade  
13 belt run can be several million pounds of  
14 tobacco.

15 Q. Okay.

16 A. So those five samples would characterize  
17 that amount of tobacco, and those samples would  
18 be analyzed by the laboratory.

19 Q. Okay.

20 A. For the other components that we spoke of,  
21 the samples are picked up on an infrequent basis  
22 of once or twice -- I don't recall exactly the  
23 frequency per month.

24 Q. That's for the reconstituted  
25 tobacco?

51770 5315

1 A. Yes.

2 Q. And what else?

3 A. The cut/rolled expanded stems --

4 Q. Okay.

5 A. -- that we've talked about so far. And the  
6 group blended strip components.

7 Q. And the purpose of that is to  
8 measure nicotine content and sugar content?

9 A. As far as I know, yes.

10 Q. Okay. We're back to the point where  
11 the tobacco is being cut, okay, in the process.

12 A. We've gotten through the steam flotation  
13 chamber, the steam heated rotary dryer. And  
14 after the rotary dryer, we go through a primary  
15 and secondary tower separator system.

16 Q. Okay.

17 A. Those air tower separators are used to drop  
18 out and detangle any clumps of cut tobacco that  
19 might be nested together.

20 Q. Is there anything applied to the  
21 tobacco again at this point?

22 A. The cut/rolled expanded stems come into the  
23 flow at this point.

24 Q. Is -- are they treated?

25 A. They may be treated.

51770 5316

1 Q. With what?

2 A. Ammonia.

3 Q. Up to this point in time, the  
4 tobacco that's been added, other than the  
5 reconstituted tobacco, has not been treated with  
6 ammonia to your knowledge?

7 A. That's correct.

8 Q. So ammonia is applied to the stems  
9 for what purpose?

10 A. Again, I'm not a product developer. For my  
11 purpose they're applied to achieve product  
12 specifications.

13 Q. Which product specifications?

14 A. Product specifications that basically  
15 inform manufacturing of the amount of ammonia to  
16 apply to the cut/rolled stems.

17 Q. Okay. And who told you how much  
18 ammonia to apply?

19 A. The research and development product  
20 developers who develop the specifications.

21 Q. Do you know what the primary purpose  
22 of the ammonia being applied to the stems is?

23 A. No, I do not. The ammonia applied to the  
24 stems is applied to stems on a very infrequent  
25 basis. We are only beginning to use ammoniated

51770 5317

1 stems in our process. Previously, the stems  
2 were not ammoniated.

3 Q. When did you start using ammonia on  
4 the stems?

5 A. We're in the process of beginning that this  
6 year on a very limited basis.

7 Q. And you don't know why?

8 A. Again, to achieve product specifications.

9 Q. Does it have -- to your knowledge,  
10 does the use of ammonia have anything to do with  
11 facilitating the processing of the stems? Does  
12 it help in the processing?

13 A. No. Not to my knowledge.

14 Q. Does it have anything to do with  
15 taste of the final product?

16 A. It may. Again, I'm not a product  
17 developer.

18 Q. What form does the ammonia take  
19 that's applied to the stems?

20 A. The ammonia is in the form of diammonium  
21 phosphate.

22 Q. Are you familiar with the stemmery  
23 processes of any other tobacco manufacturer?

24 A. No.

25 Q. Have you ever read any memos

51770 5318



1 concerning Philip Morris's stemmery process?

2 A. No.

3 Q. Have you ever read any memos  
4 concerning Philip Morris's use of ammonia?

5 A. No.

6 Q. We haven't talked specifically about  
7 the reconstituted tobacco process. But at some  
8 point you mentioned it's used in this process or  
9 it comes into the process at Tobaccoville or  
10 Whitaker Park. Are you familiar with the  
11 reconstituted tobacco process?

12 A. Yes.

13 Q. Okay. I'm going to go back to that  
14 in a minute. But tell me what happens, then,  
15 after these stems go through this separator  
16 system or the tobacco goes through the separator  
17 system. It's not just stems, is it?

18 A. No. It's the cut tobacco blend, and the  
19 stems are applied at a low inclusion rate to the  
20 tobacco blend at this point. After the  
21 separation equipment, the tobacco goes into a  
22 final top flavor cylinder.

23 Q. Is that also known as top coatings?

24 A. I'm not familiar with the term coating.

25 Q. Top flavor cylinder, what happens

51770 5319

1 there?

2 A. The final flavors for the cut tobacco blend  
3 are added at that point.

4 Q. And what flavors are added?

5 A. The carrier is propylene glycol, which  
6 carries the flavors, and menthol for menthol  
7 products.

8 Q. Do you know what flavors are in the  
9 propylene glycol?

10 A. I do not.

11 Q. Are there recipes where they're set  
12 forth?

13 A. As far as I know, there may be.

14 Q. Well, these flavors are applied as  
15 part of the tobacco processing operation you had  
16 management responsibility over, correct?

17 MR. OPSITNICK: Objection. It  
18 mischaracterizes his testimony.

19 BY MR. MAISTROS:

20 Q. It's still within the  
21 Tobaccoville/Whitaker Park processes that now  
22 you're director over, right?

23 A. Where the top flavors are applied; is that  
24 the question?

25 Q. Yes.

51770 5320

1 A. Yes.

2 Q. Okay. How do you know what these  
3 top flavors are?

4 A. The top flavors come in as a mixture.

5 Q. Where do they come from?

6 A. They come from our facility that mixes up  
7 those flavors.

8 Q. What's that called?

9 A. Central flavoring and adhesive facility.

10 Q. Where is that located?

11 A. In the Whitaker Park compound.

12 Q. Who's in charge of that area?

13 A. Manufacturing.

14 Q. Is there a person that would have  
15 knowledge over that more so than you?

16 A. Perhaps.

17 Q. Who?

18 A. Specifically, the manager of that site is  
19 Mark Miller.

20 Q. How long has he been at Reynolds?

21 A. I don't know.

22 Q. Who devises these flavorings?

23 A. Research and development.

24 Q. Do you know any flavorings that are  
25 used at this point in the process?

51770 5321

1 A. No.

2 Q. Do you know if acetaldehyde is used  
3 in the tobacco manufacturing process in any  
4 fashion?

5 A. I don't know.

6 Q. How about levulinic acid?

7 A. I don't know.

8 Q. Do you know what levulinic acid is?

9 A. No.

10 Q. How are these top flavorings  
11 applied?

12 A. The cut tobacco blend is tumbled in the top  
13 flavoring cylinder, or top dressing drum, as we  
14 call it. And there's a spray header with  
15 nozzles located inside the drum. And the top  
16 dressing is sprayed on the tobacco in that  
17 fashion.

18 Q. Is ammonia used in this process at  
19 all?

20 A. Not to my knowledge.

21 Q. Are any more sugar or nicotine  
22 content tests run at this point in time?

23 A. No.

24 Q. What happens after these top  
25 flavorings are applied?

51770 5322

1 A. Basically, that completes the primary  
2 process. And the cut tobacco blend is placed in  
3 cut/filler bulkers for storage prior to going to  
4 the making and packing operation.

5 Q. The -- the making and packaging  
6 operation is still part of Tobaccoville and  
7 Whitaker Park?

8 A. Yes.

9 Q. Is there anything else applied to  
10 the tobacco subsequent to this?

11 A. No.

12 Q. Do you get into, as part of your  
13 job, overseeing the manufacturing of the  
14 filters?

15 A. Yes.

16 Q. Are you in charge, as part of your  
17 job, of purchasing the tobacco paper, the wrap?

18 A. Purchasing the paper? No.

19 Q. Do you have anything at all to do  
20 with the paper, tobacco paper wrap?

21 A. No. None other than using it to make the  
22 product.

23 Q. What involvement do you have with  
24 filters?

25 A. I'm sorry, I didn't understand.

51770 5323

1 Q. What involvement do you have with  
2 filters?

3 A. Making and packing complex, as we defined  
4 earlier, also has associated with it a filter  
5 maker. We have one filter maker for each making  
6 and packing complex where the filter rods are  
7 formed and sent over to the maker.

8 Q. Is there anything applied to the  
9 filter rods?

10 A. Yes.

11 Q. What?

12 A. We apply a plasticizer, and we may apply  
13 filter flavors.

14 Q. What kind of flavors?

15 A. The two that I'm aware of are Carbowax and  
16 menthol for certain products.

17 Q. Is there anything else applied to  
18 the filters?

19 A. Not to my knowledge.

20 Q. Are there different sizes of  
21 filters?

22 A. Yes.

23 Q. Different densities?

24 A. Different sizes of filters do exist. Sizes  
25 meaning circumference and length.

1 Q. Okay. How about the density of the  
2 filter?

3 A. No.

4 Q. Are you given filter recipes or  
5 specifications?

6 A. Yes. We have specifications that direct us  
7 how to construct the filter rods.

8 Q. Do all filters have flavors on them?

9 A. No.

10 Q. Who decides which filters get  
11 flavors?

12 A. Research and development, product  
13 developers.

14 Q. Do the filters have any materials  
15 applied to them, the purpose of which is to  
16 remove any of the chemical constituents in the  
17 smoke?

18 A. I'm not aware of those type product  
19 development issues.

20 Q. Would product development typically  
21 advise manufacturing if they were putting  
22 anything in the recipe that had the purpose of  
23 selectively removing certain chemical compounds  
24 in the smoke?

25 MR. OPSITNICK: Objection. Calls

51770 5325

1 for speculation.

2 BY MR. MAISTROS:

3 Q. Would you know that?

4 A. Not necessarily. Again, our job is to  
5 assemble the finished product according to the  
6 specifications.

7 Q. Have you manufactured any cigarettes  
8 that have carbon filters?

9 A. Yes.

10 Q. Which cigarettes?

11 A. I don't recall the exact brand styles. We  
12 have manufactured cigarettes with charcoal  
13 filters.

14 Q. How about -- I'm sorry. Scratch  
15 that. Have you -- have you heard of Winston  
16 Select?

17 A. Yes.

18 Q. How about EW?

19 A. I've heard of EW.

20 Q. What is that?

21 A. EW is a test product, test market product  
22 that we manufactured for a period of time.

23 Q. And how was it different than a  
24 typical Reynolds cigarette?

25 A. Again, I'm not a product designer. It used

51770 5326



1 a different filter and different tobacco blend.

2 Q. And was there anything different  
3 about the end smoke product of EW from a typical  
4 Reynolds cigarette?

5 A. Again, I don't -- I'm not aware of those  
6 product development, product design issues.

7 Q. Were there any different additives  
8 that were used in the filter?

9 A. Not to my knowledge.

10 Q. You know what nitrosamines are?

11 A. Not in the chemistry sense. I have heard  
12 the term, however.

13 Q. Where did you hear the term?

14 A. I've heard it in casual conversation with  
15 research and development personnel.

16 Q. Who?

17 A. I don't recall specific names.

18 Q. Are you aware of any tests Reynolds  
19 has conducted to determine nitrosamine levels in  
20 the cigarette smoke of its products?

21 A. I don't know.

22 Q. What tests are you aware of that  
23 Reynolds conducts to determine the chemical  
24 compounds that exist in the smoke of the  
25 cigarettes it sells?

51770 5327

1 A. Well, what do you mean by chemical  
2 compounds in smoke?

3 Q. Okay. Nitrosamines, benzopyrene?

4 A. I'm not aware of those tests. Again, in  
5 manufacturing, I'm not a part of the -- of any  
6 testing of that sort.

7 Q. Up to the point in time where you  
8 stopped describing the process where the tobacco  
9 is stored for final use in the rod, are there  
10 any additional sugar or nicotine content tests  
11 that are run that you are aware of?

12 A. The expanded tobacco is also tested for  
13 sugar and nicotine on an infrequent basis.

14 Q. Okay. When does the expanded  
15 tobacco enter the process you've described?

16 A. Just prior to the top flavor cylinder.

17 Q. And does that come from a different  
18 facility?

19 A. The expanded tobacco facility is located --  
20 or process is located inside the Tobaccoville  
21 facility.

22 Q. And what tobacco finds its way to  
23 the expanded tobacco process?

24 A. Flue-cured and burley tobacco.

25 Q. Just those two?

51770 5328

1 A. As far as I know.

2 Q. There's no such thing as expanded  
3 reconstituted tobacco?

4 A. I'm not aware of expanded reconstituted  
5 tobacco.

6 Q. Is there expanded stems?

7 A. The flue-cured expanded stems that we spoke  
8 of earlier is a separate process. It's separate  
9 and distinct from the tobacco expansion process.

10 Q. Right. Now this expanded tobacco is  
11 added to the blend right before the final favors  
12 are added?

13 A. That's correct.

14 Q. And how much of the -- let's start  
15 over. Does -- do all Reynolds cigarettes  
16 contain expanded tobacco?

17 A. No.

18 Q. Which ones do or don't?

19 A. I can't recall a brand list. We have many  
20 brands, Mr. Maistros. The majority of our  
21 products contain some level of expanded tobacco.

22 Q. Do you know what percent?

23 A. Not -- not by brand style. I do not.

24 Q. Now, are the expanded stems added at  
25 the same point in time?

51770 5329

1 A. The expanded stems are added just prior to  
2 the top flavor cylinder, just prior to the  
3 expanded tobacco in the air tower separator.

4 Q. And those stems are just burley?

5 A. Flue-cured.

6 Q. Flue-cured.

7 Now, the expanded tobacco process,  
8 describe that for me.

9 A. Okay. Flue-cured and burley tobaccos are  
10 cut at Tobaccoville. They're sent over to the  
11 tobacco expansion process. There those tobaccos  
12 are exposed to carbon dioxide in a vessel called  
13 an impregnator. A thousand and eighty-five  
14 pounds of tobacco goes into an impregnator, and  
15 it's filled with carbon dioxide in a liquid form  
16 under pressure.

17 As the pressure is released in that  
18 vessel, the carbon dioxide freezes the tobacco,  
19 the tobacco is broken into smaller lumps, and is  
20 then exposed to a hot gas stream. Gas being hot  
21 air. When it's exposed to the hot air stream,  
22 the tobacco expands because the carbon dioxide  
23 basically evaporates. And the tobacco cell  
24 structure is puffed or expanded.

25 Q. Is there a -- somebody that decides

51770 5330

1 which flue-cured and burley tobacco goes to the  
2 expansion process?

3 A. There's a recipe for the tobaccos that go  
4 to the expansion process.

5 Q. And are there different grades of  
6 both flue-cured and burley that go to expansion?

7 A. Yes.

8 Q. Are there different grades of  
9 expanded tobacco after it's expanded?

10 A. There are different types of expanded  
11 tobacco.

12 Q. How many?

13 A. Approximately, twelve.

14 Q. What is G-13?

15 A. G-13 is a process that's no longer used.  
16 It's a expansion process that used freon as the  
17 expansion agent.

18 Q. And when -- what years was that in  
19 effect?

20 A. Approximately from 1969 to 1992 or '93.

21 Q. Freon was used in lieu of carbon  
22 dioxide?

23 A. That's correct.

24 Q. Were there -- have there always been  
25 approximately twelve different types of expanded

51770 5331

1 tobacco?

2 A. The twelve types of expanded tobacco are  
3 the types that we have currently.

4 Q. What distinguishes them?

5 A. Different things, such as the amount of  
6 moisture that we put into the expanded tobacco,  
7 or the amount of flue-cured or burley tobacco  
8 that make up the blend.

9 Q. Are there different types of  
10 expanded stems?

11 A. Yes.

12 Q. How many?

13 A. There's probably, I think, three.

14 Q. What distinguishes them?

15 A. The predominant cut/rolled expanded stem we  
16 use is a flue-cured expanded stem. There's a  
17 couple of others that I'm not sure what  
18 distinguishes them. They -- they go into other  
19 products.

20 Q. Is there -- are there any other  
21 flavorants or additives or processing aids used  
22 in the expansion process other than carbon  
23 dioxide?

24 A. That's it.

25 Q. When is the nicotine content of the

51770 5332

1 expanded tobacco measured?

2 A. The nicotine content of the expanded  
3 tobacco, a sample is collected at the point in  
4 time we change from one expanded tobacco type to  
5 another in the expanded tobacco process. That  
6 could be as small as one 55 to 60,000-pound  
7 batch up to several hundred thousand pounds.

8 One sample would be collected and  
9 sent to research and development for nicotine  
10 and sugar analysis.

11 Q. What's the purpose of using expanded  
12 tobacco?

13 A. The -- my layman's understanding, not being  
14 a product developer, is that expanded tobacco  
15 enables us to make our low tar or ultra-low tar  
16 products.

17 Q. Does it also save Reynolds money?

18 A. Yes.

19 Q. What was the original purpose, if  
20 you know? Whoever invented expanded tobacco,  
21 did they sit around saying we could use less  
22 tobacco per cigarette and save money? Or did  
23 they say we could make lower tar, lower nicotine  
24 cigarettes if we use expanded tobacco?

25 MR. OPSITNICK: Objection. Calls

51770 5333

1 for speculation.

2 BY MR. MAISTROS:

3 Q. Do you know?

4 A. I was not at Reynolds, obviously, in 1969  
5 when the G-13 process was first used. I can't  
6 speculate as to what they discussed at that  
7 time.

8 Q. Do you know what band cast tobacco  
9 is?

10 A. No, I've only heard the term.

11 Q. Where did you hear it?

12 A. In the media.

13 Q. Reynolds doesn't have anything known  
14 as band cast?

15 A. I'm not sure what you mean by "band cast."

16 Q. Have you heard of Philip Morris's  
17 tobacco processing facility where they make  
18 expanded or reconstituted tobacco?

19 A. I've heard that our competitors use  
20 reconstituted tobacco.

21 Q. Okay. The expanded tobacco, is it  
22 stored in the same fashion until it's used at  
23 Tobaccoville or Whitaker Park as regular  
24 tobacco?

25 A. Yes, it's stored in bulkers.

51770 5334



1 Q. And it's not treated with anything  
2 before -- after it's expanded and before it's  
3 added?

4 A. No, it's not. Except water to bring it to  
5 a moisture target.

6 Q. Is there a -- from the expansion  
7 process where the carbon dioxide is applied, is  
8 there a byproduct solution that's left over  
9 after that process?

10 A. No.

11 Q. Well, describe for me in layman's  
12 terms how this carbon dioxide looks when it's  
13 applied. Is it just like a steam?

14 A. Carbon dioxide is applied as a liquid under  
15 pressure about 425 psi in the impregnator. At  
16 that point it -- it's allowed to soak into the  
17 tobacco. And then once you depressurize the  
18 impregnator, the carbon dioxide freezes, as I  
19 said earlier, and expands -- or it freezes the  
20 tobacco at that point. The expansion takes  
21 place later.

22 Q. And the nicotine sugar content is  
23 measured after that application of carbon  
24 dioxide?

25 A. Yes. It's measured in the finished

51770 5335

1 expanded tobacco product.

2 Q. The twelve or so different grades of  
3 expanded tobacco, do they have varying nicotine  
4 and sugar contents?

5 A. I don't know.

6 Q. Where's the reconstituted tobacco  
7 made?

8 A. Reconstituted tobacco is made at our  
9 processing facility in the Whitaker Park  
10 compound.

11 Q. Is this currently under your  
12 management?

13 A. I'm accountable for the process control  
14 engineering functions in reconstituted tobacco.

15 Q. Okay. And when you were manager,  
16 before you were director, you were directly  
17 responsible for reconstituted tobacco  
18 processing?

19 A. For the process control engineering  
20 function, I am directly accountable for tobacco  
21 processing including reconstituted tobacco.

22 Q. Okay.

23 MR. MAISTROS: What do we have,  
24 like, 15 minutes, John?

25 BY MR. MAISTROS:

51770 5336

1 Q. Describe for me, if you will, the  
2 reconstituted tobacco process.

3 A. The reconstituted tobacco process is,  
4 basically, a paper-making process. We use some  
5 of the same equipment that the paper industry  
6 does. Basically, we take stems, tobacco stems,  
7 medium-sized tobacco particles, and tobacco  
8 fines, or fine tobacco particles, and blend them  
9 together. And after blending, those blended  
10 streams are subjected to extraction.

11 Q. Where do you get them from?

12 A. Okay. The stems come from the stemming  
13 process, flue-cured and burley. Immediate --  
14 excuse me?

15 Q. How do you -- how do you -- how does  
16 one know if the stems end up at the  
17 reconstituted tobacco process or at the  
18 expansion process?

19 A. It's a function of the length of the stem.  
20 The longer stems go to the cut/rolled expanded  
21 stem operation. The shorter stems will go to  
22 the reconstituted sheet operation.

23 Q. The stems that are sent to  
24 reconstituted tobacco facility, do you know  
25 where on the stalk they came from?

51770 5337

1 A. Yes.

2 Q. They're separated by stalk position?

3 A. As I had testified earlier this morning.

4 Q. But they still are when they're sent  
5 to reconstituted tobacco. When they first come  
6 to reconstituted tobacco, whoever receives them  
7 knows what stalk position they were on?

8 A. Yes.

9 Q. Okay, I'm sorry. I interrupted you.

10 A. Okay. After blending of the medium tobacco  
11 particles, the fine tobacco particles, and the  
12 stems, we mix those components with water. And  
13 we go through an extraction process to extract  
14 the water solubles from the pulp. The extract,  
15 as we call it, then goes to evaporation.

16 The pulp then goes through a  
17 refining operation to, basically, broom the  
18 fiber structure to enable us to form a sheet.

19 Q. How much is evaporated in the  
20 evaporation process?

21 A. Typically, you go in the evaporator at  
22 about 89 percent moisture and will come out of  
23 the evaporator at about 75 percent moisture.

24 Q. Now when the reconstituted, the  
25 original reconstituted product -- I don't know

51770 5338

1 what you call that. The stems, the fine leaves;  
2 is there a name for that?

3 A. The tobacco fines?

4 Q. At the beginning of the process,  
5 does this product have a name before it comes  
6 out as reconstituted tobacco?

7 A. I don't understand the question.

8 MR. OPSITNICK: Raw materials?

9 BY MR. MAISTROS:

10 Q. The raw materials, is there a name  
11 for that?

12 A. Again, stems, medium tobacco particles, and  
13 fine tobacco particles.

14 Q. Okay. Are there tests run at the  
15 beginning of the reconstituted process to  
16 determine the sugar and nicotine content of  
17 those particles and stems?

18 A. No.

19 Q. But those particles and stems had  
20 previously been subjected to a sugar and  
21 nicotine content test?

22 A. Yes.

23 MR. OPSITNICK: Objection.

24 Mischaracterizes his testimony.

25 BY MR. MAISTROS:

51770 5339

1 Q. Okay. After the evaporation  
2 process, tell me how the extract is evaporated?

3 A. Basically, it's a steam evaporator that  
4 evaporates moisture. There's really not much  
5 more to it than that.

6 Q. Okay. Is there anything added up to  
7 this point in time other than steam?

8 A. Other than steam, no.

9 Q. And where is this extract sent?

10 A. Okay. The extract is then applied back to  
11 the same sheet that originally had the pulp  
12 separated from it as the sheet is formed.

13 Q. If you could trace the extract from,  
14 let's call it, Stem A, the beginning of the  
15 process, are you saying that the extract from  
16 Stem A is reapplied to Stem A at some point in  
17 time?

18 A. Well, I -- I couldn't take it to that fine  
19 a level of detail.

20 Q. Well, I'm trying to understand is  
21 this a continuous shift process? Or are there  
22 beginning --

23 A. Yes.

24 Q. -- and ends to each run?

25 A. Well, this basically is a continuous

51770 5340

1 process in that we will start up at the  
2 beginning of a week to make a certain  
3 reconstituted sheet. And we'll run that  
4 reconstituted sheet three shifts, five days for  
5 the entire week.

6 Q. And how many different types of  
7 sheets are there?

8 A. In total, we have about 16, I think.

9 Q. And what distinguishes them?

10 A. The in-feed materials of differing levels  
11 of stem, medium tobacco particles, or fine  
12 tobacco particles, or any additives that are  
13 applied to the sheet.

14 Q. What additives are used in the  
15 reconstituted process?

16 A. Glycerin and ammonia.

17 Q. What's the purpose of glycerin?

18 A. The purpose of glycerin is a processing  
19 aid, and it improves the physical  
20 characteristics of the sheet.

21 Q. In what way?

22 A. I don't know the chemistry involved.

23 Q. But does it -- does it make it  
24 easier to cut, easier to use, what?

25 A. It makes it less likely to degrade in the

51770 5341

1   proc -- in the subsequent processing stems.

2           Q.       And what's the purpose of ammonia?

3   A.       The purpose of ammonia is to achieve  
4   product taste and to improve sheet strength.

5           Q.       What type of ammonia is applied?

6   A.       Two types: Diammonium phosphate and  
7   ammonium hydroxide. And they're applied to the  
8   extract.

9           Q.       Why are two different types used?

10   A.       I don't know.

11           Q.       How many of these 16 different types  
12   have diammonium phosphate or ammonia applied?

13   A.       Approximately four sheets have diammonium  
14   phosphate and ammonium hydroxide applied to the  
15   extract.

16                   VIDEOGRAPHER: Mr. Maistros, we have  
17   five minutes left on the videotape.

18   BY MR. MAISTROS:

19           Q.       The 12 sheets that don't have either  
20   DAP or ammonia (sic) hydroxide applied, are they  
21   harder to work with and taste differently than  
22   the other tobaccos?

23   A.       Now that -- that calls for me to speculate  
24   on product design or product performance. I --  
25   I don't know.

51770 5342



1 Q. Your -- is it your testimony that  
2 you're aware that at least part of the reason  
3 for using ammonia in the reconstituted process  
4 is to improve taste?

5 A. We use ammonia to achieve product taste of  
6 those brands that use ammoniated sheet and to  
7 improve the sheet strength of the recon sheet.

8 Q. Is there anything other than ammonia  
9 that's used to improve sheet strength?

10 A. The glycerin is also a processing aid, as I  
11 had stated earlier.

12 Q. And that improves sheet strength?

13 A. It improves the process ability of the  
14 sheet.

15 Q. Is glycerin used in all 16 types?

16 A. No.

17 Q. Is the only purpose of glycerin is  
18 a -- to improve the physical characteristics of  
19 the tobacco?

20 A. That's my understanding.

21 Q. And is there anything other than  
22 ammonia or glycerin used to improve the sheet  
23 strength?

24 A. None comes to mind.

25 Q. So the reconstituted sheets that use

51770 5343

1 ammonia or glycerin have better sheet strength  
2 than the ones that don't?

3 MR. OPSITNICK: Objection. Assumes  
4 facts not in evidence.

5 BY MR. MAISTROS:

6 Q. Is that true or --

7 A. I don't really know.

8 Q. Do you know why ammonia was first  
9 used by Reynolds in the reconstituted tobacco  
10 process?

11 A. None other than what I have testified so  
12 far.

13 Q. And has it been used ever since  
14 you've been there?

15 A. Yes.

16 MR. MAISTROS: Okay, we have to  
17 change tapes.

18 VIDEOGRAPHER: We're going off the  
19 record at 11:34 a.m.

20 (OFF RECORD TO CHANGE TAPES)

21 VIDEOGRAPHER: This is Tape 2 of the  
22 videotape deposition of Tim Martin. We're going  
23 back on the record at 11:42 a.m.

24 BY MR. MAISTROS:

25 Q. Okay. The 16 different types of

51770 5344

1 reconstituted tobacco that you've cited exist,  
2 some of them have ammonia or diammonium  
3 phosphate applied to them, correct?

4 A. That is correct.

5 Q. And some of them have glycerin  
6 applied in the process?

7 A. That's correct.

8 Q. Are they applied in the same  
9 fashion?

10 A. Yes. Essentially, the same fashion.

11 Q. Are there any other processing aids,  
12 flavors, chemicals used other than those that  
13 you've mentioned in the reconstituted process?

14 A. The only -- only one that comes to mind is  
15 a limited use of cellulose at one point in time  
16 in certain products.

17 Q. What is cellulose?

18 A. My understanding is it's basically wood  
19 pulp. That cellulose, or wood pulp, was not  
20 used in any domestic products.

21 Q. That's tobacco substitute?

22 A. It supplied a tobacco substitute.

23 Q. What is the chemical symbol for  
24 ammonia, do you know?

25 A. No.

51770 5345

1 Q. Does NH3 sound about right or --

2 A. Well, I said "no" because it was either NH3  
3 or NH4.

4 Q. Okay. Does NH3 sound right if I  
5 represent to you?

6 A. We could represent ammonia using NH3, if  
7 you prefer.

8 Q. And that ammonia is in what form, a  
9 liquid?

10 A. Which ammonia are you speaking of?

11 Q. That's applied in the reconstituted  
12 tobacco process.

13 A. Okay. The ammonia is in a liquid form.

14 Q. And the diammonium phosphate is  
15 different?

16 A. It's a different ammonia compound.

17 Q. And it's, like, a salt, is it not?  
18 Is it hard? It's not liquid?

19 A. It's not liquid when it comes to us.

20 Q. Yes.

21 A. It comes to us in bags.

22 Q. And how is it applied?

23 A. We take the bags, we debag the DAP, and mix  
24 it with water into a solution. And that  
25 solution is then applied to the extract of those

1 sheets that receive DAP.

2 Q. When is it applied in the process?

3 A. The DAP?

4 Q. Yes.

5 A. The DAP is applied to the extract prior to  
6 spraying the extract back onto the reconstituted  
7 sheet.

8 Q. So the steam water treatments  
9 applied to the sheet, there's an extract  
10 produced and then the extract has DAP added to  
11 it?

12 MR. OPSITNICK: Objection --

13 BY MR. MAISTROS:

14 Q. Before it's reapplied?

15 MR. OPSITNICK: Mischaracterizes his  
16 testimony.

17 BY MR. MAISTROS:

18 Q. Tell me --

19 A. The evaporation process is one of removing  
20 water, as I testified, from 89 percent down to  
21 75 percent, typically. After evaporation there  
22 is a spray tank.

23 The DAP and ammonium hydroxide for  
24 those sheets that use those additives is applied  
25 prior to that spray tank. And from the spray

51770 5347

1 tank, then, the extract is applied back to the  
2 reconstituted sheet.

3 Q. Okay. So the extract that's been  
4 evaporated is sitting there, and DAP is added to  
5 it?

6 A. What do you mean by "sitting there"?

7 Q. Well, I mean -- I just want to  
8 get -- after the evaporation process is when the  
9 DAP is added to the extract? And then it's --

10 A. Yes.

11 Q. -- one spray back onto the tobacco.  
12 It's not a two-part process where the DAP is  
13 sprayed on separately, correct?

14 A. That's correct. It is not a two-part  
15 process. Think of this as a continuous process,  
16 as we said earlier.

17 When the pulp is separated from the  
18 extract, this is happening at the same time. So  
19 that the pulp is taking a different route up  
20 through the forming section of the process,  
21 forming a wet sheet. And at the same time the  
22 extract is going through evaporation, the spray  
23 tank and additives, if any, are applied. And  
24 then the extract is being sprayed back on that  
25 sheet --

51770 5348

1 Q. Okay.

2 A. -- as it's being formed.

3 Q. Is the ammonia, as opposed to the  
4 DAP, added at the same point in the process?

5 A. Essentially, at the same point. There are  
6 two tanks sitting side-by-side.

7 Q. And why is ammonia used in one and  
8 DAP in another?

9 A. You're referring to the tanks?

10 Q. Yeah.

11 A. Simply, the DAP is applied according to  
12 specification of pounds of DAP solution to  
13 pounds of dissolved solids in the extract. The  
14 ammonium hydroxide is applied based on an  
15 on-line pH measurement.

16 Q. Okay. Is the ammonium hydroxide  
17 applied to the extract before it's put back on  
18 the pulp?

19 A. Yes.

20 Q. As is the DAP?

21 A. Yes.

22 Q. Is it simultaneous?

23 A. No. There are two tanks in series. The  
24 DAP is applied first for those sheets that use  
25 DAP. And then it goes to the second tank, and

51770 5349

1 the ammonium hydroxide is applied.

2 MR. OPSITNICK: Applied to the  
3 extract.

4 THE WITNESS: To the extract.

5 BY MR. MAISTROS:

6 Q. Okay. And then that extract is  
7 reapplied to the pulp contains both diammonium  
8 phosphate and ammonium hydroxide?

9 A. For those sheets that use those additives,  
10 yes.

11 Q. Some sheets just use diammonium  
12 phosphate?

13 A. No. The four sheets that I testified  
14 earlier that use additives use both DAP and  
15 ammonium hydroxide.

16 Q. Then explain to me again. Maybe I  
17 missed it in layman's terms why you use both  
18 diammonium phosphate and ammonius (sic)  
19 hydroxide?

20 A. The ammonium hydroxide is used to achieve a  
21 pH target in the extract.

22 Q. And DAP doesn't serve that purpose  
23 at all?

24 A. DAP is applied; that's pounds of DAP  
25 solution to pounds of dissolved solid in the

51770 5350



1 extract.

2 Q. There's no correlation, though,  
3 between the DAP and pH values? No effort is  
4 made to use DAP to regulate pH?

5 A. Not from a manufacturing standpoint, no.  
6 It's as -- it is as I've stated.

7 Q. Okay. So if -- if you had to  
8 distinguish the purposes of the two, you would  
9 say that ammonius hydroxide had a function  
10 related to pH, where as DAP had a function  
11 related to processing --

12 MR. OPSITNICK: Objection.

13 Mischaracterizes his testimony.

14 BY MR. MAISTROS:

15 Q. Does that?

16 A. I don't know.

17 Q. Does ammonius hydroxide -- the use  
18 of ammonius hydroxide have anything to do with  
19 making the sheet easier to work with?

20 A. The application of ammonia, as I said  
21 earlier, is used to achieve product taste and to  
22 improve sheet strength.

23 Q. Okay. And when you use the word  
24 "ammonia" are you saying in either DAP form or  
25 ammonia hydroxide?

51770 5351

1 A. Yes.

2 Q. But it's your understanding that the  
3 function of altering pH is solely a result of  
4 the use of ammonia hydroxide as opposed to DAP?

5 A. I don't know. I'm not --

6 MR. OPSITNICK: Objection.

7 THE WITNESS: I'm not aware of the  
8 chemistries involved, Mr. Maistros.

9 BY MR. MAISTROS:

10 Q. Okay. Well, how do you know that  
11 the ammonia hydroxide is used to reach a target  
12 pH?

13 A. Because we apply the ammonium hydroxide in  
14 the second tank, as I mentioned earlier. And  
15 there's a pH probe downstream of that tank in  
16 the pipe where the extract passes through. We  
17 have a feedback control loop that monitors the  
18 pH based on the probe and meters the ammonium  
19 hydroxide accordingly.

20 Q. And the ammonia hydroxide is only  
21 used on about four of the sheets?

22 A. I think that's correct.

23 Q. And what role does pH play in the  
24 end tobacco product?

25 A. I -- I don't understand the question.

51770 5352

1 Q. You said it was for the purpose of  
2 achieving a target pH. What role does that  
3 target pH play in the smoking process?

4 A. I don't know.

5 Q. Are there any other additives or  
6 processing aids that are used in the  
7 reconstituted tobacco process for the purpose of  
8 achieving a specific target pH?

9 A. Not to my knowledge.

10 Q. Are there different levels of pH  
11 that are targeted?

12 A. No. I think our pH target is constant.

13 Q. Do you know what it is?

14 A. Yes.

15 Q. What is it?

16 A. 6.3.

17 Q. Is there a similar measurement or a  
18 processing aid that's used in the regular  
19 tobacco processing facility to achieve a target  
20 pH?

21 A. What do you mean by "regular tobacco  
22 processing facility"?

23 Q. I mean other than reconstituted.

24 A. No.

25 Q. The only targeted pH has to do with

51770 5353

1 reconstituted tobacco?

2 A. Reconstituted tobacco. And we make  
3 adhesives, glues, that are used in assembling  
4 the finished product. PH is a measurement used  
5 in the production of adhesives. It relates to  
6 viscosity and, again, is used as a process  
7 control parameter in making of adhesives.

8 Q. Now you said that the ammonius  
9 hydroxide would be applied at the stage where  
10 any other additives are used. Do you know of  
11 other additives used in the reconstituted  
12 tobacco process?

13 A. None other than I've testified to.

14 Q. There's no flavorings applied during  
15 the reconstituted tobacco process?

16 A. We have one sheet that we're getting ready  
17 to use in a small-scale test that uses some  
18 other materials.

19 Q. What materials?

20 A. Uria.

21 Q. What is uria?

22 A. Uria is uria, from a manufacturing  
23 standpoint. I'm not aware of the chemistry.

24 Q. Do you know what -- where it comes  
25 from?

51770 5354

1 A. No, sir.

2 Q. Does it have anything to do with  
3 urine?

4 A. Not to my knowledge.

5 Q. Do you know what its purpose is?

6 A. Its purpose is to -- my standpoint, to  
7 achieve the product specification that calls for  
8 so much uria to be added to the web of the  
9 sheet.

10 Q. Does it have any effect on the pH?

11 A. I don't know.

12 Q. Is it being used commercially now?

13 A. It's in the process of being made and will  
14 be used in some limited products commercially.

15 Q. Are you familiar with Winston No  
16 Bull?

17 A. Yes.

18 Q. And the ad's correct; there's really  
19 nothing in Winston No Bull other than the  
20 tobacco and maybe some plasticizers in the  
21 filter?

22 A. That's correct.

23 Q. Does it use reconstituted tobacco?

24 A. Yes.

25 Q. And which of the 16 types? Which of

51770 5355

1 the 16 types of reconstituted tobacco?

2 A. It uses one of those 16 types of  
3 reconstituted tobacco in its tobacco blends.

4 Q. And there's no ammonia hydroxide or  
5 DAP used in that particular type?

6 A. There are no additives used in that  
7 reconstituted sheet.

8 Q. Do you know what sheet that is?

9 A. I believe -- I'm not absolutely certain of  
10 this because it's difficult to remember these  
11 many blends. I believe it's G-7-50. I am not  
12 certain of that.

13 Q. Now, is the ammoniated -- hydroxide  
14 ammoniated G-7 sheet referred to as G-7A?

15 A. At one time it was referred to as G-7A.

16 Q. What is it now?

17 A. Well, as I said, there are about 4 of the  
18 16 sheets that use the additives of DAP and  
19 ammonium hydroxide. Sitting here right now, I  
20 don't recall the blend codes for those 4.

21 Q. Do you know what percentage of  
22 Reynolds cigarettes utilize ammoniated  
23 reconstituted tobacco?

24 A. Yes.

25 Q. What is that?

51770 5356

1 A. Approximately 27 percent. .

2 Q. That means of all the cigarettes  
3 Reynolds sells, 27 percent have reconstituted  
4 tobacco that has had ammonia hydroxide or DAP  
5 applied to it?

6 A. Yes.

7 Q. What's Reynolds' best selling  
8 cigarette today?

9 A. Doral.

10 Q. Does that use DAP or ammonius  
11 hydroxide-treated reconstituted tobacco in it?

12 A. Again, you're -- you're asking me to  
13 remember the blend structures of which I said  
14 there are 16 different sheets. I can't recall  
15 at this point in time.

16 Q. Has there been any programs  
17 initiated at Reynolds in an effort to reduce the  
18 different types of reconstituted sheets?

19 A. Yes.

20 Q. Do they have any particular names  
21 attached to them?

22 A. There was a program begun last year called  
23 TMI, tobacco materials utilization. And I know  
24 the TMI doesn't mesh with the utilization. But,  
25 basically, that's what --

51770 5357

1 Q. That's just to confuse the lawyers.

2 A. No, I was going to clarify. That's what  
3 the program's purpose was. And what we were  
4 trying to do with that program for productivity  
5 reasons is to get to a number of sheets, base  
6 sheets, that were less in number than we had  
7 previously.

8 Because every additional sheet type  
9 you have means, at some point in time, a  
10 changeover. There's process waste associated  
11 with a changeover and lost productivity. That  
12 was one of the objectives of that program.

13 Q. You can only run one type of sheet  
14 at the same time?

15 A. That's correct.

16 Q. And there's only one reconstituted  
17 processing facility?

18 A. There are two, as I testified earlier this  
19 morning. Only one is currently in production.

20 Q. So at any given time, Reynolds is  
21 only making one type of reconstituted sheet?

22 A. That's correct.

23 Q. Where was the other one that went  
24 out of business?

25 A. We had a downtown facility here in

51770 5358



1 Winston-Salem that was no longer needed because  
2 of capacity.

3 Q. Okay. Other than the processes  
4 you've described thus far today, is there  
5 anything else you've done at Reynolds that has  
6 consumed large amounts of your time that you  
7 haven't talked about?

8 A. My employment history has been in  
9 manufacturing, as we've discussed.

10 Q. And those different -- I know you  
11 had, like, six different titles, but did they  
12 all evolve around the processes you've just  
13 described --

14 A. Yes.

15 Q. -- the last couple of hours?

16 A. Yes, that's correct.

17 Q. Was there any position you held that  
18 was a little different?

19 A. No.

20 Q. So, regardless of your title, you  
21 al -- you've always since you started at  
22 Reynolds had some involvement in this, either  
23 the reconstituted, the expanded, or the overall  
24 tobacco processing facilities?

25 A. Yes.

51770 5359

1 Q. Were you ever involved in any sort  
2 of product development projects?

3 A. Only from the standpoint that if a product  
4 development initiative resulted in a product  
5 that we were going to manufacture and offer for  
6 sale, my group would be involved in  
7 transitoriness that prototype up to a commercial  
8 scale in manufacturing to ensure that we could  
9 meet specifications on a commercial scale.

10 Q. Any that come to mind?

11 A. The No Bull Winston that you referred to  
12 earlier. We commercialized that product last  
13 year.

14 Q. Any others? Do you consider Eclipse  
15 a new product?

16 A. I'm not involved in the Eclipse project.

17 Q. Were you involved in Premier?

18 A. No.

19 Q. Did you have any role in Premier?

20 A. I was in casing and cutting operation, the  
21 primary processing during the time Premier was  
22 being developed. We processed some tobacco that  
23 was sent over to Premier.

24 Q. Where did Reynolds get the -- are  
25 you familiar with the structure of the Premier

1 cigarette?

2 A. No. Not in any specific detail.

3 Q. Are you aware that in addition to  
4 tobacco that Premier contained a tobacco extract  
5 that was applied to a part of the cigarette?

6 MR. OPSITNICK: Objection. Calls  
7 for speculation. Assumes facts not in evidence.

8 THE WITNESS: I've not been involved  
9 in the Premier project, other than what I  
10 testified in processing the tobacco.

11 BY MR. MAISTROS:

12 Q. And how did that processing differ  
13 than the regular tobacco or regular cigarettes?

14 A. It did not differ. The tobacco was brought  
15 in; it was cut through casing and cutting. We  
16 moisturized it to a target moisture, put it in  
17 containers, and sent it over to the Premier  
18 project.

19 MR. MAISTROS: Okay. Why don't we  
20 take a break for lunch, if nobody objects, and  
21 come back at 12:30. Is that okay?

22 MR. OPSITNICK: Fine.

23 VIDEOGRAPHER: We're going off the  
24 record at 12:00 p.m.

25 (RECESS TAKEN FROM 12:00 P.M. TO 12:37 P.M.)

51770 5361

1 VIDEOPHOTOGRAPHER: We're going back on  
2 the record at 12:37 p.m.

3 BY MR. MAISTROS:

4 Q. Mr. Martin, did you have anything or  
5 any involvement at all in the preparation of any  
6 individuals that have testified before congress?

7 A. No.

8 Q. Are you familiar with the testimony  
9 that was given in '94 with respect to the issue  
10 of whether or not nicotine should be regulated?

11 A. I'm familiar with it through the media,  
12 yes.

13 Q. You had no involvement in either  
14 preparing Johnston or anyone else to testify?

15 A. No.

16 Q. Were you interviewed by the media  
17 since you've been employed at Reynolds?

18 A. No.

19 Q. You had no involvement in any shows  
20 that were done on Reynolds or any other tobacco  
21 company insofar as the manufacturing process is  
22 concerned?

23 A. What do you mean by "shows"?

24 Q. Prime Time, 20/20?

25 A. No.

51770 5362

1 Q. Day One?

2 A. None.

3 Q. Have you ever been interviewed by  
4 the media?

5 A. No.

6 MR. OPSITNICK: Objection. Asked  
7 and answered.

8 BY MR. MAISTROS:

9 Q. Have you ever attended any seminars  
10 or classes having to do with just the subject of  
11 nicotine while employed at Reynolds?

12 A. No.

13 Q. How about addiction?

14 A. No.

15 Q. Other than that cigarette design  
16 course you took, have you attended any other  
17 similar type of classes or courses?

18 A. Not to my knowledge.

19 Q. Ever attended any courses on  
20 toxicology or --

21 A. No.

22 Q. -- additives?

23 A. No.

24 Q. Flavorants?

25 A. No.

51770 5363

1 Q. Member of any professional societies  
2 or organizations?

3 A. Yes.

4 Q. Which ones?

5 A. The Institute of Electrical and Electronic  
6 Engineers.

7 Q. Did you attend meetings with that  
8 group or --

9 A. I have in times passed. I'm not currently  
10 active in attending meetings.

11 Q. Did you ever meet anyone that also  
12 worked for a tobacco company at any of those  
13 meetings?

14 A. No.

15 Q. Have you attended any conferences  
16 where there's representatives of other tobacco  
17 manufacturers present?

18 A. Yes.

19 Q. What type of conferences?

20 A. There's a tobacco show, as we term it.  
21 It's held each year in a different location. I  
22 have attended that tobacco show a couple of  
23 times.

24 Q. Where is it being held this year?

25 A. I don't know.

51770 5364

1 Q. Where was it last year?

2 A. I didn't attend last year. I don't know.

3 Q. Is it the same time of year every  
4 year?

5 A. Yes.

6 Q. When is it held?

7 A. I believe it's in the fall. I attended  
8 when it was in Raleigh, North Carolina, a few  
9 years ago.

10 Q. Did you speak?

11 A. No.

12 Q. Did anyone from Reynolds speak?

13 A. The particular one I attended in Raleigh,  
14 there was one speaker, I recall, from our  
15 company.

16 Q. Who was that?

17 A. Floyd Lockamy.

18 Q. What did he do or what does he do?

19 A. At that time, I cannot recall exactly what  
20 his position was. He's currently employed by  
21 Tobacco International Company.

22 Q. Do you manufacture any or process  
23 any tobacco at Tobaccoville or Whitaker that is  
24 used strictly outside of the United States?

25 A. Yes.

51770 5365

1 Q. Which tobacco?

2 A. I can't recall. Again, we have a number of  
3 blends, and some of those blends go in products  
4 that are used internationally.

5 Q. Are there any different additives or  
6 flavorants used for those tobaccos?

7 A. In some cases, yes.

8 Q. What's the difference?

9 A. The fig, prune, plum flavors that I  
10 mentioned earlier this morning are used in  
11 international products.

12 Q. Is that as opposed to or in addition  
13 to corn syrup sugar additives?

14 A. In some cases, in addition to.

15 Q. And why is that; do you know?

16 A. No.

17 Q. Is freon used in any manufacturing  
18 process?

19 A. No.

20 Q. Is the different -- 16 different  
21 types of reconstituted tobacco, are any of those  
22 used in international cigarettes?

23 A. Yes.

24 Q. Any particular ones?

25 A. No particular ones come to mind.

51770 5366



1 Q. You've described the process up to  
2 the point in time where the tobacco, as you  
3 will, was put in rod form and attached to the  
4 filter. Remember that testimony?

5 A. Yes.

6 Q. Is there anything subsequent to that  
7 point in time that's actually done to the  
8 tobacco itself in terms of treatments, flavors,  
9 top dressings?

10 A. No.

11 Q. So any flavorants, additives,  
12 et cetera, would have been applied up to the  
13 point in time that you described?

14 A. Yes, with one exception.

15 Q. What's that?

16 A. We are investigating a method to apply  
17 menthol at the cigarette maker to the tobacco  
18 blend.

19 Q. To the blend itself or the filter?

20 A. To the blend itself. I would consider that  
21 proprietary information.

22 Q. Is the use of either DAP or  
23 hydroxide ammonia -- is it hydroxide ammonia?

24 A. Ammonium hydroxide.

25 Q. Ammonium hydroxide. Is the use of

51770 5367

1 those two products by Reynolds employed in any  
2 fashion other than what you've testified about  
3 today?

4 A. No. My testimony reflects their use today.

5 Q. Have you authored any papers that  
6 have been published?

7 A. My master's thesis, which was done in  
8 pursuing my master's degree.

9 Q. And what was the topic?

10 A. The topic was The Optimal Location of Shunt  
11 Voltage Regulators On a Power Distribution  
12 System.

13 Q. Do you use that a lot at Reynolds?

14 A. Absolutely none.

15 Q. That's usually the case. That's the  
16 only paper you've published?

17 A. Yes.

18 Q. Have you written any materials, such  
19 as course outlines, that are utilized at  
20 Reynolds?

21 A. I have authored an overview, a process  
22 overview, which has been used before just to  
23 acquaint visitors to our process.

24 Q. That's the manufacturing process?

25 A. The manufacturing process.

51770 5368

1 Q. Does that include reconstituted and  
2 expanded tobacco?

3 A. It refers to the use of those materials.

4 Q. Do you have tours of your facility?

5 A. We had tours at the Whitaker Park  
6 manufacturing facility up through January 30th,  
7 1998.

8 Q. And they no longer exist or --

9 A. That's correct.

10 Q. Why were they stopped?

11 A. Basically, due to declining interest in  
12 those tours.

13 Q. Now would that include the  
14 reconstituted and expanded tobacco processes?

15 A. No. Those tours included the making and  
16 packing process, a historical area set aside,  
17 and the souvenir store.

18 Q. Did Reynolds ever have tours of its  
19 reconstituted and expanded tobacco processes?

20 A. Not to my knowledge.

21 Q. Have you ever gone back and looked  
22 at any old literature at Reynolds to see what  
23 was going on at the company before you joined it  
24 in terms of research or manufacturing processes?

25 A. No, sir, not to any extent.

51770 5369

1 Q. You've never gone back and looked  
2 at, for example, literature to determine why  
3 Reynolds first employed ammonia in the process?

4 A. I've not investigated why the company  
5 initially used ammonia in its products.

6 Q. Are you familiar with the concept of  
7 bound versus unbound nicotine?

8 A. No.

9 Q. Protonated versus unprotonated  
10 nicotine?

11 A. No.

12 Q. Have you heard of nicotine  
13 analogues?

14 A. No.

15 Q. Do you know Pat Lippiello?

16 A. No.

17 Q. Walter Pritchard?

18 A. No.

19 Q. Tom Perfetti?

20 A. Yes.

21 Q. What contacts have you had with him?

22 A. I can recall the one discussion I had with  
23 Tom Perfetti relating to menthol. Specifically,  
24 we have to apply more menthol to the tobacco  
25 than eventually winds up in the tobacco; i.e.,

51770 5370

1 there's an overage of menthol that we apply to  
2 achieve menthol level. I had a discussion with  
3 Tom Perfetti asking him could he help  
4 manufacturing understand why that overage  
5 exists.

6 Q. Okay. Do you know what nicotine  
7 migration is?

8 A. No.

9 Q. Do you know how nicotine is  
10 processed by the human body?

11 A. No.

12 Q. Do you know what cotinine is?

13 A. I've never heard of it.

14 Q. Okay. Have you had any involvement  
15 in any biological research at Reynolds?

16 A. No.

17 Q. Pharmacological research?

18 A. No.

19 Q. Physiological research?

20 A. No, sir.

21 Q. And I think you testified no  
22 chemistry involvement, right?

23 A. That's correct.

24 Q. Have you had any involvement in the  
25 smoking and health issues at Reynolds?

51770 5371

1 A. No, sir.

2 Q. Have you had any involvement  
3 whatsoever in measuring the different chemical  
4 compounds in the actual cigarette smoke?

5 A. Okay. You asked "any involvement  
6 whatsoever." What chemical compounds are you  
7 referring to?

8 Q. There's five thousand of them in  
9 smoke. I'm just asking if you had any  
10 involvement during your employment at Reynolds  
11 in either analyzing or measuring any of the  
12 compounds that are in cigarette smoke?

13 A. Directly involved in analyzing or measuring  
14 any compounds, as you stated, no, I have not.

15 Q. Okay. Have you had any involvement  
16 whatsoever in looking at tobacco smoke?

17 A. No.

18 Q. Secondhand smoke?

19 A. No.

20 Q. Have you had any involvement looking  
21 at burn rates and how they affect cigarette  
22 smoke?

23 A. No.

24 Q. Do you know if there's anything  
25 added to cigarettes that has the effect,

51770 5372

1 intended or otherwise, of altering burn rates?

2 A. I'm not a product developer, as I've stated  
3 many times. But I understand that there are  
4 burn rate additives to certain cigarette papers.

5 Q. You don't know what those are?

6 A. I don't know the chemistry involved.

7 Q. Now, you mentioned earlier that you  
8 had a conversation with Perfetti something along  
9 the lines of, We need to add more menthol at the  
10 beginning to achieve whatever quantity you want  
11 at the end of the process, right? Do you know  
12 if that's true for nicotine?

13 A. I have no idea.

14 Q. Do you know if nicotine degrades or  
15 evaporates from beginning of the process to end?

16 A. Well, I know that there is a nicotine loss  
17 throughout our process, meaning that there's a  
18 nicotine reduction that takes place by default  
19 in making reconstituted tobacco.

20 Reconstituted tobacco, in terms of  
21 pounds in versus pounds out, has about an 85 to  
22 90 percent yield. So inherently, there will be  
23 a loss of material in that process.

24 Q. You mentioned pH earlier. Do you  
25 know actually how pH effects, if at all, the

51770 5373

1 transfer efficiency of nicotine?

2 A. No, sir.

3 Q. I think you testified -- you don't  
4 even know what role pH plays in the smoking  
5 process?

6 A. No, I do not.

7 Q. Have you reviewed any memos or  
8 literature produced by Reynolds that address the  
9 issue of nicotine transfer efficiency?

10 A. No, I have not.

11 Q. Have you done any tests on  
12 cigarettes -- do you know what a Kentucky  
13 reference cigarette is?

14 A. No, sir.

15 Q. Were you involved in any projects  
16 that had as its purpose or intent the reduction  
17 of or elimination of chemical compounds in the  
18 cigarette smoke?

19 A. Not that I can recall.

20 Q. Were you involved in any cigarettes  
21 that had as its purpose or intent the goal of  
22 reducing the nicotine content of cigarettes?

23 A. No.

24 Q. Did you have any involvement  
25 whatsoever in any projects that had as its goal

51770 5374



1 altering the tar-to-nicotine ratio of  
2 cigarettes?

3 A. No.

4 Q. Do you know what role the  
5 tar-to-nicotine ratio plays in the cigarette?

6 A. No, sir. I'm not versed in smoke  
7 chemistry.

8 Q. Do you know what project VRP was?

9 A. Yes.

10 Q. What was that?

11 A. Again, my understanding is from a  
12 manufacturing perspective. And that project was  
13 one that I was told was reduced sidestream  
14 smoke.

15 Q. Eclipse?

16 A. What's the question regarding Eclipse?

17 Q. Is that related to Eclipse?

18 A. Not to my knowledge.

19 Q. Have you heard of Project RAN,  
20 R-A-N?

21 A. No.

22 Q. Project XDU?

23 A. I've heard that term. I -- I know nothing  
24 specific about it.

25 Q. How about the chemosol study?

1 A. Never heard of it.

2 Q. M2000 process?

3 A. No.

4 Q. J10 research?

5 A. No.

6 Q. Anything to do at all with the

7 manufacture of the reduced sidestream smoke

8 project cigarette that's sold in Japan?

9 A. What cigarette are you referring to?

10 Q. I'm sure I'll botch the name.

11 Parimissimo or --

12 A. Pianissimo.

13 Q. Pianissimo. See, I told you.

14 Any involvement in that project?

15 A. Yes.

16 Q. What involvement?

17 A. We manufacture those products at

18 Tobaccoville.

19 Q. Do you know how the sidestream smoke

20 is reduced in that product?

21 A. No, sir.

22 Q. Up to this point in time, is there

23 anything the attorney from -- where was it,

24 Arizona?

25 A. Yes.

51770 5376

1 Q. -- asked you that I haven't asked  
2 you that you can think that jumps off the top of  
3 your head right now?

4 A. No, sir. I can't think of anything.

5 Q. Any areas you thought thus far that  
6 I would ask you about, I haven't asked you  
7 about?

8 A. Nothing stands out.

9 Q. Let me show you -- I'm going to show  
10 you some exhibits. Not a lot, okay? I'll just  
11 mark them Martin 1, if that's okay.

12 (EXHIBIT NUMBER 1 WAS MARKED FOR IDENTIFICATION)

13 (DOCUMENT HANDED TO WITNESS FOR REVIEW)

14 BY MR. MAISTROS:

15 Q. This is a document with very small  
16 numbers upside down, sort of in the left center  
17 of each page; first one is 508, looks like,  
18 862474 going through 2493. Have you seen this  
19 document before? It's dated October 16th, 1991.

20 A. I'd like to take a minute to --

21 Q. Sure.

22 A. -- look at.

23 Q. Take your time.

24 (WITNESS REVIEWS DOCUMENT)

25 A. Mr. Maistros, I do not recall having seen

51770 5377

1 this document previously.

2 Q. Okay. What was your position in  
3 October of '91?

4 A. In October of 1991, I was process control  
5 engineering manager at the Whitaker Park  
6 manufacturing facility.

7 Q. And as part of that, would you have  
8 had any responsibility over the G-7 process?

9 A. No.

10 Q. Who was in charge of that; do you  
11 know? If you can turn to the second page, were  
12 any of those gentlemen or ladies?

13 A. I don't believe any of these people  
14 mentioned here have been in charge of the G-7  
15 processing facility.

16 Q. Okay. On that second page, you see  
17 at the bottom where it says "Rich Sheet, XB, and  
18 Flat Sheet"?

19 A. Yes.

20 Q. Do you know what those are?

21 A. No.

22 Q. If you could turn to -- on the last  
23 page of the document, there's a description of  
24 each of those. And having read those, does it  
25 help you at all to remember what those three

51770 5378

1 processes are or were?

2 (WITNESS REVIEWS DOCUMENT)

3 A. It does not help me better understand those  
4 processes, as I did not have involvement in  
5 those processes.

6 Q. Do you know if Reynolds has  
7 developed a reel wound flat sheet tobacco --  
8 tobacco paper product?

9 A. What do you mean by "reel wound flat  
10 sheet"?

11 Q. Well, if you don't know what it  
12 means, then I guess your answer is, no, you  
13 don't know if they've developed that?

14 A. Not -- not to my knowledge. Because I -- I  
15 don't understand what that means.

16 Q. Okay. The currently used  
17 reconstituted tobacco process by Reynolds is the  
18 one you've described in your testimony.

19 A. Yes, sir.

20 Q. And you know of no other?

21 A. The only other I'm aware of is a cast sheet  
22 process.

23 Q. What is that one?

24 A. That process goes into certain products.  
25 And I have not had any direct involvement in the

51770 5379

1 cast sheet process.

2 Q. Okay. Where is that facility?

3 A. That facility is in Germany.

4 Q. Is that used at all for  
5 American-sold cigarettes?

6 A. I believe it's used in the Eclipse product.

7 Q. Do you know how it differs from the  
8 reconstituted process you've described?

9 A. No, sir.

10 Q. Do you know if ammonia or diammonium  
11 phosphate is used?

12 A. I don't know.

13 Q. Do you know why it's used in Germany  
14 and not here?

15 A. I don't know.

16 Q. Have you ever seen the process?

17 A. No.

18 Q. Do you know who has supervisory  
19 responsibility over that process?

20 A. No.

21 Q. Okay. The document in front of you,  
22 I guess if you go in about eight pages to where  
23 it lists these five types of different  
24 reconstituted products -- do you see that page?

25 A. Yes.

51770 5380

1 Q. Are you familiar with these five  
2 that are listed, that is, G-7A, G-7-4, G-7-7,  
3 G-7-10, and G-7-25?

4 A. I'm familiar with G-7A. That was mentioned  
5 earlier this morning by you in this deposition.  
6 I have heard of G-7-7. And I am familiar with  
7 G-7-25.

8 Q. Okay. Is it your understanding that  
9 G-7A applied the ammonia to the sheet as opposed  
10 to the extract?

11 A. I don't know.

12 Q. Okay. And in 1991, do you know if  
13 the three that you cited were in use at  
14 Reynolds?

15 A. I'm not certain. I believe they were, but  
16 I'm not certain.

17 Q. Has Reynolds always had 16 different  
18 types of reconstituted tobacco?

19 A. That number, over time, has varied.

20 Q. Does it ever fall below -- I mean,  
21 at some point I guess there was one type -- on  
22 some day there was one type of reconstituted  
23 tobacco, or do you know?

24 A. I don't know.

25 Q. You don't know if they started off

51770 5381

1 with 10 and got up to 16 or started off with 2  
2 and got up to 16?

3 A. My understanding is that there were -- it  
4 was a small number, and that number has varied  
5 over the years.

6 Q. Are there some reconstituted  
7 tobaccos where the extract is heated before it's  
8 reapplied?

9 A. Yes.

10 Q. Do you know why that's done?

11 A. No.

12 Q. I -- I assume, and correct me if I'm  
13 wrong, if you're making a particular type of  
14 reconstituted tobacco and you're heating the  
15 extract, all of the tobacco in that run will  
16 be -- will utilize heat-treated extract. You  
17 can't stop heating and start heating, can you?

18 A. Well, for products sheets that -- you use  
19 heat-treated extract; the extract is heated for  
20 the entire production run of that specific  
21 sheet.

22 Q. But you don't know why some is  
23 heated and some is not?

24 A. I don't know the chemistries involved, if  
25 any.

51770 5382



1 Q. On the next page, there's a G-7-26.  
2 It says "Dust Sheet with increased K-stems and  
3 G-7-25 processing." Do you see that?

4 A. I see it.

5 Q. Are you familiar with that product?

6 A. Only from the standpoint that dust sheet  
7 means inclusion of tobacco fines as a component  
8 just like stems and medium tobacco particles.

9 Q. Okay. And Magna, Sterling, and PL  
10 were cigarettes sold by Reynolds in '91?

11 A. Yes. That's my understanding.

12 Q. And K-stems is burley?

13 A. Yes.

14 Q. And a couple pages in there's a  
15 chart, the G-7-25 Process Flow.

16 MR. OPSITNICK: Couple of pages in  
17 from where you were.

18 MR. MAISTROS: From where we just  
19 were. I'm sorry.

20 BY MR. MAISTROS:

21 Q. See that?

22 A. Yes.

23 Q. It's got -- the last four digits  
24 upside down are 2485. Does that chart  
25 accurately describe the G-7-25 process flow as

51770 5383

1 you're familiar with it?

2 A. I don't --

3 MR. OPSITNICK: Objection. Seeks  
4 facts not in evidence.

5 THE WITNESS: I don't really know  
6 how to respond to that.

7 BY MR. MAISTROS:

8 Q. Okay. Is the chart -- in the little  
9 box on the left it says "Extract heated for one  
10 hour at 205 degrees." Is that a process you're  
11 familiar with?

12 A. Yes.

13 Q. Are you familiar with cooling that  
14 extract to 130 degrees Fahrenheit?

15 A. No. Not an intentional cooling step.

16 Q. Do you know if it's cooled to a  
17 specific temperature?

18 A. I don't know.

19 Q. Do you know if the extract pH is  
20 adjusted to 6.0 with NH3?

21 A. If the specification for G-7-25 at the time  
22 specified a pH adjustment with NH3, then this  
23 would be representative of that.

24 Q. Okay. Now, Exhibit 2 ...

25 (EXHIBIT NUMBER 2 WAS MARKED FOR IDENTIFICATION)

51770 5384

1 (WITNESS REVIEWS DOCUMENT)

2 BY MR. MAISTROS:

3 Q. It's also got -- it's got a  
4 plaintiff's exhibit sticker at the top from  
5 another case of 1153; do you see that?

6 A. Yes.

7 Q. And there's -- it's a four-page  
8 exhibit. First page appears to be a -- sort of  
9 a project explanations with some shorthand  
10 abbreviations and then an explanation. Are you  
11 familiar with any of those projects that are  
12 listed?

13 A. Let me take a minute and look.

14 Q. Okay.

15 (WITNESS REVIEWS DOCUMENT)

16 A. The first one mentioned, WA, no  
17 familiarity.

18 (WITNESS REVIEWS DOCUMENT)

19 CPF, no familiarity.

20 (WITNESS REVIEWS DOCUMENT) 、

21 Neither for MBF. Neither for XB-60.

22 (WITNESS REVIEWS DOCUMENT)

23 G-7-25, I've said earlier, was a G-7  
24 sheet that we had made.

25 High fructose corn syrup, I am

51770 5385

1 familiar with its use, as I've testified earlier  
2 today.

3 (WITNESS REVIEWS DOCUMENT)

4 E-60, I'm familiar with as a tow  
5 processing unit. E-60s are used in  
6 manufacturing.

7 (WITNESS REVIEWS DOCUMENT)

8 SX, no familiarity.

9 (WITNESS REVIEWS DOCUMENT)

10 G-7-26, I have seen reference to  
11 that sheet before.

12 (WITNESS REVIEWS DOCUMENT)

13 Unique Top Dressings, I have no  
14 knowledge of. Neither for XDU. Neither for  
15 G-7-KDN.

16 Q. You have no knowledge of KDN being  
17 added to the G-7?

18 A. No.

19 Q. Is that either experimentally or  
20 commercially?

21 A. Neither.

22 Q. Now, earlier you testified, correct  
23 me if I'm wrong, that you noticed someone looked  
24 at the issue of using the KDN extract in the  
25 regular tobacco manufacturing process. Didn't

51770 5386

1 you say that?

2 A. No.

3 MR. OPSITNICK: Objection.

4 Mischaracterizes his testimony.

5 BY MR. MAISTROS:

6 Q. So, to your knowledge, the KDN  
7 extract has never been used for research or  
8 other purposes? It's always been discarded?

9 A. As I stated this morning in an experimental  
10 project, the KDN extract, I believe, was looked  
11 at relative to the Prisms II project.

12 Q. You don't know if that's any  
13 connection to G-7-KDN?

14 A. I don't know.

15 Q. On the next page there's a couple  
16 more projects listed. Do you have any  
17 familiarity with them?

18 (WITNESS REVIEWS DOCUMENT)

19 A. No familiarity with REST.

20 (WITNESS REVIEWS DOCUMENT)

21 No familiarity with CA Web.

22 (WITNESS REVIEWS DOCUMENT)

23 Nor TC Filter.

24 (WITNESS REVIEWS DOCUMENT)

25 I have had experience with the SAM.

51770 5387

1 (WITNESS REVIEWS DOCUMENT)

2 I have no association with the REST  
3 process. The next one I can't read. There's an  
4 overtype on top of it.

5 (WITNESS REVIEWS DOCUMENT)

6 MR. OPSITNICK: It's STT.

7 THE WITNESS: I've never heard of  
8 that.

9 (WITNESS REVIEWS DOCUMENT)

10 THE WITNESS: I have no knowledge of  
11 G-7-TBF.

12 BY MR. MAISTROS:

13 Q. Okay. The next page lists both --  
14 well, you look at it and you can tell me if you  
15 know what it lists, the next two pages dated  
16 October 10th, 1991.

17 A. What's your question?

18 Q. Do you know what this is a list of?

19 A. It appears to be a list of G-7 types.

20 Q. And expanded tobacco?

21 A. At the bottom of the page I see some G-13  
22 types listed.

23 Q. Okay. And if I represent to you the  
24 next exhibit I'm going to show you, the C and  
25 the E and the D means currently used,

51770 5388

1 experimental, and discontinued. Are you  
2 familiar with those symbols? See in the second  
3 to last column, C/E?

4 A. I see what you're referring to.

5 Q. Okay. I'm going to show you the  
6 next exhibit that says that means currently in  
7 use, experimental, and discontinued; okay? If  
8 you'll wait till we get there, if you don't  
9 believe me. But, it's the next exhibit.

10 In '91, I'm asking you if you recall  
11 if these reconstituted tobaccos with the C next  
12 to them were used by Reynolds.

13 (WITNESS REVIEWS DOCUMENT)

14 A. Just from memory as stated earlier, that I  
15 had heard of G-7-1, I believe, and G-7-7. But  
16 again, to answer the question specific to 1991  
17 as to which of these sheets were used, I don't  
18 know.

19 Q. How about for the expanded tobacco  
20 processes? Do you know if those first three  
21 were used?

22 (WITNESS REVIEWS DOCUMENT)

23 A. The first four, with the last one being  
24 experimental, G-13, 18, 23, and 24. Yes, I am  
25 familiar with those being used.

51770 5389

1 Q. And the last one, G-19C, that was  
2 used?

3 A. It may have been. I don't at this point in  
4 time recall it.

5 Q. On the next page it lists Cast Sheet  
6 Process. Are you familiar with those types?

7 A. No.

8 Q. Are you familiar with the Kimberly  
9 Clark reformulation expanded types? It may not  
10 be expanded but --

11 A. No, sir, I'm not.

12 Q. Are you familiar with the materials  
13 extrusion process of reconstituted tobacco  
14 strands?

15 A. No.

16 Q. How about the tobacco  
17 deprotonization process?

18 A. No, sir.

19 (EXHIBIT NUMBER 3 WAS MARKED FOR IDENTIFICATION)  
20 BY MR. MAISTROS:

21 Q. Exhibit 3 is a similar listing of  
22 tobaccos with a cover sheet showing you on it, I  
23 believe, on the right-hand side about 12 names  
24 down. Is that you?

25 A. That is me.

51770 5390



1 Q. Okay. Do you recall receiving this  
2 memo on or about April 29th of 1994?

3 A. If you'll give me a minute to take a look.

4 (WITNESS REVIEWS DOCUMENT)

5 I recall receiving a document of  
6 this type during that time frame.

7 Q. Okay. And what is the purpose of  
8 this document?

9 A. Again, I don't know the purpose from the  
10 individual who authored this document.

11 Q. Okay. Does this document accurately  
12 reflect, as far as you're aware, in April of '94  
13 the different types of reconstituted and  
14 expanded tobaccos utilized by Reynolds?

15 A. Again, I would have to have faith to answer  
16 that positively in the author who wrote this  
17 document.

18 Q. Okay. Do you know E. J. Sohn?

19 A. Yes.

20 Q. Who is he?

21 A. Steve Sohn.

22 Q. What's his title?

23 A. I don't currently know his title.

24 Q. What was his title?

25 A. I don't recall.

51770 5391

1 Q. Did you know Mr. Sohn?

2 A. Yes.

3 Q. Is he a gentleman you trusted when  
4 you were -- knew him?

5 A. Yes.

6 Q. Now, you were manager, were you not,  
7 of process manufacturing in April of '94?

8 A. I was manager of process control  
9 engineering for the Whitaker Park manufacturing  
10 facility.

11 Q. As manager you would have had  
12 responsibility, would you not, over the  
13 different types of reconstituted expanded  
14 tobacco being manufactured by Reynolds?

15 A. Yeah. In process control engineering, I  
16 would have had accountability, as I do today,  
17 for working with research and development and  
18 transitioning new products or processes into  
19 manufacturing. And ensuring on an ongoing basis  
20 that process systems are in place to enable  
21 making our products to specifications.

22 Q. Okay. As you look at these  
23 descriptions of processed and reconstituted  
24 tobacco, do they appear to be a complete list of  
25 the different types of reconstituted and

51770 5392

1 expanded tobacco utilized by Reynolds in 1994?

2 A. I don't know. I can't sit here and say  
3 that this is a complete list or an incomplete  
4 list.

5 Q. How many different types of  
6 reconstituted tobacco does this document say  
7 were used by Reynolds in 1994?

8 A. Would you like me to count them?

9 Q. We can save the process if you'll  
10 agree with me that the C means current. Do you  
11 see that at the bottom of the page?

12 A. Yes, I see that.

13 Q. Would you agree that means currently  
14 being used, that is, in April of '94?

15 A. That's what's stated here.

16 Q. Why don't you just count for me the  
17 different types of reconstituted tobacco that  
18 were used by Reynolds in 1994.

19 (WITNESS COMPLIES AND COUNTS)

20 MR. OPSITNICK: I would like a  
21 continuing objection as to the foundation,  
22 please.

23 BY MR. MAISTROS:

24 Q. How many are listed?

25 A. I counted sixteen Cs on this page.

51770 5393

1 Q. So that matches pretty well with  
2 what you thought was the amount of reconstituted  
3 tobacco being used by Reynolds -- different  
4 types?

5 A. I don't recall.

6 Q. Do you know what the difference is  
7 between the first 28 and the ones that begin  
8 with the description that is saying, Bulk G-7-1,  
9 Bulk G-7-7 down at the bottom? For example,  
10 what's the difference between the G-7-1 that's  
11 up at the top and the Bulk G-7-1 that's under  
12 the description of G-7-31?

13 A. I -- I can't interpret what the difference  
14 is, if any, from this document.

15 Q. Under G-7-XX, do you see that?

16 A. Yes.

17 Q. High Stem Content Sheet; do you know  
18 what that is?

19 A. No. Not other than what's stated here.

20 Q. Does high stem have any relation to  
21 high on the stalk?

22 A. I don't know.

23 Q. Do you know what the regular G-7-1  
24 recipe is?

25 A. No. Not off the top of my head.

51770 5394

1 Q. Are you given specifications for  
2 these different G-7-1s?

3 A. We were given specifications in production  
4 for the G-7 sheets that we make today.

5 Q. And for each of these numbers on the  
6 left-hand column, you'll have a different  
7 specification sheet for the type of  
8 reconstituted tobacco being made?

9 A. For the G-7 sheets that we manufacture, we  
10 will have a blend sheet that states what raw  
11 materials are to go into that G-7 sheet.

12 Q. And the amounts?

13 A. Yes.

14 Q. And who would have the best access  
15 to those documents?

16 A. The research and development scientist who  
17 develop the products.

18 Q. What person? If I was calling today  
19 and said I wanted the spec sheet for G-7-7, who  
20 would I call?

21 A. I think you would go to our specification  
22 system and access the particular item you're  
23 interested in.

24 Q. Is that on a computer?

25 A. Yes.

51770 5395

1 Q. I couldn't do that, could I? I  
2 mean, I couldn't go to a Reynolds computer and  
3 do that. Is there a person I would ask for?

4 A. There's any number of different people who  
5 could call up a specification for a specific  
6 item and show you the component, stems, medium  
7 and fine tobacco particles that go into it.

8 Q. What group has responsibility over  
9 that?

10 A. R & D.

11 Q. But is there a division within  
12 R & D?

13 A. That would be R & D brands.

14 Q. And who is currently in charge of  
15 R & D brands?

16 A. Skip Tinsley.

17 Q. Do you know if he's being deposed in  
18 the next week?

19 A. I don't know.

20 Q. Do the expanded tobaccos on the  
21 second page, are those consistent with your  
22 recollection of which types of expanded tobaccos  
23 existed in April of 1994?

24 MR. OPSITNICK: Again, I'd like an  
25 objection as to foundation, please.

51770 5396

(WITNESS REVIEWS DOCUMENT)

THE WITNESS: Your question?

BY MR. MAISTROS:

Q. Are those consistent with your understanding of the types of expanded tobacco being used by Reynolds in 1994?

A. I recognize some of these items as expanded tobacco items.

Q. Okay. You don't know if this sheet is accurate that the ones with Cs were currently used then?

A. Again, I did not author this document. I do not know, can -- nor can I speak to the validity of the document.

Q. Did you know whether or not, for example, G-13-18 freon expanded cut filler was discontinued in April of '94 or used?

A. In general, the freon base G-13 expansion process was terminated in the April/May time frame of 1994.

Q. '94 or '93?

A. Excuse me. 1993. Thank you for correcting me.

Q. That's only because you said '93 earlier. I didn't mean to correct you.

1           The memo was '94. Your -- your  
2 testimony is that after '90 -- April of '93,  
3 Reynolds didn't use freon in any of its  
4 processes?

5 A. That's correct.

6 Q. And would the same people, that is  
7 brands, R & D, have access to the recipes for  
8 these different expanded tobaccos?

9 A. Yes.

10 (EXHIBIT NUMBER 4 WAS MARKED FOR IDENTIFICATION)

11 MR. MAISTROS: I'm not supposed to  
12 make copies of this highly confidential one, so  
13 I didn't, other than to use it as an exhibit.

14 BY MR. MAISTROS:

15 Q. It's Exhibit 4. It's a memo dated  
16 January 14th, '94, from Carol Stafford. Do you  
17 know who she was?

18 A. I have heard of Carol Stafford.

19 Q. Do you know who she was?

20 A. No.

21 Q. How about Barbara Collie?

22 A. Excuse me. Excuse me. Let me back up.  
23 Carol Stafford works in the reconstituted sheet  
24 process.

25 Q. And what was her title, do you know,

51770 5398



1 in January of '94, or position? .

2 A. I don't know her title.

3 Q. And how about Barbara Collie? Do  
4 you know who she is or was?

5 A. Could you spell that last name?

6 Q. C-O-L-L-I-E.

7 A. I'm not familiar with her.

8 Q. Okay. This is a -- I'm going to  
9 give it to you but, since it's my only copy, I  
10 have to read it before I hand it to you.

11 It lists, "Re: Poundage Used for  
12 Tobacco Additives-Tobacco Processing Division.  
13 From Carol Stafford to Barbara Collie.  
14 January 14, '94." And she lists five additives.  
15 Among them is Freon II, 267,294 pounds to be  
16 used at the Diet location. Do you know what  
17 that would have been used for?

18 (DOCUMENT HANDED TO WITNESS FOR REVIEW)

19 (WITNESS REVIEWS DOCUMENT)

20 A. No, I do not.

21 Q. Did you see those other compounds  
22 that are shown as being used?

23 (WITNESS REVIEWS DOCUMENT)

24 A. Could you repeat your question?

25 Q. Do you see the other -- other than

1 the freon, do you see the other compounds shown  
2 being used?

3 A. Carbon dioxide --

4 Q. Yes.

5 A. -- would have been used as an expansion  
6 agent in the Diet process.

7 Q. What else?

8 A. Anhydrous ammonia.

9 Q. Would have been used where?

10 A. As -- as stated here (indicating).

11 Q. Where? I just can't see it that  
12 far.

13 A. 605 Processing.

14 Q. And what is that? Is that a  
15 building?

16 A. It's a building. A location.

17 Q. You don't know where it is?

18 A. It's in the Whitaker Park compound.  
19 603 Processing and 90 Processing. Those refer,  
20 again, to buildings.

21 Q. And the other compounds that are  
22 listed on that sheet, those were all in use in  
23 '94?

24 A. Again, I -- I did not author this document.

25 Q. No, I'm not asking you that. Do you

51770 5400

1 see the compounds that are listed?

2 A. Yes, I see those compounds.

3 Q. Other than the ones -- the two that  
4 you've cited, what are the other compounds  
5 listed?

6 A. The other compounds that are listed are  
7 methoprene --

8 Q. What is that?

9 A. Methoprene is a compound that's used to  
10 inhibit cigarette beetle infestation in tobacco.

11 Q. What are the other compounds?

12 A. Diammonium hydrogen phosphate.

13 Q. Where is that used?

14 A. It states on this sheet 603 Processing and  
15 90 Processing.

16 Q. And do you know what's done at 603  
17 and 90 Processing?

18 A. Those are reconstituted sheet tobacco  
19 plants.

20 Q. Do you know if that material was  
21 used in '94?

22 A. I've got some confusion here, Mr. Maistros.  
23 This is called diammonium hydrogen phosphate.  
24 My familiarity with that form of ammonia is  
25 diammonium phosphate. So I don't know if this

51770 5401

1 represents the same thing that I've testified to  
2 earlier today or not. Again, I'm not the author  
3 of this document.

4 Q. In your years overseeing the  
5 processing facility, are you aware of the use of  
6 diammonium hydro phosphate?

7 MR. OPSITNICK: Objection.  
8 Mischaracterizes his testimony.

9 BY MR. MAISTROS:

10 Q. Are you aware of the use of that  
11 compound?

12 A. No.

13 Q. How much of that compound is shown  
14 to be used on at least the date of that  
15 document?

16 A. I can read from the document  
17 360,789 pounds.

18 Q. Okay. Is that location where that  
19 is supposed to have been used, according to that  
20 document, a location over which you had  
21 management responsibility in 1994?

22 A. No.

23 Q. And what's the next document -- or  
24 next compound?

25 A. I think we've covered them all.

51770 5402

1 (DOCUMENT HANDED BACK TO COUNSEL)

2 Q. Carbon dioxide is used at the -- for  
3 the expansion process?

4 A. That's correct.

5 Q. And do you have any idea what the  
6 use of this Freon II would have been, 267,000  
7 pounds in April of '94?

8 A. I have no idea.

9 Q. Who had primary responsibility over  
10 the Diet compound in April of '90 -- or January  
11 of '94?

12 A. That would have been the vice president of  
13 tobacco processing.

14 Q. Who's that?

15 A. Leroy Smith.

16 Q. Is he still with Reynolds?

17 A. No.

18 Q. Do you know where he is?

19 A. He's at home, as far as I know.

20 Q. Do you know where he lives?

21 A. No.

22 Q. Do you know what town?

23 A. Yes.

24 Q. What town?

25 A. Walnut Cove, North Carolina.

51770 5403

1 Q. Is Leroy his first full name?

2 A. I'm not certain.

3 Q. Okay. This also lists anhydrous  
4 ammonia. Is that a compound you're familiar  
5 with?

6 A. To a limited degree, yes.

7 Q. And how is that used at Reynolds?

8 A. It was a form of ammonia, to my  
9 understanding, that was used prior to ammonium  
10 hydroxide.

11 Q. During the reconstituted tobacco  
12 process?

13 A. That's my understanding.

14 Q. And was it applied to the tobacco  
15 sheet or the extract?

16 A. To the extract.

17 Q. And for what purpose?

18 A. For pH adjustment.

19 Q. Any other purpose?

20 A. Not to my knowledge.

21 Q. Is Barbara Collie -- you don't know  
22 her.

23 A. I don't know her.

24 Q. Is Carol Stafford still employed at  
25 Reynolds?

51770 5404

1 A. Yes.

2 Q. This one I'm also not supposed to  
3 make a copy of.

4 (EXHIBIT NUMBER 5 WAS MARKED FOR IDENTIFICATION)  
5 BY MR. MAISTROS:

6 Q. It's a chart describing tobacco  
7 operations, some of which you've described  
8 already today. And I'd ask you just to look at  
9 it and tell me if you've seen this document or  
10 any of the charts in the document.

11 (WITNESS REVIEWS DOCUMENT)

12 A. Mr. Maistros, I do not recall seeing this  
13 document previously.

14 Q. Okay. Are you familiar with the  
15 processes described in those charts?

16 A. Some more than others.

17 MR. OPSITNICK: I'd like a  
18 continuing objection to the foundation of this  
19 document.

20 BY MR. MAISTROS:

21 Q. You didn't create this document?

22 A. No.

23 Q. Do you know, as you looked at these  
24 documents, who might have drafted or created  
25 these documents?

51770 5405

1 A. No, sir. I do not.

2 Q. Have you seen documents similar to  
3 this?

4 A. Yes.

5 Q. Flow charts, if you will.

6 Where have you seen them?

7 A. I stated earlier that I had produced a  
8 process overview used with visitors and others  
9 who come through our process. I used the flow  
10 charting method to help explain in layman's  
11 terms how our processes work in those documents  
12 that I created.

13 Q. Okay. And if you look at the  
14 process that describes the G-7 production, do  
15 you see anything on that chart that does not fit  
16 what you recall of that process or does not look  
17 accurate?

18 (WITNESS REVIEWS DOCUMENT)

19 MR. OPSITNICK: At the time in which  
20 that process was done in 1994?

21 BY MR. MAISTROS:

22 Q. You're familiarity (sic) with the  
23 G-7 process, are you not?

24 A. I have familiarity with the G-7 process  
25 that we have today.

51770 5406



1 Q. Okay. Has it changed dramatically  
2 over the years?

3 A. I don't know how you would define  
4 "dramatically." I think we had a significant  
5 change last year. And that was the change of  
6 the forming sections from a rotoformer  
7 technology to a fourdrinier forming technology.

8 Q. How about the additives in the  
9 processing aids; have they changed dramatically  
10 over the years?

11 A. We've talked about one so far that comes to  
12 mind. The change from gaseous ammonia,  
13 anhydrous ammonia, to aqueous ammonium  
14 hydroxide.

15 Q. As you look at that chart in front  
16 of you, does that describe the G-7 process at  
17 any particular time, that you're familiar with?

18 A. This document was not authored by me --

19 Q. I understand all that.

20 A. -- and I don't know the time that it was  
21 created. And hence, I can't say what process it  
22 represented if I have no idea of the time that  
23 this document was created.

24 (DOCUMENT HANDED BACK TO COUNSEL)

25 Q. In the lower right-hand corner of

51770 5407

1 this particular document it says, June 12th,  
2 1985 or '3, depending on how you look at it,  
3 which I understand has significance as far as  
4 you're concerned.

5 But when you joined Reynolds and  
6 were involved initially in the manufacturing  
7 process, if you look at these different charts  
8 of G-7, there's 1, 2, 3. And then there's G-7A;  
9 there's KDN, and that's clearly '85; G-13,  
10 et cetera.

11 Can you tell me whether or not those  
12 charts accurately describe those processes when  
13 you joined Reynolds?

14 A. I don't know, Mr. Maistros, because in --  
15 to 1983, or '85 time frame, I wasn't here. When  
16 I joined Reynolds in 1986, I was not involved  
17 directly in the G-7 process. I was involved in  
18 the primary process to a major degree and the  
19 making and packing process to a lesser degree.

20 Q. Did you replace somebody when you  
21 joined Reynolds?

22 A. No.

23 Q. Who had more knowledge than you over  
24 reconstituted and expanded tobacco in the  
25 '85/'86 time frame?

51770 5408

1 A. I'll have to give that some thought.

2 Q. You're not allowed to say Ron  
3 Willard.

4 A. I'm not sure of a current employee of the  
5 company.

6 Q. How about a former employee? Those  
7 are sometimes better.

8 A. No one name sticks out.

9 Q. Was there a manager of the  
10 reconstituted tobacco process when you started  
11 at Reynolds?

12 A. Yes.

13 Q. Who was that?

14 A. I have no idea. Again, I was not directly  
15 involved in that process when I started with  
16 Reynolds.

17 Q. Was there somebody in charge of --  
18 of expanded when you joined?

19 A. Yes.

20 Q. Who was that?

21 A. I'll have to try to search my memory. I  
22 believe the Whitaker Park expanded tobacco  
23 facility was managed by Ron Ray at the time I  
24 joined the company.

25 Q. Is he still with the company?

51770 5409

1 A. Yes.

2 Q. In what capacity?

3 A. He's a plant manager in Malaysia.

4 MR. OPSITNICK: Do you want to go  
5 there?

6 MR. MAISTROS: Okay. I have no  
7 further questions of you. Thank you very much  
8 for your time. You have the right to read this  
9 deposition. Your attorney can advise you of  
10 those rights.

11 MR. OPSITNICK: I'd like to reserve  
12 the right for signature and to correct the  
13 deposition, please.

14 VIDEOGRAPHER: We're going off the  
15 record at 1:40 p.m.

16 (SIGNATURE RESERVED)

17 (DEPOSITION CONCLUDED AT 1:40 P.M.)

18

19

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23

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51770 5410

JURAT

1  
2 I, Timothy G. Martin, do hereby  
3 certify that I have read the foregoing transcript  
4 of my testimony, taken on Thursday, February 19,  
5 1998,  
6 and have signed it subject to the following  
7 changes:

8 PAGE LINE CORRECTION

9  
10  
11  
12  
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22 DATE:

23 Sworn and subscribed to before me on this \_\_\_\_\_  
24 day of \_\_\_\_\_.

25 NOTARY PUBLIC \_\_\_\_\_

51770 5411

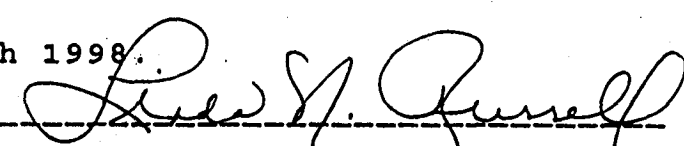
1 STATE OF NORTH CAROLINA  
2 COUNTY OF YADKIN

3 REPORTER'S CERTIFICATE

4 I, Linda N. Russell, a Notary Public in  
5 and for the State of North Carolina, do hereby  
6 certify that there came before me on Thursday,  
7 February 19, 1998, the person hereinbefore named,  
8 who was by me duly sworn to testify to the truth  
9 and nothing but the truth of his knowledge  
10 concerning the matters in controversy in this  
11 cause; that the witness was thereupon examined  
12 under oath, the examination reduced to  
13 typewriting under my direction, and the  
14 deposition is a true record of the testimony  
15 given by the witness.

16 I further certify that I am neither  
17 attorney or counsel for, nor related to or  
18 employed by, any attorney or counsel employed by  
19 the parties hereto or financially interested in  
20 the action.

21 IN WITNESS WHEREOF, I have hereto set my  
22 hand and affixed my official notarial seal, this  
23 the 5th day of March 1998.

24   
25 Linda N. Russell, Notary Public  
My Commission Expires 9/3/02

51770 5412

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produced by RJRTC

*File -7  
Process*  
HUMPHREY

REVIEW OF G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS

October 16, 1991

CONFIDENTIAL: MINNESOTA TOBACCO LITIGATION  
*G. B. Di Marco*

9292 90005

PLAINTIFFS' EXHIBIT *1152\**  
DATE *9-15-97*  
RICHARD G. STIREWALT  
REG. PROF. COURT REPORTER

51770 5413



0236 RJR

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produced by RJRTC

in  
G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS  
**HUMPHREY**  
Agencies

Objective	D. R. Pugh
Quality and Cost Premises	D. R. Pugh
Strategy	D. R. Pugh
Product Developments	L. J. Inman
Development of G-7-25/G-7-26/Super Sheet	T. W. Brown/ H. J. Young
Yield Improvement	T. W. Brown/ H. J. Young
Additional Applications	T. W. Brown/ H. J. Young
• Rich Sheet	
• XB	
• Flat Sheet	

(CONFIDENTIAL) MINNESOTA TOBACCO CORPORATION

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in  
HUMPHREY**

**CONFIDENTIAL: MINNESOTA TOBACCO LITIGATION**

9292 90805

**OBJECTIVE STRATEGY**

51770 5415

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**produced by RJRTC**  
**in**

**HELVETIX  
PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS**

**OBJECTIVE:**

**Develop a reconstituted tobacco sheet(s) which provides  
product benefits and maximum utilization of available  
materials and by-products.**

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50806 2677

51770 5416

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G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS

## QUALITY PREMISE **HUMPHREY**

- G-7 is the largest blend component.
- G-7 smoking quality is poor in comparison to leaf.
- Improvement in G-7 smoking quality offers the greatest opportunity for product improvement.

## COST PREMISE

- G-7 Process converts tobacco materials into a physical form suitable for conversion to cut filler.
- Utilize low cost raw materials such as dust and burley stems in G-7 to reduce the cost of value brands.
- G-7 process improvements and modifications to increase yield, filling capacity, quality and productivity offer an opportunity to control overall leaf costs.

8292 90805

51770 5417

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G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS

## STRATEGIES HUMPHREY

1. Continue efforts to upgrade and modify the smoking quality of G-7 to address product deficiencies.
2. Minimize the number of G-7's produced. Implement G-7 improvements which have a significant impact on smoking quality as replacements for existing G-7 types.
3. Use of optimal levels of G-7 in full-priced products.
4. Development of a "value" G-7 for maximum use of available raw materials, with application of quality improvements as available.
5. Use of excess G-7 capacity in savings products.

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in  
HUMPHREY**

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**PRODUCT DEVELOPMENTS**

51770 5419

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G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS

## HUMPHREY

- G-7A
  - Ammoniated sheet
  - Change to smoke pH
  - Addressed hot/harsh smoking attributes
- G-7-10
  - DAP addition
  - Cast Sheet Characteristics
  - Smoother smoking attributes
  - Used in DAKOTA
- G-7-4
  - Reduced soluble extract (34%)
  - Milder smoking attributes
  - Used in WINSTON LT/CAMEL LT development
- G-7-25
  - Heat treated extract •
  - DAP addition
  - Smoother smoking attributes
  - Used in CAMEL ULTRA
  - High potential for use across all Brands
- G-7-7
  - Ammoniated extract
  - Replaced G-7A
  - Better process/less degradation/  
more uniform/better controlled

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G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS

## HUMPHREY

G-7 INITIATIVES

• G-7-22

- DUST SHEET produced on Rotoformer
- Cellulose addition
- Formula revised to accommodate available raw materials/by-products.

• G-7-26 *W.A. Jones*

- Dust Sheet with increased K-stems and G-7-25 processing
- Used in MAGNA, STERLING, and PL
- Potential expansion to all Savings Brands including DORAL
- Formula revised to accommodate available raw materials/by-products.

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2892 90805

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in  
HUMPHREY**

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G-7-2542-1-34/RTVC R1001

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G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS

## HUMPHREY

### OBJECTIVE

- Impart a smoother less harsh character to RJR brands through G-7 modifications.

### TECHNICAL APPROACHES

- Extract Heating
- DAP addition (pH adjustment)

### BRAND USAGE

- CAMEL ULTRA LIGHTS
- Potential for CAMEL LIGHT BOX
- G-7-25 processing in Savings Brands

### IMPLEMENTATION

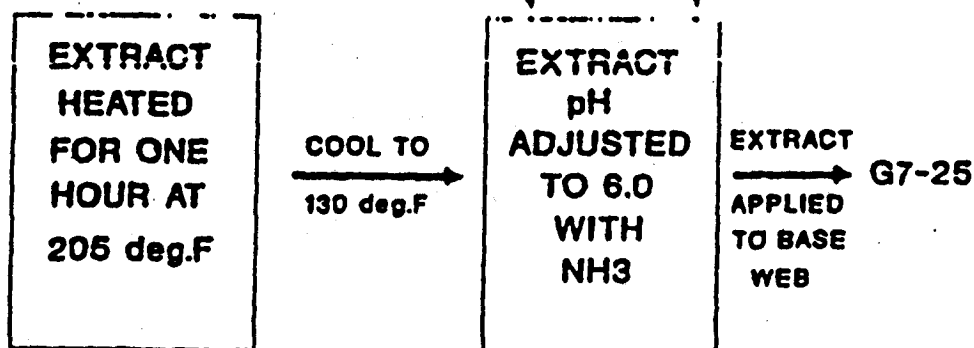
- 603-1 Preliminary implementation complete
- 90-3 Start-up November, 1991
- (92) CONFIDENTIAL - Under study, summer 1992 possible start-up

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produced by RJRTC  
G7-25 PROCESS FLOW

HUMPHREY



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PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS

in-26

**OBJECTIVE**

**HUMPHREY**

- Provide a reduced cost G-7 which can be included at a high percentage in savings brands.

**TECHNICAL APPROACHES**

- Dust inclusion
- Increased burley stems
- Increased stem content
- G-7-25 Processing

**BRAND USAGE**

- STERLING, MAGNA, PL
- DORAL to start early next year

**IMPLEMENTATION**

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- Dust usage now supported from Shed #181
- Full dust extraction capability available at No. 603 in January, 1992.

1992 90805

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in  
HUMPHREY

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YIELD IMPROVEMENT

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**produced by RJRTC**

**G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS  
HUMPHREY  
YIELD IMPROVEMENT**

**OBJECTIVE**

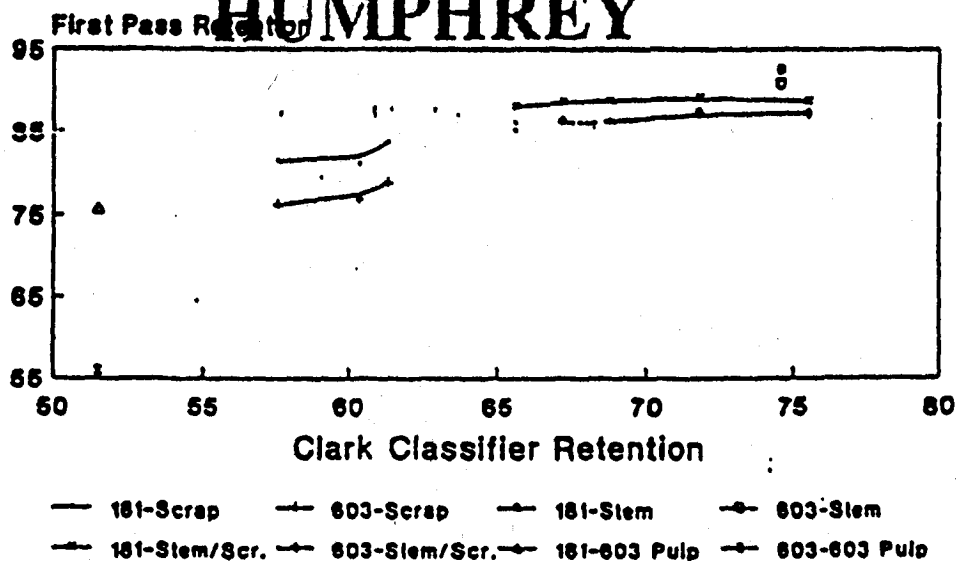
**Obtain a 10% yield increase (78 to 88%) in G-7 produced from  
available by-products.**

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Screen Retention Tests  
Clark Classifier <sup>in</sup> vs Forming Screens  
**HUMPHREY**



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6092 90905

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produced by RRTC

**in  
YIELD IMPROVEMENT  
HUMPHREY**

## IMPROVED SUMP SCREENING

**23%**

**• Start-up at No. 603 January, 1992**

## BROKE RECOVERY

**1%**

- Temporary installation complete No. 92
- Permanent system being requested for No. 92 and No. 603

## IMPROVED EXTRACTION

**5%**

- Study work complete

## ADVANCED RECOVERY

**2%**

- Continuous ultrafiltration belt filter being developed with Charles Lee
- Pilot test planned for October, 1991

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**produced by RJRTC**

**G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS**

**in**

**HUMPHREY**

**INCREASED RECYCLE**

**2%**

- Follow sump screening by significantly closing of white water system.

**HIGH YIELD FORMING**

**6%**

- Scrap forming demonstrated without refining - October, 1991.
- Full product evaluation - December, 1991.
- Separate refining design to support high yield forming.

**ADVANCED FORMING**

**3%**

- Develop short fourdrinier design - December, 1991.
- Survey other forming techniques - January, 1992.

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1692 90805

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in  
HUMPHREY**

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**2692 98805**

**ADDITIONAL APPLICATIONS**

**51770 5431**

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**G-7 PROCESS AND PRODUCT  
DEVELOPMENT PROGRAMS  
HUMPHREY  
ADDITIONAL APPLICATIONS**

- **Rich Sheet**

Through G-7 modifications impart a richer taste, having better tobacco flavor and improved aroma.

- **XB**

Sensory/satisfaction improvement through tar to nicotine ratio alteration.

- **Flat Sheet Technology**

Provide reel wound flat sheet to support Advanced Product Development—XDU, XA, Advanced Cigarette Paper.  
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PLAINTIFFS' EXHIBIT 1153\*  
DATE 9-15-97  
RICHARD G. STIREWALT  
REG. PROF. COURT REPORTER

PROJECT EXPLANATIONS

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For RJR Use Only

- WA - Polyester: web coated with an organic acid solution via rotogravure press. Web/Acid rods are made on a folded web filter maker and combined with a CA filter rod segment on mouthend. The filter reduces vapor phase smoke components that effect smoothness, mainly vapor phase nicotine
- CPF - A special filter from FIL. It consists of a CA core surrounded by a corrugated paper sleeve. This filter yields high efficiency at low pressure drop.
- MBF - A special filter from AFC. This filter is steam bonded CA with grooves and bores. This filter gives high efficiency at low pressure drop.
- XB-60 - A cast sheet, G7 like material which contains up to 60%  $\text{CaCO}_3$ .
- G7-25 - A G7 sheet produced with 1.5% Diammonium Phosphate (DAP) and heated extract (200°F for 1 hour).
- HFCS - High Fructose Corn Syrup: Can be used to replace B2 (Corn Syrup) and B4 (Liquid Invert Sugar) in Burley casing. HFCS contains less extraneous materials than B4 and offers greater uniformity and higher sugar equivalency.
- E-60 - Improvements to produce a filter of equal quality and performance at a reduced tow weight.
- SX Technology - Develop a very low cost sub-generic cigarette product(s).
- G7-26 - G7 with extract treated with 3% DAP and heat prior to reapplication to the base web
- Unique TDR's - Top dressings which have unique properties such as improving the perception of aftertaste.
- XDU Alternative - New product development which minimizes smoke and biological activity and simplifies mainstream smoke chemistry. There are currently two types XDU - tobacco burning and tobacco heating.
- G7-XDN - Process by which nicotine from the XDN process is added to G7.

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0237 RJR



produced by R.J.R.T.C

PROJECT EXPLANATIONS

CONFIDENTIAL  
For R.J.R. Use Only

- REST-KDN - Process by which whole or partial blend is extracted, supplemented with nicotine from the KDN process and reapplied to the blend.
- CA Web - A paper-like, cellulose acetate material produced by KC with raw materials (fibrets) from Celanese. This material is corrugated and formed into filter rods which then are combined with CA segments. This project is not currently active.
- TC Filter - Filter type which keeps mainstream smoke and ventilating air separate until exiting the filter thus producing more impact from lower 'tar'.
- "SAM" - SAM Unit - Hauni add-on to the tipper which can selectively sample according to type of reject. Provides developer a more consistent read on true rejects due to loose ends, soft segments, etc. Currently installed (for evaluation) on Pilot Plant Maker #2.
- REST - Re-Establishment of Solubles to Tobacco - The removal of all water solubles from a tobacco source. Selective treatment of that aqueous extract followed by reapplication to the insoluble portion of the blend.
- W - Polyester web coated with a water soluble tobacco extract. By utilizing a water soluble tobacco extract coated on a hydrophobic substrate material (web) tobacco taste can be delivered through the smoke aerosol by the water and tps generated while smoking the cigarette.
- G7-TBF - Heat-treated G7 extract used as a flavor enhancer.

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SECRET

## PROCESSED \ RECONSTITUTED TOBACCO

REVISED October 10, 1991

Item ID	Description	C/E	Where Used
<b>Paper Sheet Process:</b>			
G7-1	Regular G7-1 Recipe	C	R&H/FF,LT,ULT
G7-1 TI	Isolated G7-1 for RJRTI	C	R&H/FF,LT,ULT
G7-2	Regular G7-1 Ammoniated	C	R&H/FF,LT,ULT
G7-2 TI	Isolated G7-1 Ammoniated	C	R&H/FF,LT,ULT
G7-3	Intermediate & Water Solubles	C	R /FF,LT,ULT
G7-4	Intermediate & W.S. Ammoniated	C	R /FF,LT,ULT
G7-5	Additive Free, Canadian Market	C	RJRTI
G7-6	Add. Free Ammoniated, Canadian Mkt.	C	RJRTI
G7-7	G7-1 Ammoniated Extract	C	R&H/FF,LT,ULT
G7-8	Regular G7-1 Denicotinized	E	R&H/FF,LT,ULT
G7-9	Intermed. & W.S. Ammoniated Extract	C	R /FF,LT,ULT
G7-XX	High Stem Content Sheet	C	RJRTI
G7-XCA	High Stem Ammoniated Sheet	C	RJRTI
G7-BC	100% Flue-cured Stem & Scrap Sheet	C	RJRTI
G7-10	DAP Treated G7-1	C	R /FF,LT,ULT
G7-11	Intermed. & W.S. + DAP	E	R /LT,ULT
G7-12 A	Reconstituted Tob. Sheet (CaCO <sub>3</sub> )	E	R /LT,ULT
G7-12 B	RTS (Carbonized Craft)	E	R /LT,ULT
G7-12 C	RTS (CaCO <sub>3</sub> , Carbonized Craft)	E	R /LT,ULT
G7-13	Heavy Extract Reconstituted	E	R&H/FF,LT,ULT
G7-14	G7-7 with Added Sugar	E	R&H/FF,LT,ULT
G7-15	G7-BC with DAP Treatment	E	RJRTI
G7-16	G7 Sheet with tobacco salts added	E	R /LT,ULT
G7-17	G7 Sheet with cellulose extender	E	R&H/FF,LT,ULT
G7-18	G7 Sheet with dust	E	R&H/FF,LT,ULT
G7-19	G7 Sheet + dust + cellulose	E	R&H/FF,LT,ULT
G7-20	G7 Sheet + dust + cellulose + TBP	E	R&H/FF,LT,ULT
G7-21	G7 Sheet + dust + cellulose + TBP	E	R&H/FF,LT,ULT
G7-22	G7 Sheet + dust + cellulose + DAP + TBP	E	R&H/FF,LT,ULT
G7-23	G7 Heat Treated Extract + DAP + NH <sub>3</sub>	E	R&H/FF,LT,ULT
G7-24	G7 Sheet + dust + DAP	E	R&H/FF,LT,ULT
<b>Expanded Tobacco Process:</b>			
G13-18	Freon Expanded Cut Filler	C	RJRTI
G13-23	Freon Expanded Cut Filler	C	R&H/FF,LT,ULT
G13-24	Freon Expanded CQFL Blend	C	R&H/FF,LT,ULT
G13-26	Freon Expanded CQFL Blend + CRS	E	R&H/FF,LT,ULT
G14-1	Expanded Cut Rolled Stems	E	R&H/FF,LT,ULT
G18-1	Propane Expanded Process (PEP)	E	R&H/FF,LT,ULT
G19	Carbon Dioxide Expanded Cut Filler	E	R&H/FF,LT,ULT
G19 C	CO <sub>2</sub> Expanded Cut Filler for Canada	C	RJRTI

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REVISED October 10, 1991

**Cast Sheet Process:**

G15-1	Regular 27 Recipe	E	R	/FF,LT
G15-2	100t Dust Recipe	E	R	/FF,LT
G15-3	Dust & Burley Stem Recipe	E	R	/FF,LT
G15-4	Binder & Char Recipe	E	R	/LT
G15-5	Binder, Char & CaCO <sub>3</sub> Recipe	E	R	/LT

**Kimberly Clark Reformulation:**

G16-3	KC-E; G7 Blend Change	E	R&H/FF,LT	
G16-4	KC-H; G7 Blend Change	E	R&H/FF,LT	
G16-5	KC-IC; G7 Blend Change	E	R&H/FF,LT	
G16-6	KC-JC; G7 Blend Change	E	R&H/FF	
G16-7	KC-L; G7 Blend Change	E	R&H/FF,LT	
G16-8	KC-M; G7 Blend Change	E	R&H/FF,LT	
G16-9	Kentucky Reference-1R4P Tobacco	E	R	/FF
G16-10	KTB-1 Non Dust Sheet	E	R	/FF
G16-11	KTB-2 Dust Enriched Sheet	E	R	/FF

**Materials Extrusion Process:**

G17-1	Reconstituted Tobacco Strands	E	R&H/FF,LT
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**Tobacco Deproteinization Process:**

G20	Reduced-protein tobacco sheet	E	R&H/FF,LT
-----	-------------------------------	---	-----------

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NOTE: Exercise confidentiality in sharing processed tobacco Item Id. Guide

PLAINTIFF'S  
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3

0238 RJR

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RJR INTEROFFICE MEMORANDUM

TO: Distribution

FROM: E. J. (Steve) Sohn

DATE: April 29, 1994

SUBJECT: Revised Item Id. Codes for Processed/Reconstituted Tobaccos

Please replace and update your Processed Tobacco Item Identification guide with the attached document. New additions are highlighted for your attention.

As I anticipate innovative ideas and improved materials, this summary may not have captured all the creativity in materials development. Please, contact me at 741-4134 or send a document by FAX to 741-7876 which could update the summary for processed / reconstituted tobaccos.

Thank you,

*Steve*  
E. J. (Steve) Sohn

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in

HUMPHREY

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SECRET

## PROCESSED \ RECONSTITUTED TOBACCO

REVISED April 29, 1994

Item ID.	Description	C/E/D	Where Used
Paper Sheet Process:			
G7-1	Regular G7-1 Recipe	C	R&H/FF,LT,ULT
G7-1 TI	Isolated G7-1 for RJRTI	D	R&H/FF,LT,ULT
G7-2	Regular G7-1 Ammoniated	D	R&H/FF,LT,ULT
G7-2 TI	Isolated G7-1 Ammoniated	D	R&H/FF,LT,ULT
G7-3	Intermediate & Water Solubles	D	R /FF,LT
G7-4	Intermediate & W.S. Ammoniated	D	R /FF,LT
G7-5	Additive Free, Canadian Market	D	RJRTI
G7-6	Add. Free Ammoniated, Canadian Mkt.	D	RJRTI
G7-7	G7-1 Ammoniated Extract	C	R&H/FF,LT,ULT
G7-8	Regular G7-1 Denicotinized	D	R&H/ LT,ULT
G7-9	Intermed. & W.S. Ammoniated Extract	D	R /FF,LT
G7-XX	High Stem Content Sheet	C	RJRTI
G7-XXA	High Stem Ammoniated Sheet	D	RJRTI
G7-BC	100% Flue-cured Stem & Scrap Sheet	C	RJRTI
G7-10	DAP Treated G7-1	D	R /FF,LT
G7-11	Intermed. & W.S. + DAP	D	R / LT
G7-12 A	Reconstituted Tob. Sheet (CaCO <sub>3</sub> )	D	R / LT,ULT
G7-12 B	RTS (Carbonized Craft)	D	R / LT,ULT
G7-12 C	RTS (CaCO <sub>3</sub> , Carbonized Craft)	D	R / LT,ULT
G7-14	Heavy Extract Reconstituted	D	R&H/FF,LT,ULT
G7-16	G7-1 with Added Sugar	D	R&H/FF,LT,ULT
G7-19	G7-BC with DAP Treatment	E	RJRTI
G7-18	G7 Sheet with tobacco salts added	D	R / ULT
G7-19	G7 Sheet with cellulose extender	D	R&H/FF,LT,ULT
G7-20	G7 Sheet with dust	D	R&H/FF,LT,ULT
G7-21	G7 Sheet + dust + cellulose	E	R&H/FF,LT,ULT
G7-23	G7 Sheet + dust + cellulose + TBF	D	R&H/FF,LT,ULT
G7-24	G7 Sheet +dust+cellulose+DAP+TBF	D	R&H/FF,LT,ULT
G7-25	G7 Heat Treated Extract +DAP +NH <sub>3</sub>	C	R&H/FF,LT,ULT
G7-26	G7 Sheet + dust + DAP	D	R&H/FF,LT,ULT
G7-27	G7-XX Ammoniated Extract	C	R /FF,LT,ULT
G7-28	G7-26 Dust Sheet without DAP	C	R&H/FF,LT,ULT
G7-29	60% Washed X Stem +32% C Dust Sheet	C	R&H/FF,LT,ULT
G7-30	80% WXS, 20% Scrap + Humectant	E	R&H/ LT
G7-31	Bulk G7-1, 100% OS, for CFB + BPU	C	R&H/FF,LT,ULT
G7-32	Bulk G7-7, 100% OS, for CFB + BPU	C	R&H/FF,LT,ULT
G7-33	Bulk G7-25, 100% OS, for CFB + BPU	C	R&H/FF,LT,ULT
G7-34	Bulk G7-28, 100% OS, for CFB + BPU	C	R&H/FF,LT,ULT
G7-35	Bulk G7-1, 100% OS, single grd.ship	C	R&H/FF,LT,ULT
G7-36	Bulk G7-7, 100% OS, single grd.ship	C	R&H/FF,LT,ULT
G7-37	Bulk G7-25, 100% OS, single grd.ship	C	R&H/FF,LT,ULT
G7-38	Bulk G7-28, 100% OS, single grd.ship	C	R&H/FF,LT,ULT
G7-39	100% WXS, No Water Solubles	E	R&H/FF,LT,ULT

Note: C = Current, E = Experimental, &amp; D = Discontinued

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**SECRET****PROCESSED / RECONSTITUTED TOBACCO**

REVISED April 29, 1994

Item ID.	Description	C/E/D	Where Used
<b>Expanded Tobacco Process:</b>			
G13-18	Freon Expanded Cut Filler	D	RJRTI
G13-23	Freon Expanded Cut Filler	D	R&H/FF,LT,ULT
G13-24	Freon Expanded CKPL Blend	D	R&H/FF,LT,ULT
G13-26	Freon Expanded CKPL Blend + CRS	D	R&H/FF,LT,ULT
G14-1	Flue-cured Cut Roll Expanded Stems	D	R&H/FF,LT,ULT
G14-2	Burley Cut Roll Expanded Stems	E	R&H/FF,LT,ULT
G14-3	F-C & K Cut Roll Expanded Stems	E	R&H/FF,LT,ULT
G14-4	U.S./Offshore Grown Stems:	C	R&H/FF,LT,ULT
	Processed in U.S.		
G14-5	Canadian Grown Stems:	C	R&H/FF,LT,ULT
	Processed in Canada		
G14-7	Domestic Grown Stems	C	R&H/FF,LT,ULT
	Processed in Canada		
G14-8	Cut Rolled Expanded Stems Bulk	C	R&H/FF,LT,ULT
	100% Offshore Tobacco...		
G15-1	Propane Expanded Process (PEP)	E	R&H/FF,LT,ULT
G19-1	Carbon Dioxide Expanded Cut Filler	C	R&H/FF,LT,ULT
G19-2	Carbon Dioxide Expanded Cut Filler	C	R&H/FF,LT,ULT
G19-3	Carbon Dioxide Expanded Cut Filler	E	R&H/FF,LT,ULT
G19-4	Carbon Dioxide Expanded Cut Filler	C	R&H/FF,LT,ULT
G19-5	Carbon Dioxide Expanded Cut Filler	E	R&H/FF,LT,ULT
G19-6	CO <sub>2</sub> Expanded CKPL Blend	E	R&H/FF,LT,ULT
G19-7	CO <sub>2</sub> Expanded CKPL Blend + 39% CRES	C	R&H/FF,LT,ULT
G19-8	G19-1 + 35% CRES	C	R&H/FF,LT,ULT
G19-9	G19-1 + 16.5% CRES	C	R&H/FF,LT,ULT
G19-10	Cancelled	D	
G19-11	G19-1 + 39.25% CRES	E	R&H/FF,LT,ULT
G19-12	G19-1 + 47% CRES	E	R&H/FF,LT,ULT
G19-13	G19-1 + 41.5% CRES	E	R&H/FF,LT,ULT
<b>Cut Sheet Process:</b>			
G15-1	Regular G7 Recipe	E	R /FF,LT
G15-2	100% Dust Recipe	E	R /FF,LT
G15-3	Dust & Burley Stem Recipe	E	R /FF,LT
G15-4	Binder & Char. Recipe	E	R / LT,ULT
G15-5	Binder, Char & CaCO <sub>3</sub> Recipe	E	R / LT,ULT
G15-6	Burley Stem, F-C & Stemmary Dust	E	R /FF,LT,ULT
G15-7	NKS, Mixed Scrap, Binder & Humectant	E	R /FF,LT,ULT
<b>Materials Extrusion Process:</b>			
G17-1	Reconstituted Tobacco Strands	E	R&H/FF,LT
<b>Tobacco Deproteinization Process:</b>			
G20	Reduced-protein tobacco sheet	E	R&H/FF,LT,ULT

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HIGHLY CONFIDENTIAL  
ACCESS RESTRICTED BY COURT ORDER IN PENNSYLVANIA TOBACCO LITIGATIONTO: BARBARA COLLIE  
FAX: 741-0815FROM: CAROL STAFFORD  
DATE: 1/14/94 EXT. 5582

RE: POUNDAGE USED FOR TOBACCO ADDITIVES - TOBACCO PROCESSING DIVISION

<u>ADDITIVE</u>	<u>USED</u>	<u>LOCATION(S)</u>
METHOPRENE (KABAT)	1,468 GALS.	BROOK COVE
ANHYDROUS AMMONIA	369,892 LBS.	605P, 603P, 90P
DIAMMONIUM HYDROGEN PHOSPHATE	360,789 LBS.	603P, 90P
TRICHLOROFLUOROMETHANE (FREON II)	267,294 LBS.	DIET
CARBON DIOXIDE, CO2	20,687,009 LBS.	DIET

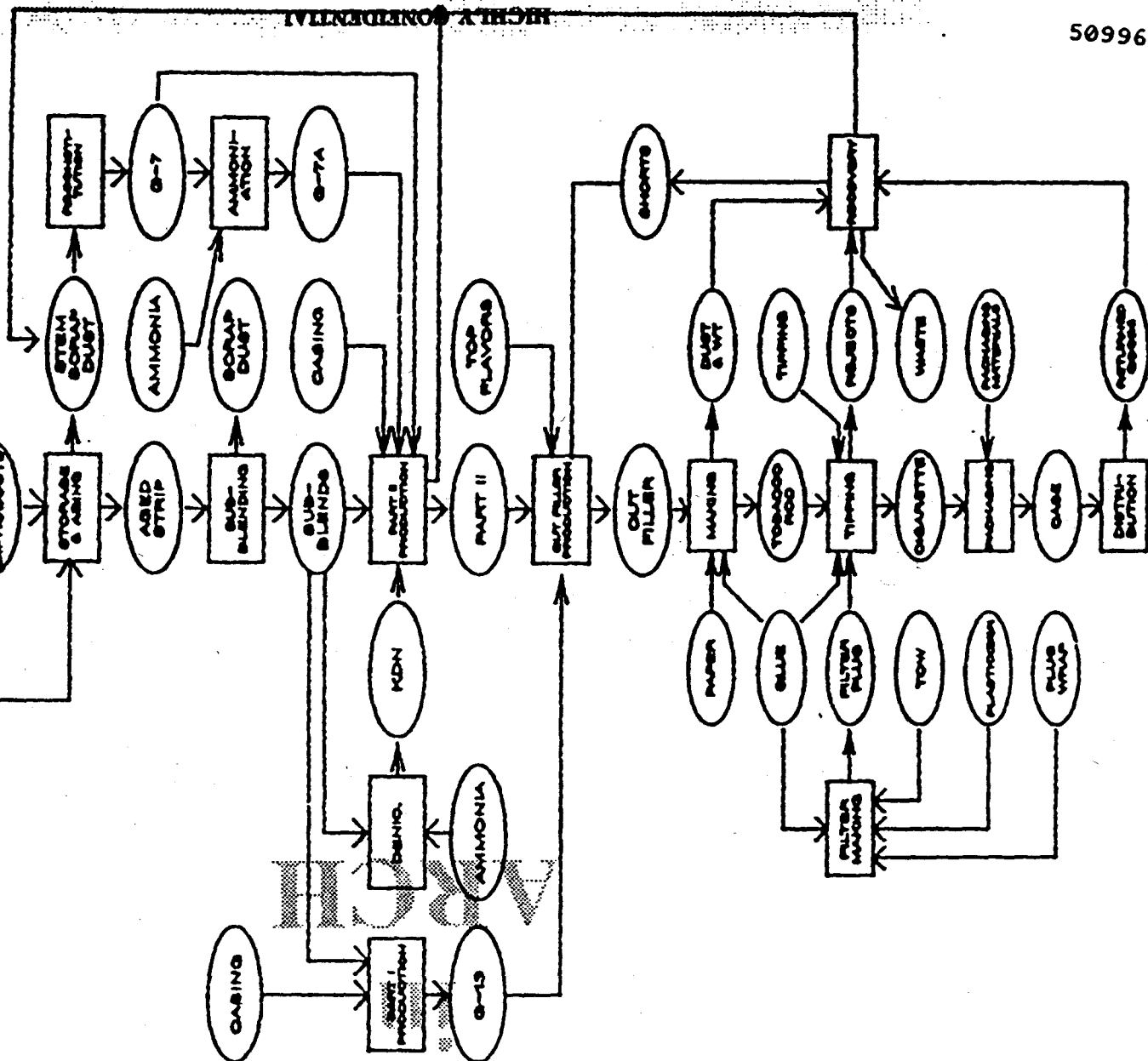
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```

graph LR
    A([GRADED LEAF]) --> B[REFINING]
    B --> C([MODIFIED ON SALE])
    C --> D[STEAMING]
    D --> E([OTHER PRODUCTS])
  
```



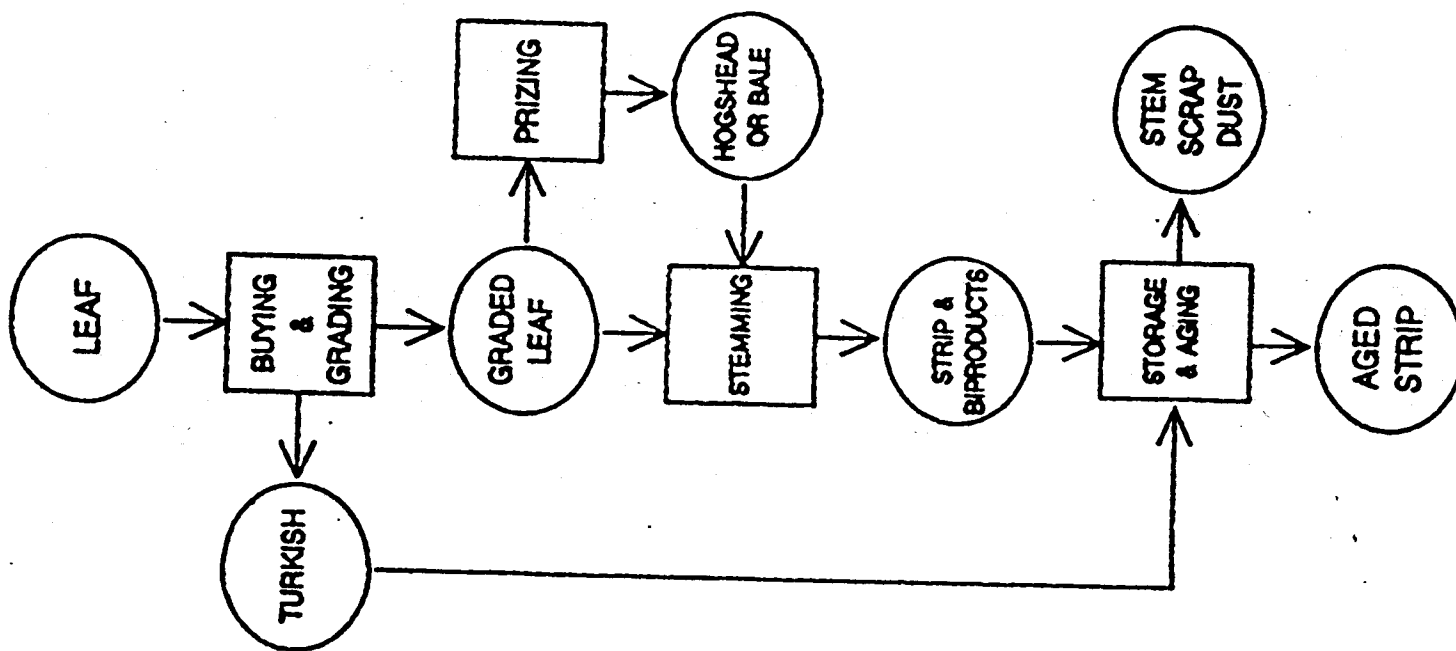
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**PLAINTIFF'S  
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# TOBACCO SUPPLY



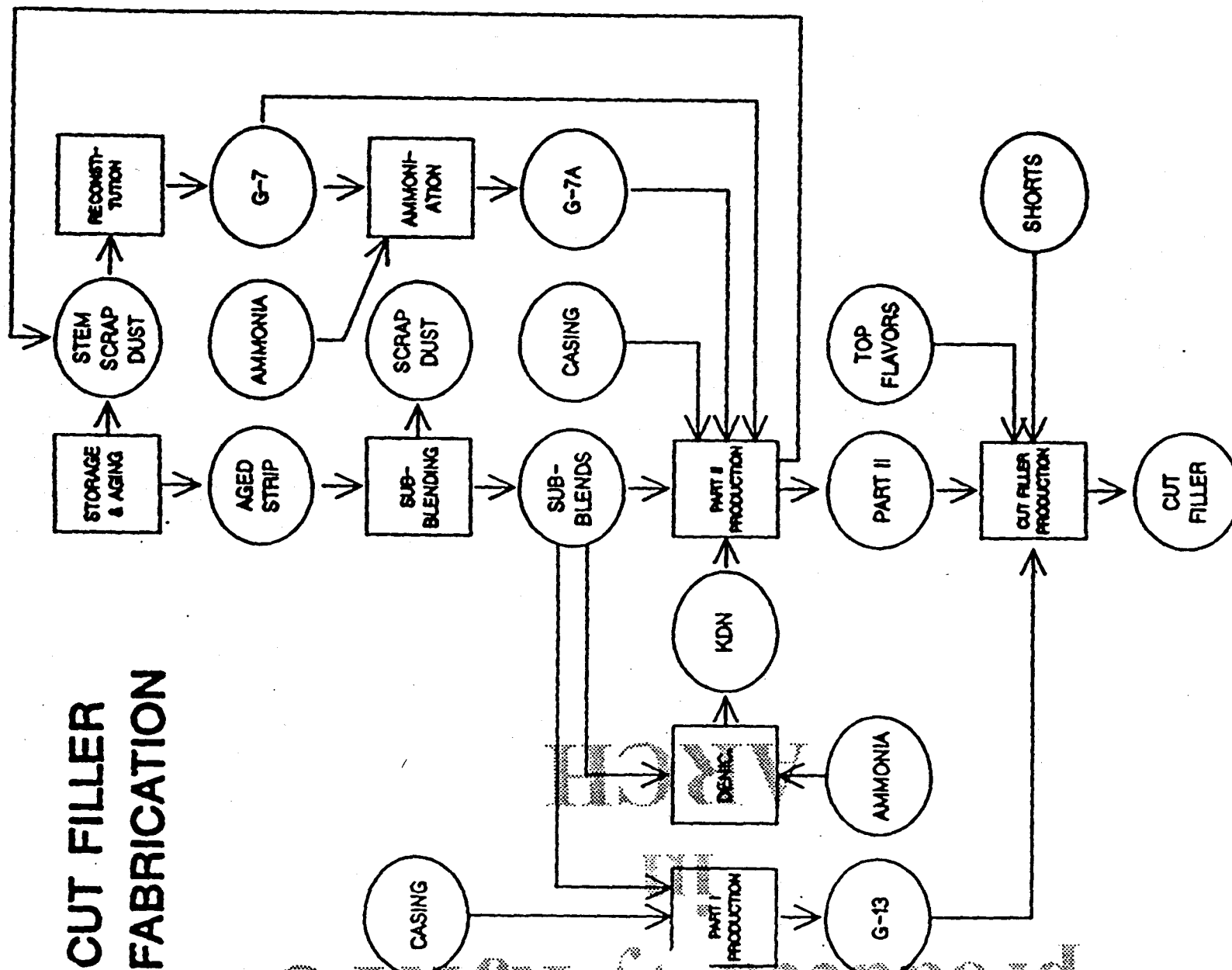
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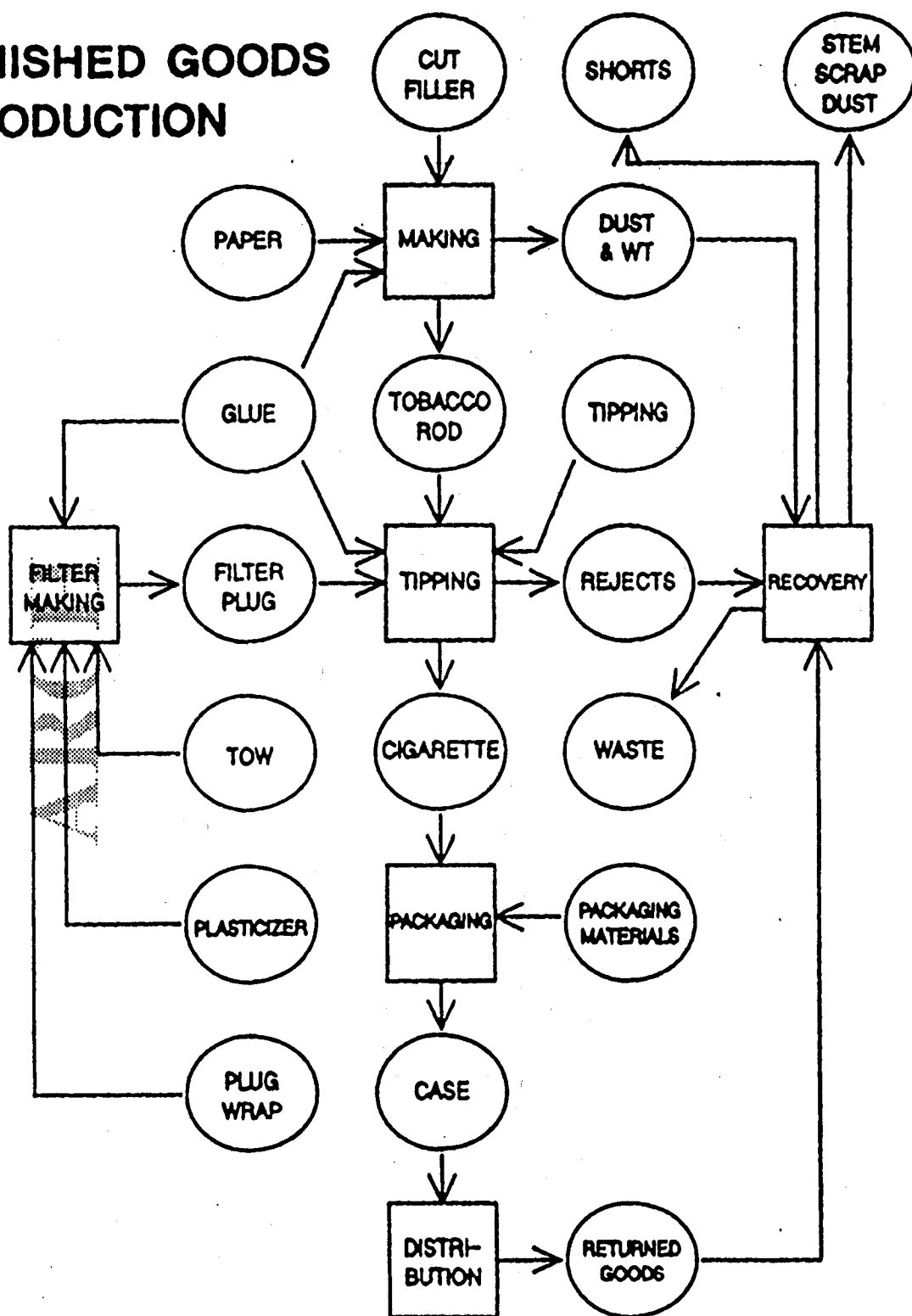


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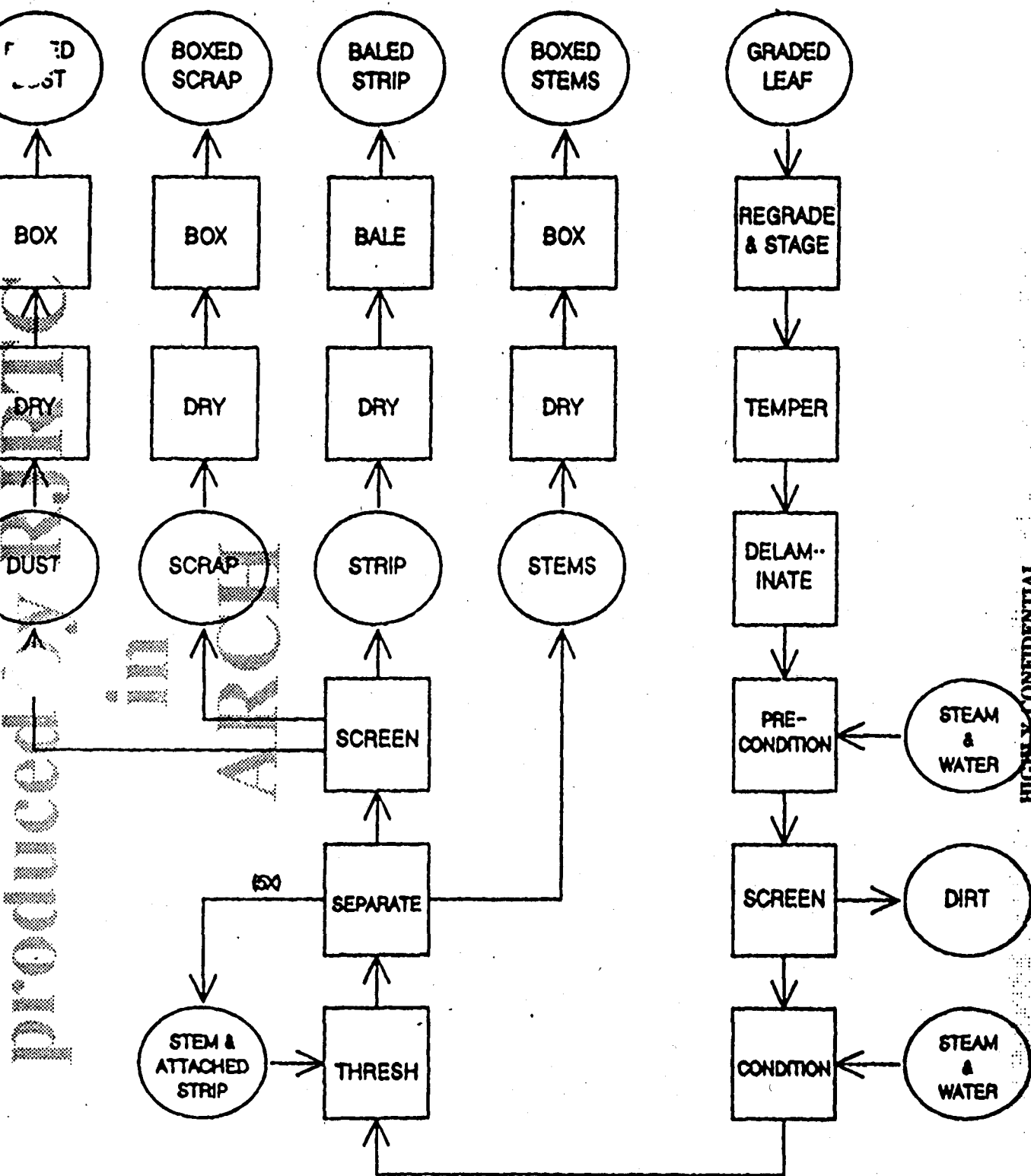


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# STEMMERY OPERATIONS



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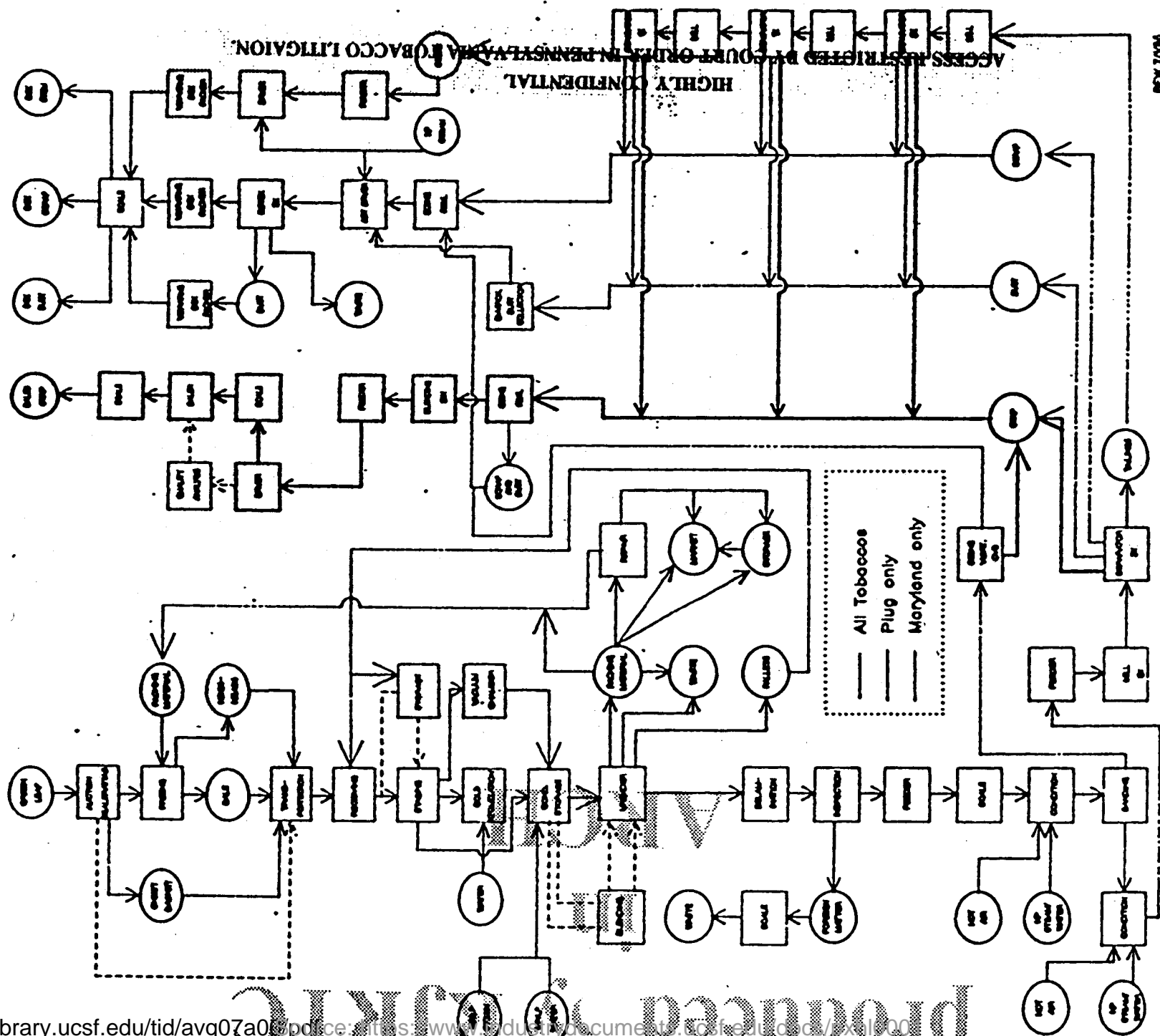
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# STEMMING OPERATION



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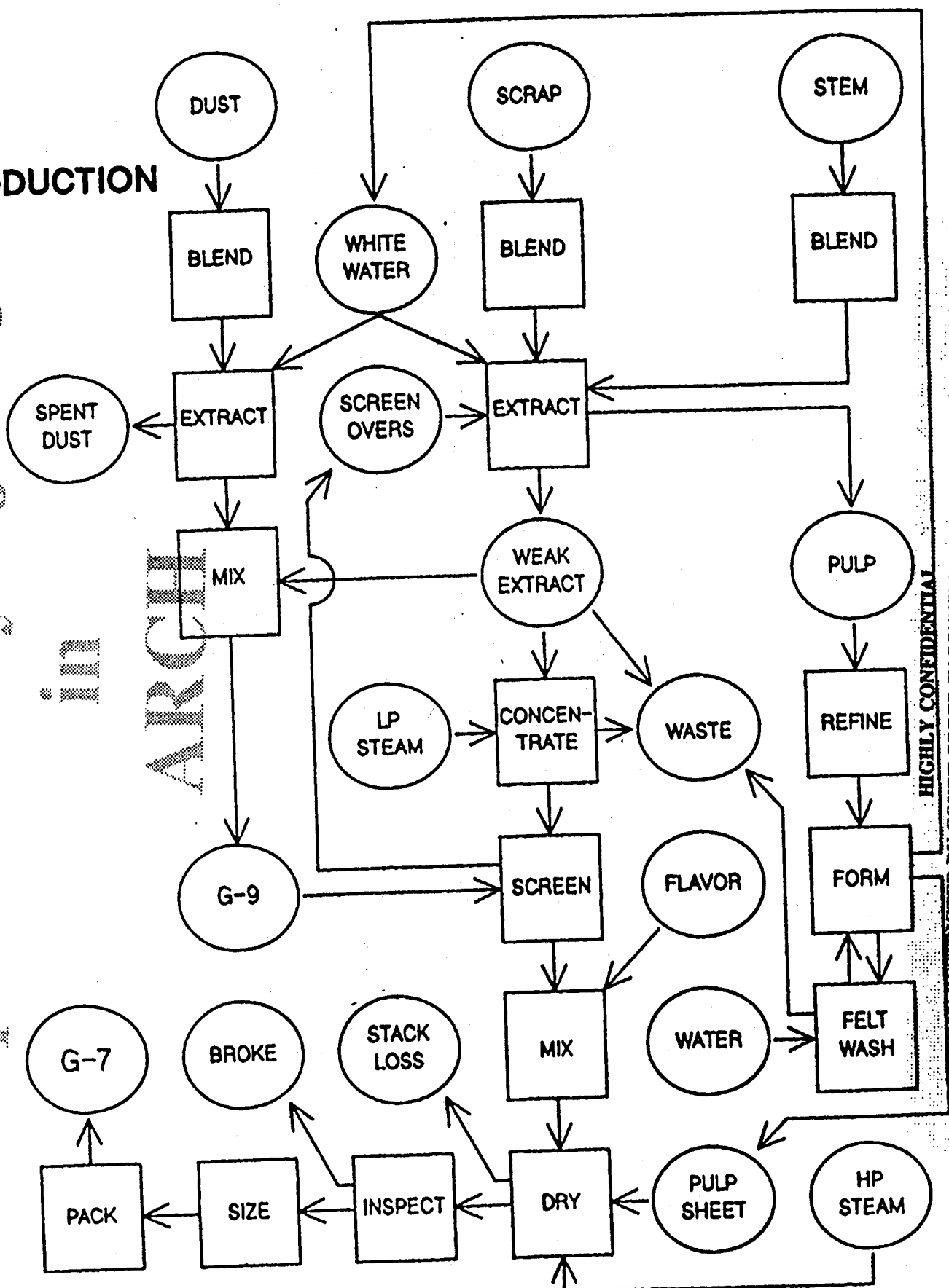
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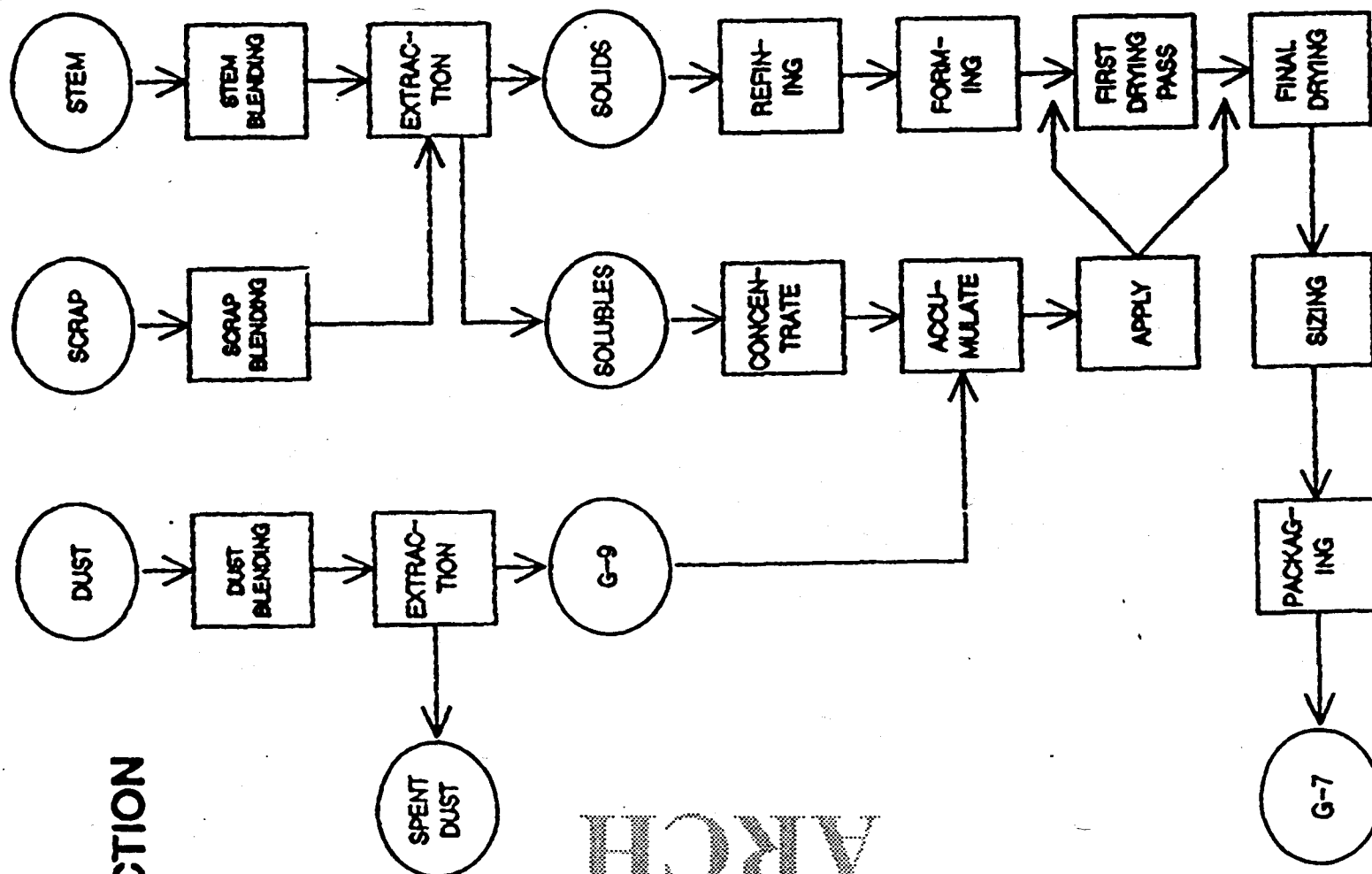
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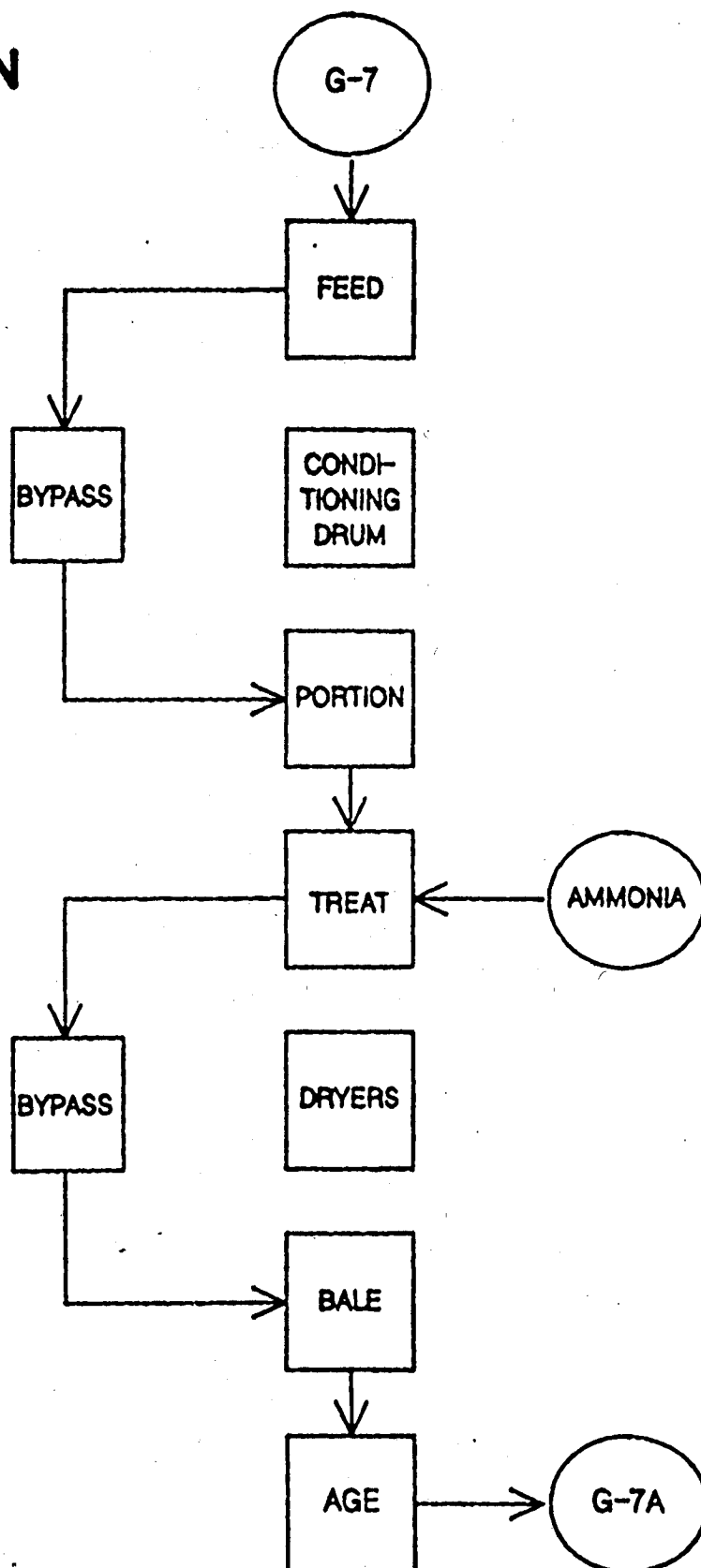
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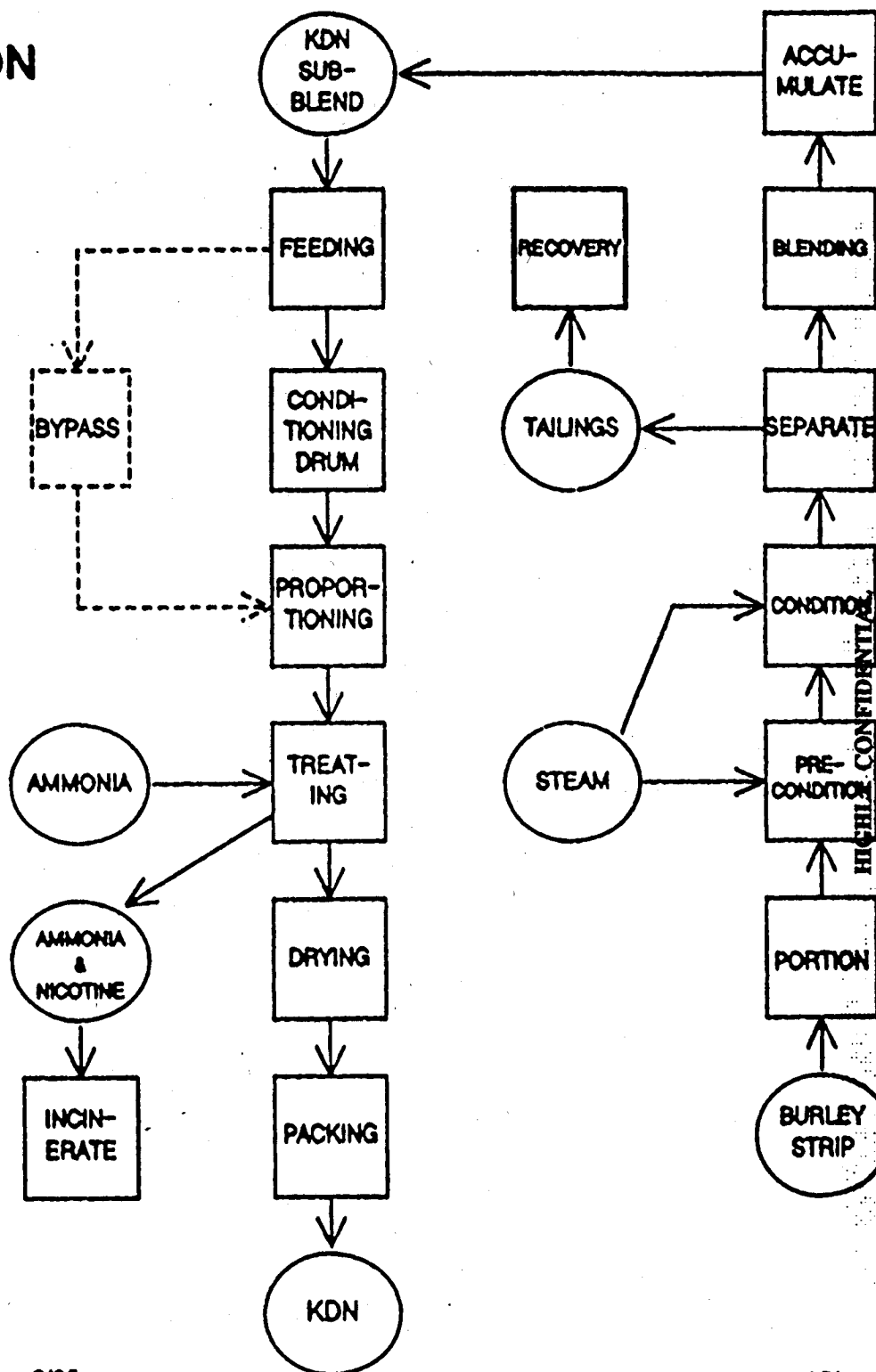


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Changes 6/85

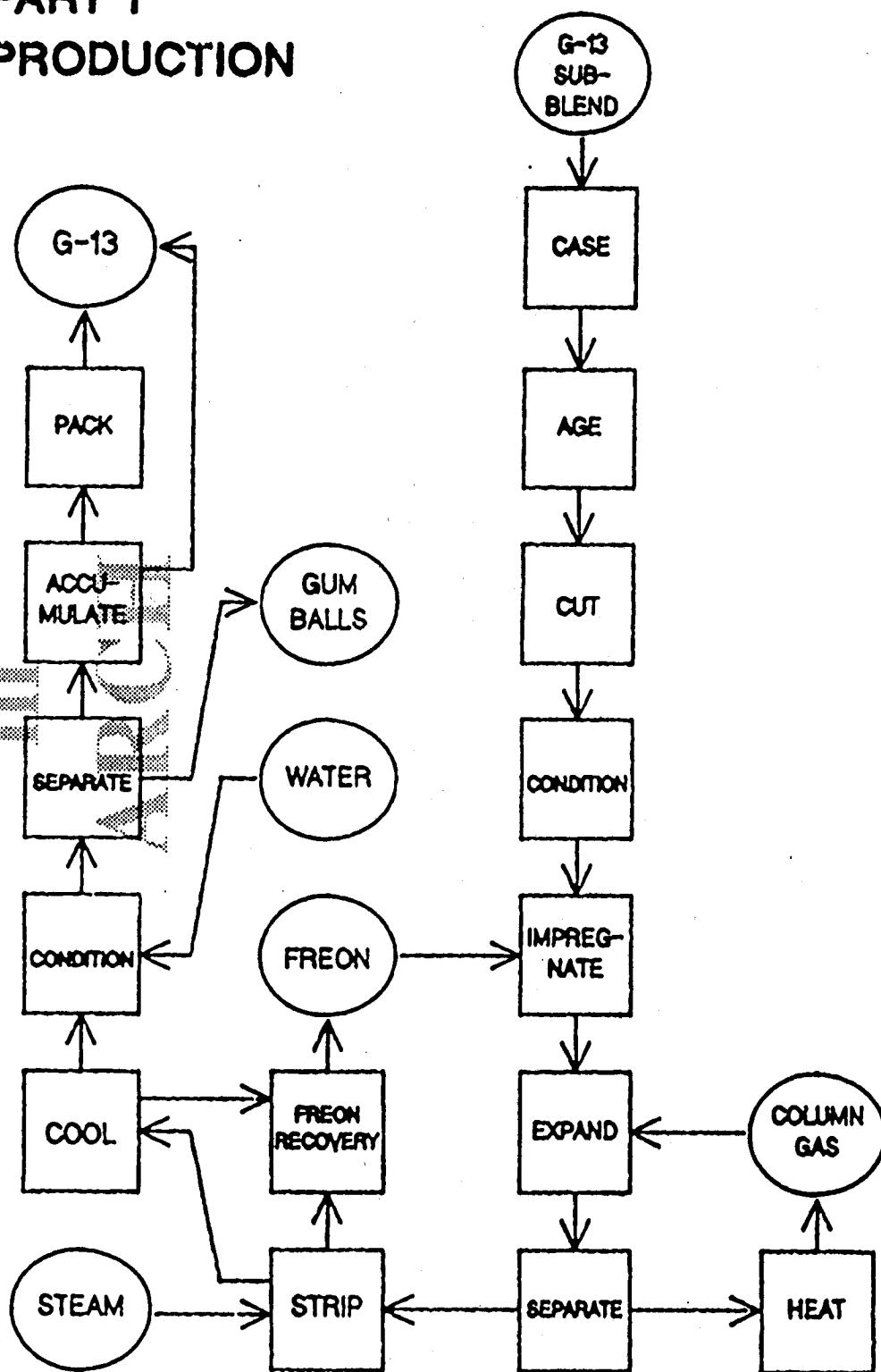
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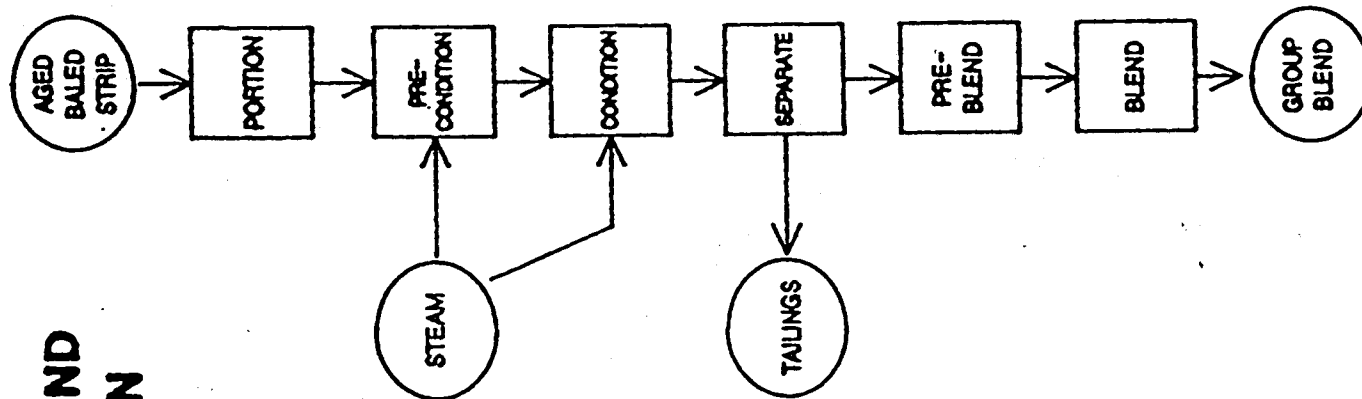


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# CUT FILLER PRODUCTION

